

HOLD TP: Rs 28,874 | ¥ 6%

SHREE CEMENT

Cement

05 August 2025

Operationally healthy, valuations moderate; upgrade to HOLD

- Revenue growth stays soft in a healthy quarter as volume remain weak.
 Realisation gains offset volume weakness
- Realisation gains offset marginal cost inflation, boosts EBITDA margin to 24.8%, pedalling volume growth in the medium term
- Revise upwards FY26E/FY27E EBITDA/PAT estimates, introduce FY28e.
 Upgrade to HOLD; TP revised to Rs 28,874 (Rs 26,974) on rollover

Milind Raginwar research@bobcaps.in

Revenue stays listless as volume growth lacks pace: SRCM reported revenue growth subdued at 2.3% YoY (-5.6% QoQ), as volumes declined by 7.2%/9% YoY/QoQ. The check in volume growth helped realisation gain by 10.2%/3.8% YoY/QoQ, supported by an improvement in the premium product to 17.7% vs 15.6% in Q4FY25.

Cost-saving efforts offer limited margin guard: Operating costs inflated by 2.2%/6.1% YoY/QoQ to Rs 4,155/t as the raw material cost shot up by 48.3%10% YoY/QoQ. However, fuel costs were lower by 12.1% YoY (9.3% QoQ) to Rs 1,281/t as the green power share jumped further to 65.7% from 54% YoY (capacity at 586 MW at Q1FY26 end). Logistic cost inflated by 4.7%/3.1% YoY/QoQ. EBITDA rose by 34.1% YoY (-11.4% QoQ) at Rs 12.3bn, as EBITDA margin improved markedly by 590bps to 24.8% YoY (vs 26.5% QoQ). Adj. PAT surged 94.7%/10.2% YoY/QoQ on significant increase in other income of 49.4%/33.9% YoY/QoQ.

Capex plans: The ongoing plans of SRCM in Jaitaran, Rajasthan (3 mt) and Kodla, Karnatak (3 mt) are on track and set to increase total cement capacity to 68.8 mt upon commissioning. RMC business network increased to 21 plants with plans to increase it to 50 plants by FY26 end. The company aims to reach to reach capacity of 80 mt by FY28 with Rs 30bn earmarked for capex in FY26.

Earnings upgraded; upgrade to HOLD from SELL earlier: We revise our EBITDA/PAT estimates upwards for FY26/FY27. We introduce FY28 earnings with 13%/11% YoY EBITDA/PAT growth. Our revenue/EBITDA CAGR estimates are 17%/19% over FY25-FY28E. SRCM delivers better opex but at lower capacity utilisation (hovering ~ mid 60-65%) remains a concern, offset by better earrings. We upgrade SRCM to HOLD (SELL earlier), valuing SRCM at 15x (unchanged) 1YF EV/EBITDA, as we feel SRCM gaining size (79mnt) without any meaningful dent in operating efficiencies and margins will continue. However, we feel this still lacks trigger to multiple revision. We revise our TP at to Rs28,874 (earlier Rs 26,974) for roll forward to June 2027 while valuing the stock at 15x FY27E EV/EBITDA and Rs10.5bn/mnt replacement cost.

Key changes

itoy onangoo	
Target	Rating
A	A

Ticker/Price	SRCM IN/Rs 30,645
Market cap	US\$ 12.6bn
Free float	37%
3M ADV	US\$ 14.1mn
52wk high/low	Rs 32,490/Rs 23,500
Promoter/FPI/DII	63%/13%/12%

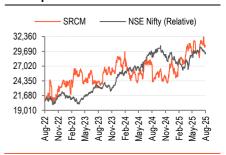
Source: NSE | Price as of 4 Aug 2025

Key financials

Y/E 31 Mar	FY25A	FY26E	FY27E
Total revenue (Rs mn)	1,80,373	2,17,473	2,52,901
EBITDA (Rs mn)	38,368	47,104	57,300
Adj. net profit (Rs mn)	11,962	18,422	24,021
Adj. EPS (Rs)	331.5	510.6	665.8
Consensus EPS (Rs)	331.5	518.3	663.0
Adj. ROAE (%)	5.8	8.5	10.4
Adj. P/E (x)	92.4	60.0	46.0
EV/EBITDA (x)	26.0	25.7	21.2
Adj. EPS growth (%)	(51.5)	54.0	30.4

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE





Fig 1 – Key metrics

	Q1FY26	Q1FY25	YoY (%)	Q4FY25	QoQ (%)	4QFY25E	Deviation (%)
Volumes (mn mt)	9.0	9.6	(7.2)	9.8	(9.0)	9.8	(8.3)
Cement realisations (Rs/t)	5,528	5,015	10.2	5,325	3.8	5,405	2.3
Operating costs (Rs/t)	4,155	4,065	2.2	3,916	6.1	3,910	6.3
EBITDA/t (Rs)	1,373	951	44.4	1,409	(2.6)	1,683	(18.4)

Source: Company, BOBCAPS Research

Fig 2 - Quarterly performance

(Rs mn)	Q1FY26	Q1FY25	YoY (%)	Q4FY25	QoQ (%)	4QFY25E	Deviation (%)
Net Sales	49,480	48,347	2.3	52,402	(5.6)	54,591	(9.4)
Expenditure							
Change in stock	(284)	(349)	(18.6)	(414)	(31.4)	(311)	(8.7)
Raw material	4,185	3,723	12.4	4,792	(12.7)	4,870	(14.1)
purchased products	1,698	691	145.7	1,220	39.2	1,010	68.1
Power & fuel	11,461	14,052	(18.4)	11,531	(0.6)	11,371	0.8
Freight	10,840	11,151	(2.8)	11,558	(6.2)	11,566	(6.3)
Employee costs	2,545	2,446	4.0	2,540	0.2	2,550	(0.2)
Other exp	6,744	7,469	(9.7)	7,307	(7.7)	7,111	(5.2)
Total Operating Expenses	37,189	39,183	(5.1)	38,534	(3.5)	38,167	(2.6)
EBITDA	12,291	9,164	34.1	13,867	(11.4)	16,424	(25.2)
EBITDA margin (%)	26.5	26.0	44bps	22.3	411bps	28.4	(197bps)
Other Income	2,011	1,346	49.4	1,501	33.9	1,512	33.0
Interest	446	573	(22.2)	417	6.9	421	5.8
Depreciation	5,524	6,428	(14.1)	7,470	(26.1)	7,510	(26.4)
PBT	8,332	3,509	137.5	7,482	11.4	10,005	(16.7)
Non-recurring items	0	0	-	0	-	0	-
PBT (after non recurring items)	8,332	3,509	137.5	7,482	11.4	10,005	(16.7)
Tax	(2,146)	(331)	548.3	(1,868)	14.9	(2,501)	(14.2)
Reported PAT	6,185	3,177	94.7	5,614	10.2	7,503	(17.6)
Adjusted PAT	6,185	3,177	94.7	5,614	10.2	7,503	(17.6)
NPM (%)	12.5	6.6	593bps	10.7	179bps	13.7	(124bps)
Adjusted EPS (Rs)	166.7	85.6	94.7	151.3	10.2	202.2	(17.6)

Source: Company, BOBCAPS Research



Fig 3 - Volume growth limited in a healthy quarter

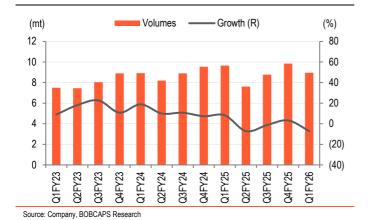


Fig 5 – Cost savings aide healthy EBITDA/t gains

Q2FY23 Q4FY24 Q4FY25 Q4

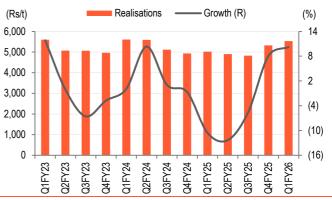
Fig 7 - QoQ cost inflation a negative surprise



Source: Company, BOBCAPS Research

Source: Company, BOBCAPS Research

Fig 4 – Triggered by limited volume gains, realisations spike sharply YoY



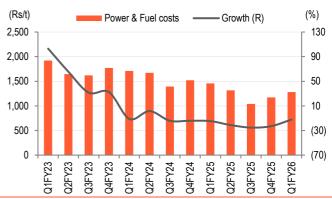
Source: Company, BOBCAPS Research

Fig 6 – Cost efficiencies lever likely to play key role in improving earnings



Source: Company, BOBCAPS Research

Fig 8 – Power cost savings may have limited gains in the medium term



Source: Company, BOBCAPS Research



Valuation Methodology

We revise our EBITDA/PAT estimates upwards for FY26/FY27. We introduce FY28 earnings with 13%/11% YoY EBITDA/PAT growth. Our revenue/EBITDA CAGR estimates are 17%/19% over FY25-FY28E. SRCM's delivers a better opex, but at lower capacity utilisation (hovering \sim mid 60-65%) and remains a concern, offset by better earnings.

In a mix environment of growth and margins scenario, we feel cost saving levers will be handy, contributed by green power and railway sidings operational. The higher EBITDA/tonne remains the highlight only through cost savings in uncertain realisations scenario. Further, incentives are available for certain plants including the Etah GU, though the Guntur facility does not have any incentives.

Hence, we upgrade SRCM to HOLD (SELL earlier), valuing SRCM at 15x (unchanged) 1YF EV/EBITDA, as SRCM is gaining size (79mnt) without any meaningful dent in operating efficiencies and margins will continue. However, we feel this still lacks trigger to multiple revision. We revise our TP at to Rs28,874 (earlier Rs 26,974) for roll forward to June 2027 while valuing the stock at 15x FY27E EV/EBITDA and Rs10.5bn/mnt replacement cost.

Fig 9 - Revised estimates

(Do mm)		New			Old		(Change (%)	
(Rs mn)	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	2,17,473	2,52,901	2,89,892	2,17,473	2,52,901		0.0	0.0	0.0
EBITDA	47,104	57,300	64,809	45,329	55,205		3.9	3.8	0.0
Adj PAT	18,422	24,021	26,634	17,001	23,818		8.4	0.9	0.0
Adj EPS (Rs)	510.6	665.8	738.2	471.2	660.1		8.4	0.9	0.0

Source: BOBCAPS Research

Fig 10 - Key assumptions

	FY25	FY26E	FY27E	FY28E
Volumes (mt)	37.28	40.63	45.91	51.88
Realisations (Rs/t)	5,257	5,257	5,415	5,496
Operating costs (Rs/t)	4,058	4,102	4,171	4,250
EBITDA/t (Rs)	1,096	1,155	1,244	1,245

 $Source: Company, BOBCAPS \ Research \\$

Fig 11 - Valuation summary

(Rs mn)	FY27E
Target EV/EBITDA (x)	15
EBITDA	64,809
Target EV	10,00,650
Total EV	10,00,650
Net debt	(1,46,957)
Target market capitalisation	11,46,848
Target price (Rs/sh)	36.12
Weighted average shares (mn)	28,874

Source: BOBCAPS Research| 1-year forward earnings, rolled forward to June 2027

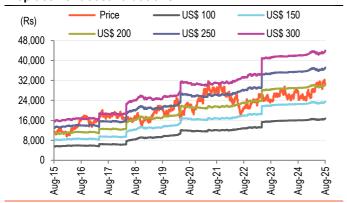


Fig 12 – EV/EBITDA band: SRCM valuation moderates to align with earnings



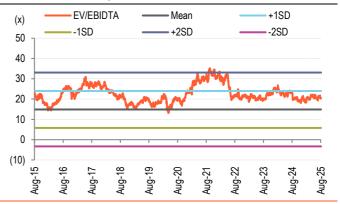
Source: Company, Bloomberg, BOBCAPS Research

Fig 14 – Replacement cost band: Earnings reflect in replacement cost valuations



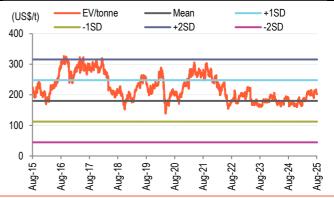
 $Source: Company, Bloomberg, BOBCAPS \ Research$

Fig 13 – EV/EBITDA 1Y fwd: We continue to value SRCM at 15x EV/EBITDA, near its mean valuation



Source: Company, Bloomberg, BOBCAPS Research

Fig 15 – Replacement cost band: 1Y fwd reverses to mean chasing earnings



Source: Company, Bloomberg, BOBCAPS Research

Key risks

Key risks to our estimates are:

- Severe competition in northern India can add pricing pressure and a shift in focus back to volume growth may dent realisations and are key downside risks.
- Faster reversal in fuel prices can inflate costs posing a downward risk to our earnings estimates.
- Faster-than-expected demand revival and better realisations represent key upside risks to our estimates.



Financials

Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Total revenue	1,92,372	1,80,373	2,17,473	2,52,901	2,89,892
EBITDA	39,859	38,368	47,104	57,300	64,809
Depreciation	(16,147)	(28,080)	(30,702)	(33,308)	(36,640)
EBIT	33,100	16,059	25,081	32,865	37,482
Net interest inc./(exp.)	(2,643)	(2,086)	(2,287)	(2,309)	(2,683)
Other inc./(exp.)	9,388	5,772	8,678	8,873	9,313
Exceptional items	0	0	0	0	0
EBT	30,456	13,974	22,794	30,556	34,799
Income taxes	(5,772)	(2,011)	(4,372)	(6,535)	(8,165)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	0	0	0	0	0
Reported net profit	24,684	11,962	18,422	24,021	26,634
Adjustments	0	0	0	0	0
Adjusted net profit	24,684	11,962	18,422	24,021	26,634
Balance Object					
Balance Sheet Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Accounts payables	12,122	14,331	17,037	19,820	22,723
Other current liabilities	43.332	42,790	40,144	40,539	41,235
Provisions	62	57	57	57	57
Debt funds	14,737	8,165	17,592	20,992	24,392
Other liabilities	(5,887)	(7,061)	(6,880)	(7,448)	(8,067)
Equity capital	361	361	361	361	361
Reserves & surplus	2,03,485	2,11,753	2,23,093	2,40,032	2,59,584
Shareholders' fund	2,03,834	2,12,102	2,23,453	2,40,403	2,59,968
Total liab. and equities	2,68,199	2,70,383	2,91,403	3,14,362	3,40,309
Cash and cash eq.	1,09,725	1,18,273	1,26,417	1,44,569	1,70,589
Accounts receivables	9,298	7,805	9,866	12,001	14,355
Inventories	31,462	20,754	24,966	28,979	33,164
Other current assets	28,400	23,457	23,997	26,396	29,036
Investments	0	0	0	0	0
Net fixed assets	62,429	46,029	27,008	14,429	(1,481)
CWIP	25,564	52,665	77,665	86,415	92,977
Intangible assets	1,321	1,400	1,484	1,573	1,668
Deferred tax assets, net	0	0	0	0	0,000
Other assets	0	0	0	0	0
Total assets	2,68,199	2,70,384	2,91,402	3,14,362	3,40,308
Cash Flows					
Y/E 31 Mar (Rs mn)	FY24A	FY25A	FY26E	FY27E	FY28E
Cash flow from operations	34,027	53,242	42,553	51,391	57,076
Capital expenditures	(27,613)	(38,860)	(36,764)	(29,569)	(27,387)
Change in investments	9,753	(9,210)	(5,727)	(19,241)	(25,802)
Other investing cash flows	0	0	0	0	0
Cash flow from investing	(17,861)	(48,070)	(42,491)	(48,810)	(53,189)
Equities issued/Others	(1)	(1)	11	11	13
Debt raised/repaid	(10,655)	(6,572)	9,427	3,400	3,400
Interest expenses	0	0	0, .2.	0,100	0,
Dividends paid	(4,433)	(2,649)	(7,082)	(7,082)	(7,082)
Other financing cash flows	701	3,388	0	0	(1,002)
Cash flow from financing	(14,388)	(5,834)	2,356	(3,671)	(3,669)
Chg in cash & cash eq.	1,778	(662)	2,418	(1,090)	219
₂ ouo a ouo cq.	1,09,724	1,18,273	1,26,418	1,44,568	213

Per Share					
Y/E 31 Mar (Rs)	FY24A	FY25A	FY26E	FY27E	FY28E
Reported EPS	684.2	331.5	510.6	665.8	738.2
Adjusted EPS	684.2	331.5	510.6	665.8	738.2
Dividend per share	105.0	167.8	167.8	167.8	167.8
Book value per share	5,649.5	5,878.6	6,193.2	6,663.0	7,205.3
Valuations Ratios					
Y/E 31 Mar (x)	FY24A	FY25A	FY26E	FY27E	FY28E
EV/Sales	5.3	5.5	5.6	4.8	4.2
EV/EBITDA	25.4	26.0	25.7	21.2	18.9
Adjusted P/E	44.8	92.4	60.0	46.0	41.5
P/BV	5.4	5.2	4.9	4.6	4.3
DuPont Analysis					
Y/E 31 Mar (%)	FY24A	FY25A	FY26E	FY27E	FY28E
Tax burden (Net profit/PBT)	81.0	85.6	80.8	78.6	76.5
Interest burden (PBT/EBIT)	92.0	87.0	90.9	93.0	92.8
EBIT margin (EBIT/Revenue)	17.2	8.9	11.5	13.0	12.9
Asset turnover (Rev./Avg TA)	74.0	67.0	77.4	83.5	88.6
Leverage (Avg TA/Avg Equity)	1.3	1.3	1.3	1.3	1.3
Adjusted ROAE	12.8	5.8	8.5	10.4	10.6
Ratio Analysis					
Y/E 31 Mar	FY24A	FY25A	FY26E	FY27E	FY28E
YoY growth (%)					
Revenue	16.6	(6.2)	20.6	16.3	14.6
EBITDA	56.3	(3.7)	22.8	21.6	13.1
Adjusted EPS	85.9	(51.5)	54.0	30.4	10.9
Profitability & Return ratios (%)					
EBITDA margin	20.7	21.3	21.7	22.7	22.4
EBIT margin	17.2	8.9	11.5	13.0	12.9
Adjusted profit margin	12.8	6.6	8.5	9.5	9.2
Adjusted ROAE	12.8	5.8	8.5	10.4	10.6
ROCE	16.0	7.5	11.2	13.5	14.1
Working capital days (days)					
Receivables	18	16	17	17	18
Inventory	60	42	42	42	42
Payables	29	37	36	37	37
Ratios (x)					
Gross asset turnover	1.1	1.0	1.1	1.2	1.2
Current ratio	2.2	2.0	2.2	2 5	2.0

Source: Company, BOBCAPS Research | Note: TA = Total Assets

3.2

12.5

0.1

3.0

7.7

0.0

3.2

11.0

0.1

3.5

14.2

0.1

3.9

14.0

0.1

Current ratio

Net interest coverage ratio

Adjusted debt/equity



NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA ("US") OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.

Disclaimer

Name of the Research Entity: BOB Capital Markets Limited

Registered office Address: 1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051

SEBI Research Analyst Registration No: INH000000040 valid till 03 February 2025

Brand Name: BOBCAPS

Trade Name: www.barodaetrade.com CIN: U65999MH1996GOI098009





Investments in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY - Expected return >+15%

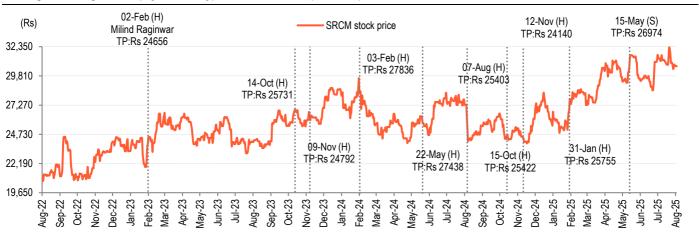
HOLD - Expected return from -6% to +15%

SELL - Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

Ratings and Target Price (3-year history): SHREE CEMENT (SRCM IN)



B - Buy, H - Hold, S - Sell, A - Add, R - Reduce

Analyst certification

The research analyst(s) authoring this report hereby certifies that (1) all of the views expressed in this research report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and Individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

SHREE CEMENT



The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advices regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company or third party in the past 12 months in connection with research report/activities. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

Other disclaimers

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construct this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as free date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

Distribution into the United Kingdom ("UK"):

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd) ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

No distribution into the US:

This report will not be distributed in the US and no US person may rely on this communication.

Other jurisdictions

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.