RESULT REVIEW

BOBCAPS
TRUST | INNOVATION | EXCELLENCE

HOLD
TP: Rs 3,930 | ⮝ 4%

TVS MOTOR | Automobiles | 22 July 2026

Healthy show; well geared to handle further challenges, HOLD

- **Robust volume growth of 28% YoY drives stronger revenue gains; prudent pricing helps mitigate earnings pressure**
- **Commodity cost inflation withered well for Q1, EBITDA margin expansion by 30bps a positive surprise**
- **Revise up FY27/FY28/FY29 earnings by 3%/4%; value TVS at 33x core business. TP revised to Rs3,931 (vs Rs3,658 earlier); retain HOLD**

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Sustained momentum on all fronts: TVSL delivered a strong Q1 with revenue jump of ~38% YoY to ~Rs139bn, driven by 28% YoY volume growth to 1.63mn units. Market share gains sustain as TVSL (21%) outperforms domestic industry (13%) led by strong traction in scooters (36%) and EVs (86%). Average realisations improved ~8%/4 YoY/QoQ, aided by premiumisation, richer scooter mix, prudent price hikes and higher export revenues. TVSL stays confident of sustaining above-industry growth in Q2FY27 with healthy domestic demand and export strength.

Operating leverage and pricing actions offset cost inflation: RM cost inflation stayed elevated, driven by higher metals and crude-linked input costs. TVSL pointed towards commodity inflation, impacting costs by ~3.5%. This was partially offset by ~1.5% price hikes in Q1FY27 (0.5% in Q2FY27). EBITDA margin added ~30bps YoY to 12.8% despite these headwinds due to well checked other expenses.

EV segment growth to continue: EV sales surged ~86% YoY to ~130k units on lower base with industry penetration at 10.6% in Q1. TVSL indicated demand beating current capacity across several markets, particularly Africa. Production capacity will be added to 50K/month from ~40k/month, while EV 3W capacity is increased from ~20k to 30k units/month, to support future growth.

Long term visibility backed by capacity addition: 2W capacity will add jump from ~6.8mn to ~10.3mn units and 3W capacity from ~0.25mn to ~0.42mn units by FY27-end. The planned investment for this is ~Rs35bn spread across R&D, product development and manufacturing. Norton Atlas has commenced production at Hosur.

Revise earnings; maintain HOLD: GST cut, premiumisation focus, exports mix will continue to help balance EV scooters growth for margins. Buoyancy across the motorcycle segment portfolio adds comfort. We revise our FY27e/FY28e/FY29e EPS target up by 4%/5%/6%. Our 3-year EBITDA/PAT CAGR is at 22%/24%. We retain our P/E for the core business at 33x, factoring in the strong launch program and healthy exports. We arrive at a new 1YF TP of Rs 3,931 (Rs3,658) valuing the core business at Rs 3,797 and Rs 133/sh for TVS Credit Services. Maintain HOLD.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	TVSL IN/Rs 3,792
Market cap	US$ 19.0bn
Free float	48%
3M ADV	US$ 41.3mn
52wk high/low	Rs 3,970/Rs 2,729
Promoter/FPI/DII	52%/13%/25%

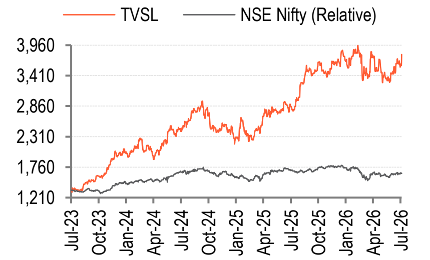
Source: NSE | Price as of 21 Jul 2026

Key financials

Y/E 31 Mar	FY26A	FY27E	FY28E
Total revenue (Rs mn)	4,72,703	5,37,122	6,26,413
EBITDA (Rs mn)	60,793	68,993	80,170
Adj. net profit (Rs mn)	36,566	44,013	52,139
Adj. EPS (Rs)	76.1	92.6	109.7
Consensus EPS (Rs)	76.1	91.5	110.7
Adj. ROAE (%)	32.5	29.3	26.6
Adj. P/E (x)	49.8	40.9	34.6
EV/EBITDA (x)	29.9	26.2	22.4
Adj. EPS growth (%)	33.4	21.7	18.5

Source: Company, Bloomberg, BOBCAPS Research | P – Provisional

Stock performance



Source: NSE

Fig 1 – Earnings call highlights

Parameter	Q1FY27	Q4FY26	Our View
Domestic Volume	Domestic ICE 2W sales grew ~21% YoY ahead of the industry growth of ~13%. Overall 2W volumes jumped 28% YoY to 1.63mn units, led by motorcycles (+19% YoY to 0.74mn units) and scooters (+36% YoY to 0.68mn units). Management highlighted continued strength across the Jupiter, Ntorq and iQube portfolio, supported by sustained product refreshes, superior customer proposition and healthy retail financing. Scooter category share in the industry has reached ~40% and is expected to increase further. Dealer inventory continues to remain at 25-30 days. Management expects industry growth to remain in double digits in FY27, with Q2 likely to be slightly better than Q1.	Domestic 2W sales grew ~26% YoY in Q4FY26, ahead of the industry growth of ~24%. Management highlighted that scooter segment momentum remains particularly strong, with Jupiter 110/125, Ntorq and EV portfolio seeing a healthy customer pull. Premium motorcycle portfolio continued its strong performance, with Ronin monthly volumes crossing ~8k units and management expecting a further ramp-up. TVSL expects industry growth to be in high single digits for FY27. However, management flagged pressure in the commuter motorcycle category due to inflationary stress.	TVS will outpace industry growth, with a healthy motorcycle product portfolio and EV drive aiding scooter sales. Additionally, GST rate rationalisation will help sustain momentum in FY27. This is likely to continue, following a strong new product launch in H2. However, escalating geo-p0litical situation and adverse weather conditions can add concerns.
Exports	Exports recorded sales of ~468k units (+33% YoY) with export revenue reaching ~Rs36.3bn. Growth remained broad-based across Africa, LATAM and Asia, with Africa continuing to be the largest contributor led by the strong HLX franchise. Management highlighted that demand currently exceeds supply in several export markets, necessitating ongoing capacity expansion. TVSL continues expanding its premium portfolio overseas through Apache, Ronin and Raider while strengthening its presence across Middle East and LATAM. Export contribution now stands at ~26% of revenue and management expect overseas growth momentum to continue in Q2 and beyond.	Exports maintained momentum with overseas revenue growth of 23% YoY at ~Rs30bn in Q4FY26. This was despite geopolitical disruptions and logistics delays. FY26 export volumes reached ~1.58mn units, up ~33% YoY. Africa was the strongest region, while LATAM and Asia scaled up steadily. Sri Lanka has fully recovered, and Nepal continues to perform well; Bangladesh operations are also expected to resume soon.	Exports will be a key volume driver for TVSL as the opening of key overseas markets, including ASEAN and LATAM, augurs well as this offsets the weakness in the Middle East. The product demand remains robust across overseas markets, though logistics lead times have increased due to shipping disruptions. Focus aggressively on Africa, Asia and LATAM expansion only will consolidate the overseas revenue despite middle east demand staying muted. The new trade agreement will help boost overseas sales.
Three-wheelers (3W)	3W sales grew ~48% YoY to ~67k units, supported by healthy traction across passenger and cargo segment along with rising EV penetration. EV penetration in 3Ws has now crossed 40%, while TVSL continues gaining share through the TVS King EV portfolio. Capacity is being expanded from ~250k units to ~420k units annually, including higher EV capacity. The company also announced a strategic partnership for sustainable LPG cylinder distribution using electric cargo three-wheelers.	3W sales grew ~65% YoY to ~60k units in Q4FY26; FY26 3W volumes rose ~63% YoY to ~220k units. Growth was supported by the growing acceptance of TVS King EV portfolio and a healthy traction in the cargo and passenger categories. TVSL highlighted a healthy initial response to the newly launched TVS King Cargo CNG HD, alongside continued traction for EV cargo variants. Further, TVSL signed a joint development agreement with Hyundai Motor to co-develop the advanced mobility solutions.	TVSL has gained healthy traction with encouraging growth, despite being a late entrant. Besides, the new EV 3W launches will only help increase penetration and should provide additional comfort. Capacity expansion will help meet the additional EV demand as the penetration in this segment is only increasing. EV 3W Vahan share continues to improve steadily, indicating the wholesale and retail sales gaining traction together.
Electric Vehicles	EV 2W sales surged ~86% YoY to ~130k units, with EV revenue of ~Rs17.8bn during the quarter. iQube cumulative sales crossed 1mn customers. EV penetration reached ~10.6% during June, while management expects similar or higher growth in Q2. Production capacity is being	EV 2W sales grew ~51% YoY to ~115k units in Q4FY26 and ~33% YoY to ~0.37mn units in FY26. EV revenue for FY26 was ~Rs50bn. TVSL highlighted strong traction for both iQube and the newly launched Orbiter. Orbiter V1 (1.8kWh) and V2 (3.1kWh) have received a healthy response	Margins may be under pressure in the interim. However, TVSL's planned and structured EV thrust will likely yield results in the medium term. Though supply chain issues do resurface and are impacting the supply. Additionally, timely capacity addition will only aid meeting the

Parameter	Q1FY27	Q4FY26	Our View
	expanded from ~40k units/month to over 50k units/month. Management indicated EV profitability continues to improve sequentially with contribution margins rising quarter after quarter.	from customers, targeting differentiated customer segments. iQube cumulative customer base crossed ~0.9mn users with the newly launched iQube S offering ~175 km range. EV penetration improved to ~7.8% in Q4FY26 vs ~7.1% Q4FY25. Production capacity has increased from ~30-32k units/month to ~40k units/month and will likely reach ~50k units/month shortly. TVSL also introduced BaaS models across the EV portfolio, to improve the affordability.	incremental demand, as also help gain/maintain market share in the EV space.
Margins	EBITDA margin improved ~30bps YoY to 12.8% despite commodity cost inflation of 3.5% in Q1 and 0.5% in Q2, driven by higher aluminum, steel and crude-linked input costs amid West Asia disruptions. Management implemented ~1.5% price hikes in Q1 and an additional ~0.5% in Q2, while offsetting the balance through product mix, operating leverage and cost reduction initiatives. Supply chain disruptions witnessed in April normalised during May and June. PLI benefit during the quarter stood at ~0.6-0.7% of revenue.	Q4FY26 EBITDA margin at ~13.1%. Management stated that Q4FY25 margins included full-year PLI recognition; normalised margin in Q4FY25 and came at ~12.5%, leading ~60bps YoY improvement in normalised terms. FY26 EBITDA margin expanded ~60bps YoY to ~12.9%. Management also flagged temporary supply-side disruptions in April related to labour shortages and raw material delays; though the conditions have started normalising in May.	Gross margin pressures have been mitigated partially despite the commodity inflation across steel, aluminum, gas and crude derivatives; with management indicating a cost inflation of ~3.5% of revenue. TVSL offset ~35% of cost inflation via price hikes, while the balance mitigated via a better mix, operating leverage and cost reduction initiatives. We expect margins to be range bound ~ 12.5% conservatively. Efforts to mitigate cost headwinds with prudent mix are commendable.
Capex & Investment	TVSL reiterated its aggressive expansion plans with total 2W capacity increasing from ~6.8mn units to ~8.3mn units and expected to reach 10.3mn by FY27 end. 3W capacity expands from ~250k units to ~420k units by FY27-end. The company aims to invest ~Rs35bn across product development, capacity expansion and R&D. Production of the first Norton Atlas motorcycles has commenced at Hosur, with launches planned across UK, Europe, India and later the US.	TVSL announced capacity expansion plans to support the growth momentum. Total production capacity ramped up by ~1.5mn units to ~8.3mn units over the next 12 months. FY27 capex guidance has been raised to ~Rs35bn, including ~Rs20bn towards product development, ~Rs10bn+ for capacity expansion and the balance towards R&D/testing capabilities. FY26 investments came at ~Rs24bn. Management indicated that FY27 investments would be lower by ~Rs5-6bn YoY. Few Norton products are likely to be launched from Q2FY27 onwards, with a manufacturing split between UK and India.	Based on TVSL's systematic investment and capex guidance, we expect a favourable outcome in the medium to long-term. Norton launch will imply tapping the top-end space and will help performance. However, we will continue to keenly watch the investments in subsidiaries.
Others	TVS Credit delivered healthy performance with loan book growing ~19% YoY to ~Rs320.5bn, customer base expanded to ~26mn following addition of 1.4mn new customers during Q1. Network expanded to nearly 62k touchpoints. CARE upgraded TVSL's long-term credit rating to AAA, reflecting improving balance sheet strength. Spares revenue for Q1 was Rs 11.7bn.	Operating free cashflow improved by ~47% YoY to ~Rs38.1bn. TVS Credit reported a strong performance with FY26 PBT growing ~22% YoY to ~Rs12.5bn and loan book expanding ~15% YoY to ~Rs306bn. FY26 loan disbursement crossed ~5.3mn new customers, taking the total customer base to ~24mn. AQ continued to improve, aided by reducing GNPA and credit cost.	Other segments continued to perform on a steady footing. Statutory cost inflation due to new norms will impact the industry, and hence, can be passed through by price hikes. Healthy spares and exports revenue are only adding comfort.

Source: Company, BOBCAPS Research \| 2W: Two-wheeler, PLI: Production-linked Incentives, EV: Electric vehicles

Fig 2 – Quarterly performance

(Rs mn)	Q1FY27	Q1FY26	YoY (%)	Q4FY26	QoQ (%)	Q1FY27E	Deviation (%)
Volume	16,30,558	12,77,172	27.7	15,60,432	4.5	16,30,558	0.0
Avg. Realisation per Vehicle	85,223	78,932	8.0	82,077	3.8	83,309	2.3
Net Revenues	1,38,961	1,00,810	37.8	1,28,076	8.5	1,35,840	2.3
Total Income (A)	**1,38,961**	**1,00,810**	**37.8**	**1,28,076**	**8.5**	**1,35,840**	**2.3**
Operating Expenses							
Raw materials consumed	1,01,109	71,754	40.9	91,479	10.5	1,01,780	(0.7)
Employee Expenses	6,784	5,808	16.8	6,446	5.2	6,640	2.2
Other Expenses	13,274	10,618	25.0	13,356	(0.6)	14,671	(9.5)
Total Expenditure (B)	1,21,167	88,180	37.4	1,11,281	8.9	1,23,090	(1.6)
EBITDA (A-B)	**17,794**	**12,630**	**40.9**	**16,795**	**5.9**	**12,749**	**39.6**
Other Income	1,508	343	339.9	(162)	(1029.4)	157	860.8
Depreciation	2,653	2,039	30.1	2,458	7.9	2,547	4.2
EBIT	16,650	10,934	52.3	14,175	17.5	10,360	60.7
Finance Costs	755	403	87.3	591	27.7	598	26.3
PBT after exceptional items	15,895	10,531	50.9	13,584	17.0	9,762	62.8
Tax expense	4,155	2,745	51.4	3,607	15.2	2,367	75.5
Reported PAT	**11,740**	**7,786**	**50.8**	**9,977**	**17.7**	**7,395**	**58.8**
Adjusted PAT	**11,740**	**7,786**	**50.8**	**9,977**	**17.7**	**7,395**	**58.8**
EPS (Rs)	24.7	16.4	50.8	21.0	17.7	15.6	58.8
Key Ratios (%)			**(bps)**		**(bps)**		
Gross Margin	27.2	28.8	(158)	28.6	(134)	25.1	217
EBITDA Margin	12.8	12.5	28	13.1	(31)	9.4	342
EBIT Margin	12.0	10.8	114	11.1	91	7.6	435
PBT Margin	11.4	10.4	99	10.6	83	7.2	425
Tax Rate	26.1	26.1	8	26.6	(41)	24.3	189
Adj PAT Margin	8.4	7.7	72	7.8	66	5.4	300

Source: Company, BOBCAPS Research

Valuation Methodology

We have revised our FY27e/FY28e/FY29e EPS target up by 4%/5%/6%. Our 3-year EBITDA/PAT CAGR is at 22%/24%. GST cuts, premiumisation focus, and export mix will continue to help balance EV scooters growth for margins. Buoyancy across the motorcycle segment portfolio adds comfort.

Commodity cost inflation and increase in logistics snarls will be partially addressed by prudent raw material handling and increasing export avenues, which will likely mitigate the partial impact on margins. Additionally, premiumisation focus will continue to help as buoyant growth across the top-end segments in the motorcycle portfolio, scooterisation and EVs will only cushion the impact of cost inflation. The commuter segment muted growth in the motorcycles segment is likely to have limited impact as TVSL is less focused on that segment.

Total investments guidance raised to ~Rs35 bn (from ~Rs 24 bn in FY26), including ~Rs20bn towards product development, ~Rs10bn+ for capacity expansion and balance towards R&D/testing capabilities — augurs well. The short-term focus on Norton products will help cater to the demand in the super premium segment. Management indicates that the investments are for strategic gains, which will benefit the company in the medium/long term; though this remains a mild concern.

Factoring in the above factors, we retain our P/E for the core business at 33x, factoring in the strong launch program and healthy exports. We arrive at a new 1YF TP of Rs 3,931 (Rs3,658) valuing the core business at Rs 3,797 and Rs 133/sh for TVS Credit Services. Maintain HOLD

Fig 3 – Revised estimates

(Rs mn)	New			Old			Change (%)		
	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E
Revenue	5,37,122	6,26,413	7,23,292	5,22,868	6,02,456	6,95,529	2.73	3.98	3.99
EBITDA	68,993	80,170	90,518	66,680	76,294	86,096	3.47	5.08	5.14
Adj PAT	44,013	52,139	59,025	42,922	50,002	56,475	2.54	4.27	4.52
Adj EPS (Rs)	92.6	109.7	124.2	90.3	105.2	118.9	2.59	4.32	4.49

Source: Company, BOBCAPS Research

Fig 4 – Key assumptions

	FY26	FY27E	FY28E	FY29E
2W volume (nos)	55,38,002	63,28,736	71,09,167	78,99,160
Growth (%)	18.0	14.3	12.3	11.1
3W volume (nos)	1,81,263	2,03,015	2,25,346	2,52,388
Growth (%)	16.0	12.0	11.0	12.0
Revenues (Rs mn)	4,72,703	5,37,122	6,26,413	7,23,292
Growth (%)	30.4	13.6	16.6	15.5
EBITDA (Rs mn)	60,793	68,993	80,170	90,518
EBITDA margin (%)	12.9	12.8	12.8	12.5
Adj. PAT (Rs mn)	36,566	44,013	52,139	59,025
EPS (Rs)	76.1	92.6	109.7	124.2

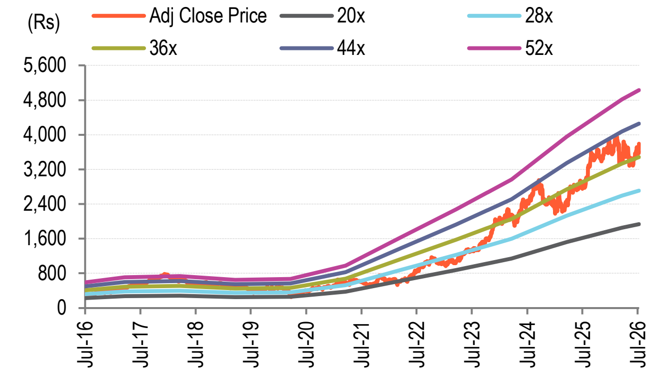
Source: Company, BOBCAPS Research

Fig 5 – Valuation summary

Business	Jun 2028 EPS (Rs)	Target P/E (x)	Value (Rs/sh)
Standalone Business	115.2	33	3,797
TVS Credit Services	-	-	133
Total	**-**	**-**	**3,931**

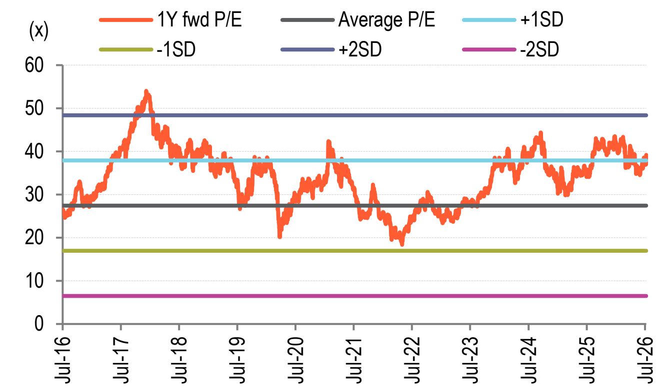
Source: BOBCAPS Research | Valuation is based on Jun 28 earnings

Fig 6 – P/E band: TVSL's current valuations fairly reflect its earnings pace



Source: Bloomberg, BOBCAPS Research

Fig 7 – 1YF P/E: We value TVSL at a well-deserved premium to mean valuations



Source: Bloomberg, BOBCAPS Research

Key Risks

Key upside/downside risks to our estimates:

- Higher investments remain the key risk with earnings impact.
- Commodity cost moving in either direction faster than estimated.
- A faster pace of launches crowding the markets can put pricing under pressure.

Financials

Income Statement

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Total revenue	**3,62,513**	**4,72,703**	**5,37,122**	**6,26,413**	**7,23,292**
EBITDA	44,540	60,793	68,993	80,170	90,518
Depreciation	7,446	9,006	9,604	10,381	11,648
EBIT	37,674	51,488	61,215	71,871	81,116
Net interest inc./(exp.)	(1,387)	(2,039)	(2,532)	(2,353)	(2,415)
Other inc./(exp.)	580	(300)	1,827	2,082	2,246
Exceptional items	0	(414)	0	0	0
EBT	36,288	49,035	58,683	69,519	78,701
Income taxes	9,183	12,883	14,671	17,380	19,675
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	0	0	0	0	0
Reported net profit	**27,105**	**36,152**	**44,013**	**52,139**	**59,025**
Adjustments	0	414	0	0	0
Adjusted net profit	**27,105**	**36,566**	**44,013**	**52,139**	**59,025**

Balance Sheet

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Accounts payables	61,537	82,893	72,974	83,665	96,628
Other current liabilities	11,306	17,989	18,104	21,394	24,537
Provisions	4,401	5,020	5,522	6,074	6,682
Debt funds	17,349	31,342	28,229	28,803	29,389
Other liabilities	3,010	5,990	5,690	5,406	5,135
Equity capital	475	475	475	475	475
Reserves & surplus	98,892	1,11,868	1,49,704	1,95,667	2,48,516
Shareholders' fund	99,367	1,12,343	1,50,179	1,96,142	2,48,991
Total liab. and equities	**1,96,971**	**2,55,576**	**2,80,698**	**3,41,483**	**4,11,362**
Cash and cash eq.	5,583	9,747	1,602	2,187	4,074
Accounts receivables	12,801	20,865	21,078	23,756	28,431
Inventories	17,258	15,802	20,351	24,604	29,411
Other current assets	15,421	28,071	30,527	39,028	45,097
Investments	92,714	1,16,475	1,24,164	1,56,664	1,97,164
Net fixed assets	49,431	62,333	77,729	87,348	94,700
CWIP	6,420	5,864	8,828	11,476	16,067
Intangible assets	0	0	0	0	0
Deferred tax assets, net	(2,659)	(3,581)	(3,581)	(3,581)	(3,581)
Other assets	0	0	0	0	0
Total assets	**1,96,970**	**2,55,576**	**2,80,698**	**3,41,483**	**4,11,362**

Cash Flows

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Cash flow from operations	**39,480**	**58,601**	**32,440**	**56,901**	**66,906**
Capital expenditures	(16,278)	(21,351)	(27,964)	(22,648)	(23,591)
Change in investments	(22,802)	(23,760)	(7,690)	(32,500)	(40,500)
Other investing cash flows	580	(300)	1,827	2,082	2,246
Cash flow from investing	**(38,499)**	**(45,411)**	**(33,827)**	**(53,067)**	**(61,844)**
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	2,215	13,993	(3,113)	574	586
Interest expenses	(1,387)	(2,039)	(2,532)	(2,353)	(2,415)
Dividends paid	(4,751)	(5,701)	(6,176)	(6,176)	(6,176)
Other financing cash flows	789	922	0	0	0
Cash flow from financing	**(3,133)**	**7,174**	**(11,821)**	**(7,955)**	**(8,005)**
Chg in cash & cash eq.	**(2,153)**	**20,364**	**(13,209)**	**(4,120)**	**(2,943)**
Closing cash & cash eq.	**5,583**	**9,747**	**1,602**	**2,187**	**4,074**

Per Share

Y/E 31 Mar (Rs)	FY25A	FY26A	FY27E	FY28E	FY29E
Reported EPS	57.1	76.1	92.6	109.7	124.2
Adjusted EPS	57.1	76.1	92.6	109.7	124.2
Dividend per share	10.0	12.0	13.0	13.0	13.0
Book value per share	209.2	236.5	316.1	412.8	524.1

Valuations Ratios

Y/E 31 Mar (x)	FY25A	FY26A	FY27E	FY28E	FY29E
EV/Sales	5.0	3.8	3.4	2.9	2.5
EV/EBITDA	40.5	29.9	26.2	22.4	19.9
Adjusted P/E	66.5	49.8	40.9	34.6	30.5
P/BV	18.1	16.0	12.0	9.2	7.2

DuPont Analysis

Y/E 31 Mar (%)	FY25A	FY26A	FY27E	FY28E	FY29E
Tax burden (Net profit/PBT)	74.7	73.7	75.0	75.0	75.0
Interest burden (PBT/EBIT)	96.3	95.2	95.9	96.7	97.0
EBIT margin (EBIT/Revenue)	10.4	10.9	11.4	11.5	11.2
Asset turnover (Rev./Avg TA)	334.6	350.9	321.8	302.3	281.5
Leverage (Avg TA/Avg Equity)	1.2	1.3	1.3	1.2	1.2
Adjusted ROAE	30.7	34.2	33.5	30.1	26.5

Ratio Analysis

Y/E 31 Mar	FY25A	FY26A	FY27E	FY28E	FY29E
YoY growth (%)					
Revenue	14.1	30.4	13.6	16.6	15.5
EBITDA	26.7	36.5	13.5	16.2	12.9
Adjusted EPS	30.1	33.4	21.7	18.5	13.2
Profitability & Return ratios (%)					
EBITDA margin	12.3	12.9	12.8	12.8	12.5
EBIT margin	10.4	10.9	11.4	11.5	11.2
Adjusted profit margin	7.5	7.7	8.2	8.3	8.2
Adjusted ROAE	27.3	32.5	29.3	26.6	23.7
ROCE	26.0	28.2	27.5	26.0	23.7
Working capital days (days)					
Receivables	13	13	14	13	13
Inventory	16	13	12	13	14
Payables	80	78	74	64	63
Ratios (x)					
Gross asset turnover	0.3	0.3	0.3	0.3	0.3
Current ratio	0.7	0.7	0.8	0.8	0.8
Net interest coverage ratio	(27.2)	(25.3)	(24.2)	(30.6)	(33.6)
Adjusted debt/equity	0.2	0.3	0.2	0.1	0.1

Source: Company, BOBCAPS Research | Note: TA = Total Assets

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BUY – Expected return >+15%

HOLD – Expected return from -6% to +15%

SELL – Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

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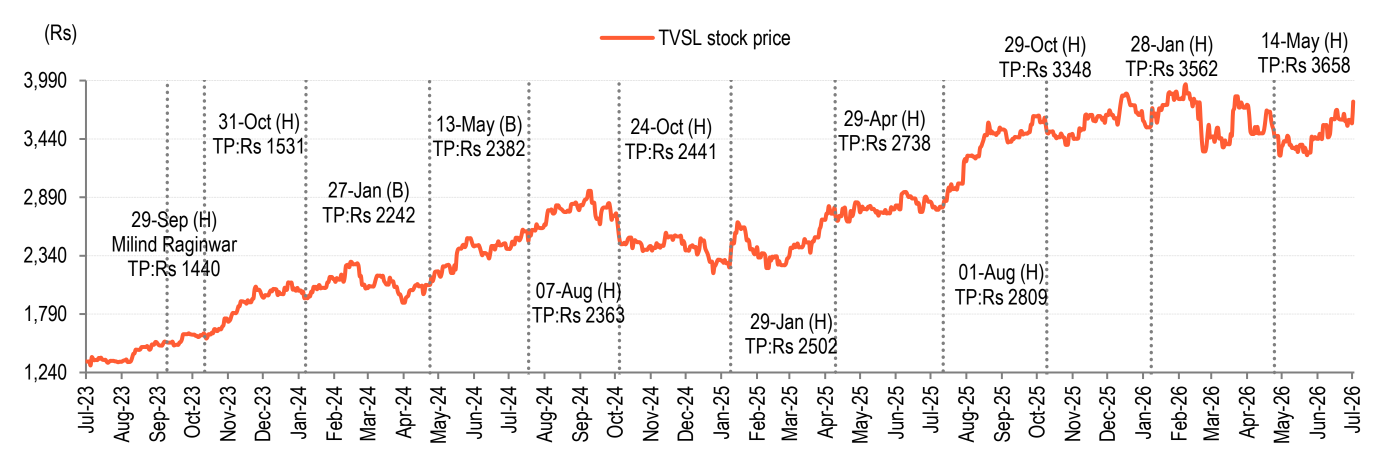
Ratings and Target Price (3-year history): TVS MOTOR (TVSL IN)



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