BOBCAPS
TRUST | INNOVATION | EXCELLENCE

**HOLD**
**TP: Rs 389 | ⮝ 11%**

**NUVOCO VISTAS CORPORATION** | Cement | 16 January 2026

# Focus on growth sharpens, valuations factor in; Maintain HOLD

- **Revenue growth at ~12% YoY, driven by 7% cement realisation gains as volumes pick up by ~6% YoY to 5.0mt**
- **EBITDA at Rs 767/t partially, due to weak base and 7% realisation gains YoY that offsets cost inflation. EBITDA margin improved YoY to 14.2%**
- **Revenue/EBITDA CAGR of ~4%/13% over FY23-28E, earnings adjusted for capex delay; value Nuvoco at 9x EV/EBITDA 1YF; maintain HOLD**

**Milind Raginwar**
**Research Analyst**
**Ayush Dugar**
**Research Associate**
research@bobcaps.in

**Revenue growth on volume, realisation under pressure:** NUVOCO reported revenue growth of ~12%/10% YoYQ/QoQ in Q3FY26, led by a pickup in volumes of ~6%/16% YoY/QoQ to 5.0mt. Cement realisations supported well with ~7% jump YoY to Rs4,867/tn. However, QoQ prices fell 4%, indicating deeper discounts over the GST rate reduction to maintain market share. RMC revenues grew ~5% YoY and remained flat QoQ. Trade mix stayed stable at 71% YoY, while the premium segment share improved to 44% from 39% YoY, helping pricing gains; though remained flat QoQ,

**Cost inflates; Energy cost decline partially offsets:** Average total cost increased ~4% YoY (~-2% QoQ) to Rs 4,635/t. Raw material cost rose sharply by ~17%/1% YoY/QoQ to Rs 870/t, driven by higher input prices and mix changes. This was partly offset by a ~8%/5% YoY/QoQ decline in energy cost to Rs 997/t, driven by prudent fuel mix and lower clinker production. Freight cost edged up ~2.3% YoY (-5% QoQ), while other expenses went up ~6%/7% YoY/QoQ, pressuring the overall cost structure. Overall cost discipline on energy helped soften the broader inflation up to some extent.

**Capacity expansion progress on track:** The Vadraj Cement plant refurbishment continues to progress as per schedule, with commissioning expected in H2FY27. In addition, the company plans to add 4mtpa of capacity in the Eastern region in a phased manner, following completion of railway siding projects at the Sonadih and Odisha cement plants, targeting total cement capacity of ~35mtpa by FY27.

**Maintain HOLD with revised estimates:** We marginally revise our EBITDA and PAT estimates down FY28 2%/6% to factor in the delay in capacity. We build a revenue/EBITDA CAGR of ~4%/13% over FY23-28E backed by new capacities and cost efficiencies. Nuvoco's performance is recovering post the steady growth phase between FY22 and FY25. Growth has been bumpy post capacity addition (organic/inorganic) and will follow the same trend post new acquisition (Vadraj Cement) in the West region. We continue to value the stock at 9x EV/EBITDA (1 YF) with revised TP of Rs389 (earlier Rs427). Maintain HOLD

## Key changes

| Target | Rating |
|---|---|
| ▼ | ◄ ► |

| | |
|---|---|
| Ticker/Price | NUVOCO IN/Rs 350 |
| Market cap | US$ 789.4mn |
| Free float | 28% |
| 3M ADV | US$ 1.9mn |
| 52wk high/low | Rs 478/Rs 287 |
| Promoter/FPI/DII | 72%/4%/19% |

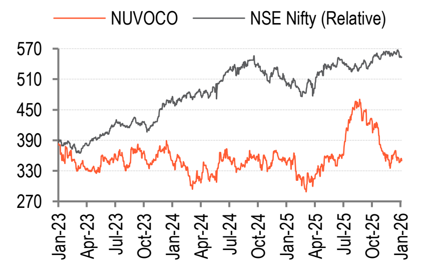
Source: NSE | Price as of 16 Jan 2026

## Key financials

| Y/E 31 Mar | FY25A | FY26E | FY27E |
|---|---|---|---|
| Total revenue (Rs mn) | 1,03,567 | 1,11,220 | 1,20,686 |
| EBITDA (Rs mn) | 13,720 | 17,972 | 20,230 |
| Adj. net profit (Rs mn) | 218 | 3,431 | 4,325 |
| Adj. EPS (Rs) | 0.6 | 9.6 | 12.1 |
| Consensus EPS (Rs) | 12.0 | 11.6 | 14.2 |
| Adj. ROAE (%) | 0.2 | 3.8 | 4.5 |
| Adj. P/E (x) | 572.3 | 36.4 | 28.9 |
| EV/EBITDA (x) | 7.3 | 5.5 | 5.4 |
| Adj. EPS growth (%) | (85.2) | 1471.0 | 26.1 |

Source: Company, Bloomberg, BOBCAPS Research

## Stock performance




Source: NSE

**Fig 1 – Earnings Call Highlights**

| Parameter | Q3FY26 | Q2FY26 | Our view |
|---|---|---|---|
| Volumes and realisations | Cement sales volume reached 5.0mt, the highest-ever Q3, growing ~6% YoY (~16% QoQ). December delivered particularly strong volume growth (~20% YoY).<br><br>Premium product share sustained at 44% of trade volumes (flat QoQ, up from 39% YoY), with 9MFY26 average at 43% (up ~300 bps vs FY25 average of 40%).<br><br>Realisations moderated due to GST rate pass-through (28% to 18%) and competitive environment, but Nuvoco have taken a price hike in early January across most markets (non-trade and trade channels in East & North). Sustainability of the hike will be clearer in 1–2 weeks; early indications are positive.<br><br>Clinker-to-cement ratio at 1.72x overall (9M FY26); East ~1.95-2.0x, North 1.3-1.35x (headroom to push towards 2.1-2.3x through blended cement).<br><br>Management continues to target above-industry volume growth (industry expected ~7–8% in H2 FY26). | Cement sales volume in Q2YF26 was 4.3mt. Incremental volume of 1.75-2mt is expected in FY26, driven by Jojobera (1mt expansion in Q3FY26) and Panagarh (1mt in Q4FY26). Premiumisation reached a share of 44% (vs. 43% YoY), with Concreto and Duraguard brand gaining traction. North region premium sales currently came at ~16-18% vs 7-8%. Microfiber products fetch Rs 20/t premium over base products. Pricing remained flattish QoQ, with no major revisions post-GST cut (28% to 18%). Clinker-to-cement ratio operated was close to 2.1x, with headroom to increase further to 2.3x for blended cement push. Management expects the industry to grow by 7% and targets above-industry growth rate. | Focus will stay on volume as it will be challenging for Nuvoco to maintain market share, given its presence in crowded markets. |
| Margins | Blended fuel cost improved significantly to Rs1.41/Mcal recent petcoke price uptick. Reduced petcoke share (41% on kiln, down from 48% YoY), increased domestic open market coal usage (15%), higher linkage coal (34%), and AFR (~10%, target 13–15% by Q1FY27). Use of power plant rejected coal reduced CPP coal cost to ~Rs 0.78/Mcal.<br>Freight cost moderated with lead distance down to 326 km (from 327km/331 km YoY/QoQ) driven by secondary freight optimisation). Rail share at 37%, road 63% (9MFY26 and Q3).<br>Other expenses normalised post-shutdowns; full benefit expected from November onwards with all kiln maintenance completed. | Blended fuel cost for Q2FY26 was Rs 1.46/kcal, up due to an uptick in petcoke prices and shutdowns. AFR consumption remains ~ 10%, and the management is targeting to increase to 12% by Q4FY26, with fuel cost expected to drop to Rs 1.43/kcal. Lead distance was stable at 331km vs 330km in Q2YF25, with 60% road and 40% rail mix; new railway sidings (Sonadih commissioned, Jajpur/Panagarh by Q4FY26) are expected to reduce freight costs further. The sharp increase in other expenses was on account of shutdowns in 2QFY26. Management indicated that the normalisation is expected by November as all kiln maintenance will be completed, with new GST rate fully implemented and operational efficiencies. | Focus on controlling cost is commendable. However, cost headwinds may lead to some mid-term pressure in the next 2-3 quarters. |
| Balance sheet health | Raised Rs 6bn through NCDs in Q3FY26, used to replace equivalent short-term bridge financing. Another Rs 6bn tranche in final stages to complete the refinancing of remaining bridge funding.<br>Cost of borrowing remained ~8% in Q3FY26<br>Management reiterated comfort with net debt range of Rs 35–40bn for next phase of growth. | | No change in the stance on debt or maintaining the balance sheet health. This can lead to stress in the scenario of a slow pickup in demand. |

| Parameter | Q3FY26 | Q2FY26 | Our view |
|---|---|---|---|
| Capacity | East expansion plan of 4mtpa progressing well at Arasmeta, Jojobera, Panagarh and Odisha with target to add 1mtpa every quarter by FY27. East plants run at 85% utilization during peak season necessitating increase.<br>Vadraj refurbishment progressing as per plan with clinker unit and grinding unit expected to be operational between Q3FY27 and Q1FY28.<br>Kutch railway siding: Detailed project report submitted; execution orders are in advanced stages, with completion targeted by H1FY27.<br>Preferred bidder status for JMK-R2 (Jhak Murkasani) limestone block in Jodhpur & Pali (Rajasthan) adds ~205 mt resources for long-term security.<br>Acquired a 50 MW CPP near Vadraj (completion by Q3FY26); signed LOI for hybrid solar+wind plant (50 MW) in Rajasthan for Nimbol (group captive, expected to be operational in 12-18 months). | NUVOCO commenced East expansion of 4mtpa with new Arasmeta plant and enhancements (Jojobera, Panagarh, Odisha) with plans to add 1mtpa capacity every quarter. East capacities are typically at ~85% utilisation during peak months, necessitating expansion to serve additional demand during season. Vadraj unit equipment check is completed and orders for critical goods are released. Additionally, initial approval for railway siding at Kutch has been received. CPP (50MW) acquisition near Vadraj premises is in final stages and is expected to be completed by Q3FY26. Post East expansion new expansion, either in North or South will be formalised. | Focus on capacity expansion will help maintain market share beyond increasing presence in different regions. Capex on railway sidings and WHRS will be cost effective. |
| Capex | FY26 capex guidance stands at Rs 6.2-6.7bn with Rs 3.2bn already spent till Dec 25. Capex for FY27 is guided at Rs 10-10.5bn and for FY28 at Rs 6.5-7bn | Routine capex will be in the Rs 1-1.5bn range and new capex will be Rs 18bn, phased in 3 equal parts over FY26-FY28, including East railway sidings. FY26 total capex is expected to be ~Rs 6bn, covering East expansion and Vadraj groundwork. Bridge financing of Rs12bn will be converted to CCDs (two Rs 6bn tranches, with average maturity of 3-6 years) issued for Vadraj expansion. | No major change in stance, except for some delays in the capacity expansion. This may impact FY28 earnings. |
| Other key points | Customer portal now handles 99% of cement orders.<br>New ZeroM Unnati app launched under the MBM segment to drive engagement and growth.<br>Furthermore, transporter portal rolled out across all plants for inbound and outbound logistics visibility. | Cement GST rate cut (28% to 18%) was completely passed on to customers, enhancing affordability. Festive season disruption and rate-cut transition dampened the demand in Q2FY26, though steady demand is expected from Q3FY26 onwards.<br>In Q2FY26, net debt reduced by Rs 10bn YoY to Rs 34.9bn, while QoQ net debt increased by Rs 180mn, as the company managed to control WC requirement. Interest costs are expected to remain flat or fall in Q3FY26. | New initiatives are commendable and will help business efficiency beyond adding new markets |

Source: Company, BOBCAPS Research

### Fig 1 – Key quarterly metrics

| | Q3FY26 | Q3FY25 | YoY (%) | Q2FY26 | QoQ (%) | Q3FY26E | Deviation (%) |
|---|---|---|---|---|---|---|---|
| Volumes (mn mt) | 5.0 | 4.7 | 6.4 | 5.1 | (2.0) | 5.03 | (0.6) |
| Cement realisations (Rs/t) | 4,867 | 5,126 | (5.1) | 5,110 | (4.7) | 4,719 | 3.1 |
| Operating costs (Rs/t)* | 4,635 | 4,427 | 4.7 | 4,471 | 3.7 | 4,498 | 3.0 |
| EBITDA/t (Rs) | 767 | 549 | 39.7 | 1,017 | (24.5) | 698 | 10.0 |

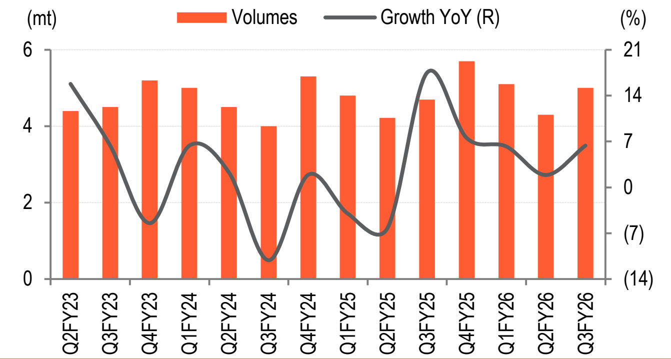
Source: Company, BOBCAPS Research | *Aggregate cost

### Fig 2 – Quarterly performance

| (Rs mn) | Q3FY26 | Q3FY25 | YoY (%) | Q2FY26 | QoQ (%) | Q3FY26E | Deviation (%) |
|---|---|---|---|---|---|---|---|
| **Net Sales** | **27,013** | **24,094** | **12.1** | **24,576** | **9.9** | **26,131** | **3.4** |
| **Expenditure** | | | | | | | |
| Change in stock | 250 | (606) | (141.3) | (236) | (206.0) | (135) | |
| Raw material | 4,099 | 4,105 | (0.1) | 3,931 | 4.3 | 4,632 | (11.5) |
| purchased products | 729 | 705 | 3.3 | 605 | 20.4 | 585 | 24.5 |
| Power & fuel | 4,987 | 5,104 | (2.3) | 4,536 | 9.9 | 4,768 | 4.6 |
| Freight | 7,186 | 6,605 | 8.8 | 6,471 | 11.1 | 6,790 | 5.8 |
| Employee costs | 1,825 | 1,724 | 5.9 | 1,783 | 2.4 | 1,778 | 2.7 |
| Other exp | 4,100 | 3,874 | 5.8 | 3,816 | 7.4 | 4,203 | (2.5) |
| Total Operating Expenses | **23,176** | **21,511** | **7.7** | **20,906** | **10.9** | **22,622** | **2.4** |
| **EBITDA** | **3,837** | **2,583** | **48.6** | **3,670** | **4.6** | **3,509** | **9.3** |
| EBITDA margin (%) | **14.2** | **10.7** | **349bps** | **14.9** | **(73bps)** | **13.4** | **78bps** |
| Other Income | 28 | 2 | 1,625.0 | 39 | (28.9) | 41 | (32.7) |
| Interest | 987 | 1,257 | (21.5) | 1,016 | (2.9) | 1,001 | (1.4) |
| Depreciation | 2,233 | 2,174 | 2.7 | 2,181 | 2.4 | 2,131 | 4.8 |
| PBT | 645 | (847) | (176.2) | 512 | 26.1 | 418 | 54.4 |
| Non-recurring items | 0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 |
| PBT (after non recurring items) | 645 | (847) | (176.2) | 512 | 26.1 | 418 | 54.4 |
| Tax | 152 | (233) | (165.0) | 148 | 2.8 | 117 | 29.6 |
| Reported PAT | 494 | (614) | (180.4) | 364 | 35.5 | 301 | 64.0 |
| **Adjusted PAT** | **494** | **(614)** | **(180.4)** | **364** | **35.5** | **301** | **64.0** |
| NPM (%) | **1.8** | **(2.5)** | **437bps** | **1.5** | **35bps** | **1.2** | **68bps** |
| **Adjusted EPS (Rs)** | **1.4** | **(1.7)** | **(180.4)** | **1.0** | **35.5** | **0.8** | **64.0** |

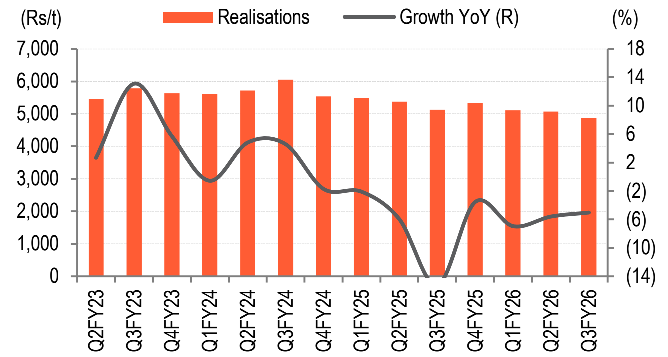
Source: Company, BOBCAPS Research

### Fig 3 – Volume muted amid seasonal slowdown



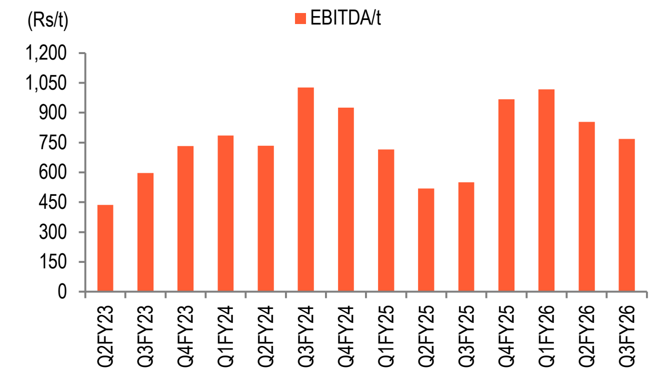

Source: Company, BOBCAPS Research

### Fig 4 – Healthy trade mix support realization



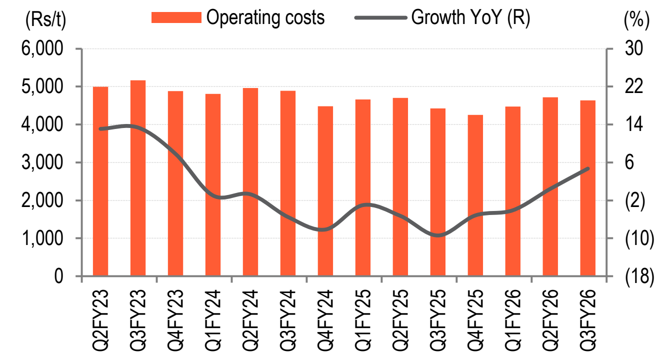

Source: Company, BOBCAPS Research

### Fig 5 – Low base and 7% YoY cement realization gain aid EBITDA/t



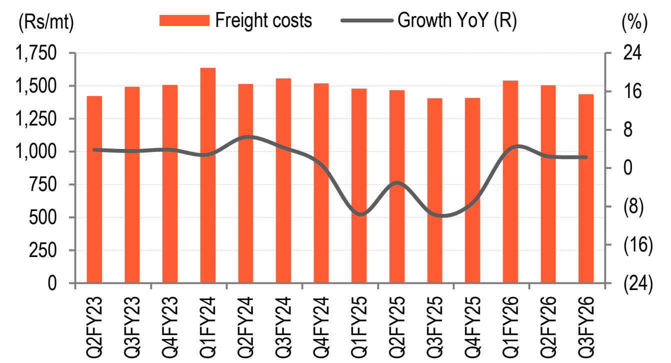

Source: Company, BOBCAPS Research

### Fig 6 – Operating Cost in check due to lower fuel cost and fall in logistic cost QoQ



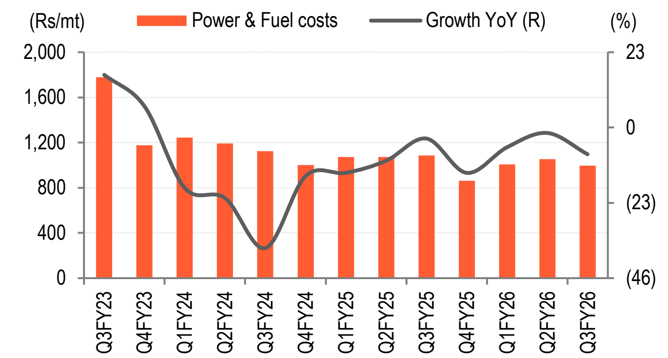

Source: Company, BOBCAPS Research

### Fig 7 – Freight cost stay range bound as lead distance was stable, falls QOQ due to lower lead distance




Source: Company, BOBCAPS Research

### Fig 8 – Energy cost rationalisation to continue aided by green energy sources




Source: Company, BOBCAPS Research

## Valuation Methodology

Nuvoco's growth is largely secured (assuming healthy industry growth), contributed dominantly by the Cement segment (~90%+) and the RMC and building material (BM) segment of ~10%. We marginally revise our EBITDA and PAT estimates down for FY28 2%/6% to factor in delay in capacity. We build a revenue CAGR of ~ 4% and EBITDA CAGR of ~13% over FY25-28E.

With improving efficiencies helping generate healthy cashflows, Nuvoco is expected to attempt to rationalise the debt (as optically seen in FY25). However, the next leg of capex (of Rs18bn for Vadraj Cement) will effectively imply debt concerns resurfacing as the net debt moves back to Rs50bn. The leveraged balance sheet preference has also kept the ROCE and ROE at sub-par levels, hovering 7-9% and 4-6% respectively. Its performance is on recovery mode post the steady growth rate phase between FY22 and FY25. Growth has been bumpy post capacity addition (organic/inorganic) and will follow the same trend post new acquisition (Vadraj Cement) in the western region.

With this in the backdrop, we continue to value Nuvoco at 9x EV/EBITDA 1YF earnings with revised TP of Rs389 (earlier Rs427). At our TP, the stock trades at a replacement cost of ~Rs7bn, indicating higher debt weighs heavily on the valuations. We continue to assign a HOLD rating on the stock.

**Fig 9 – Revised estimates**

| (Rs mn) | New | | | Old | | | Change (%) | | |
|---|---|---|---|---|---|---|---|---|---|
| | FY26E | FY27E | FY28E* | FY26E | FY27E | FY28E | FY26E | FY27E | FY28E |
| Revenue | 1,11,220 | 1,20,686 | 1,29,776 | 1,11,220 | 1,20,686 | 1,31,059 | 0.0 | 0.0 | (1.0) |
| EBITDA | 17,972 | 20,230 | 21,961 | 17,972 | 20,297 | 22,491 | 0.0 | (0.3) | (2.4) |
| Adj PAT | 3,431 | 4,325 | 5,202 | 3,431 | 4,372 | 5,548 | 0.0 | (1.1) | (6.2) |
| Adj EPS (Rs) | 9.6 | 12.1 | 14.6 | 9.6 | 12.2 | 15.5 | 0.1 | (0.7) | (6.0) |

Source: BOBCAPS Research

**Fig 10 – Key assumptions**

| Parameter | FY25 | FY26E | FY27E | FY28E |
|---|---|---|---|---|
| Volumes (mt) | 19.4 | 20.7 | 22.4 | 23.7 |
| Realisations (Rs/t) | 4,858 | 4,870 | 4,919 | 5,017 |
| Operating costs (Rs/t) | 4,629 | 4,505 | 4,491 | 4,539 |
| EBITDA/t (Rs/t) | 707 | 868 | 905 | 927 |

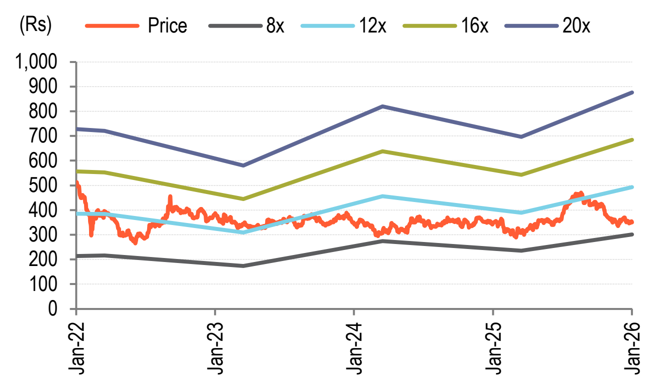
Source: Company, BOBCAPS Research

**Fig 11 – Valuation summary**

| Business (Rs mn) | FY28E |
|---|---|
| Target EV/EBITDA (x) | 9.0 |
| EBITDA | 21,961 |
| **Target EV** | **1,87,769** |
| Total EV | 1,87,769 |
| Net debt | 45,582 |
| Target market capitalisation | 1,42,188 |
| **Target price (Rs/sh)** | **389** |
| Weighted average shares (mn) | 357.2 |

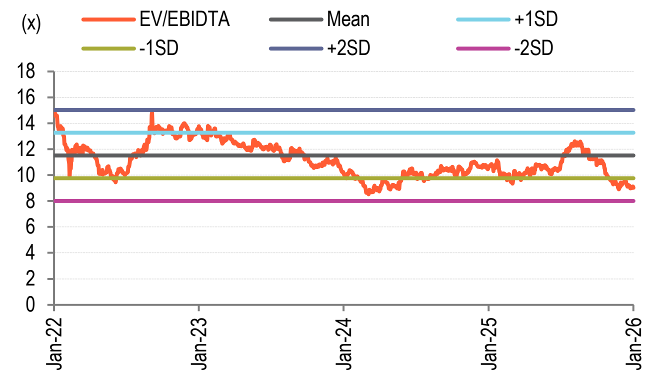
Source: Company, BOBCAPS Research Note: Valuations based (December 2027 earnings)

**Fig 12 – EV/EBITDA band: Valued at 9x as elevated debt remains a key concern**



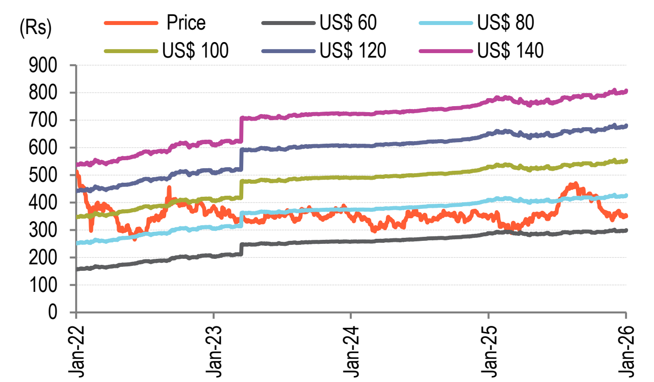

Source: Company, Bloomberg, BOBCAPS Research

**Fig 13 – EV/EBITDA 1YF: Forward earnings reflect fair valuation**



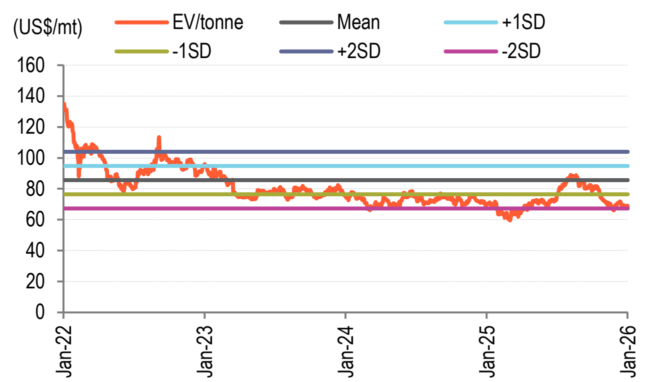

Source: Company, Bloomberg, BOBCAPS Research

**Fig 14 – EV/Tonne band: Balance sheet concerns weigh on the replacement cost valuation**




Source: Company, Bloomberg, BOBCAPS Research

**Fig 15 – V/EBITDA 1YF: Apt reflection of earnings in valuations**




Source: Company, Bloomberg, BOBCAPS Research

## Key risks

Key risks to our estimates:

- Faster than expected improvements in the cement prices pose and upward risks to earnings
- Delayed execution of capex is a downside risk to earnings
- Faster than expected moderation of fuel prices will be an upward risk to earnings

# Financials

### Income Statement

| Y/E 31 Mar (Rs mn) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| **Total revenue** | **1,07,329** | **1,03,567** | **1,11,220** | **1,20,686** | **1,29,776** |
| EBITDA | 16,237 | 13,720 | 17,972 | 20,230 | 21,961 |
| Depreciation | (9,186) | (8,685) | (8,589) | (8,965) | (8,960) |
| EBIT | 7,386 | 5,229 | 9,561 | 11,527 | 13,390 |
| Net interest inc./(exp.) | (5,326) | (4,964) | (4,433) | (5,101) | (5,686) |
| Other inc./(exp.) | 335 | 194 | 178 | 263 | 389 |
| Exceptional items | 0 | 0 | 0 | 0 | 0 |
| EBT | 2,059 | 265 | 5,128 | 6,426 | 7,704 |
| Income taxes | (586) | (47) | (1,697) | (2,101) | (2,502) |
| Extraordinary items | 0 | 0 | 0 | 0 | 0 |
| Min. int./Inc. from assoc. | 0 | 0 | 0 | 0 | 0 |
| **Reported net profit** | **1,474** | **218** | **3,431** | **4,325** | **5,202** |
| Adjustments | 0 | 0 | 0 | 0 | 0 |
| **Adjusted net profit** | **1,474** | **218** | **3,431** | **4,325** | **5,202** |

### Balance Sheet

| Y/E 31 Mar (Rs mn) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| Accounts payables | 16,860 | 15,875 | 15,584 | 16,789 | 18,018 |
| Other current liabilities | 35,608 | 36,631 | 36,997 | 37,367 | 37,741 |
| Provisions | 0 | 0 | 0 | 0 | 0 |
| Debt funds | 33,061 | 27,539 | 35,572 | 44,151 | 50,256 |
| Other liabilities | 11,736 | 11,854 | 11,972 | 12,092 | 12,213 |
| Equity capital | 3,572 | 3,572 | 3,572 | 3,572 | 3,572 |
| Reserves & surplus | 86,184 | 86,087 | 89,518 | 93,843 | 99,045 |
| Shareholders' fund | 88,660 | 88,643 | 93,089 | 97,415 | 1,02,616 |
| **Total liab. and equities** | **1,85,924** | **1,80,541** | **1,93,215** | **2,07,813** | **2,20,845** |
| Cash and cash eq. | 1,070 | 1,823 | 5,300 | 993 | 4,674 |
| Accounts receivables | 5,907 | 6,601 | 5,942 | 6,778 | 7,289 |
| Inventories | 9,467 | 7,617 | 6,704 | 7,605 | 8,178 |
| Other current assets | 15,500 | 14,634 | 15,619 | 16,793 | 18,088 |
| Investments | 8 | 8 | 0 | 0 | 0 |
| Net fixed assets | 82,621 | 78,972 | 76,238 | 98,771 | 1,11,681 |
| CWIP | 4,708 | 3,825 | 16,000 | 9,000 | 2,500 |
| Intangible assets | 66,644 | 67,061 | 67,412 | 67,872 | 68,434 |
| Deferred tax assets, net | 0 | 0 | 0 | 0 | 0 |
| Other assets | 0 | 0 | 0 | 0 | 0 |
| **Total assets** | **1,85,924** | **1,80,541** | **1,93,215** | **2,07,813** | **2,20,845** |

### Cash Flows

| Y/E 31 Mar (Rs mn) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| **Cash flow from operations** | **10,277** | **8,250** | **16,616** | **16,750** | **19,925** |
| Capital expenditures | (7,024) | (1,740) | (22,197) | (29,635) | (22,349) |
| Change in investments | (8) | 0 | 8 | 0 | 0 |
| Other investing cash flows | 0 | 0 | 0 | 0 | 0 |
| **Cash flow from investing** | **(7,033)** | **(1,740)** | **(22,189)** | **(29,635)** | **(22,349)** |
| Equities issued/Others | (252) | 80 | 1,016 | 0 | 0 |
| Debt raised/repaid | (3,847) | (5,521) | 8,033 | 8,579 | 6,105 |
| Interest expenses | 0 | 0 | 0 | 0 | 0 |
| Dividends paid | 0 | 0 | 0 | 0 | 0 |
| Other financing cash flows | (107) | (316) | 0 | 0 | 0 |
| **Cash flow from financing** | **(4,206)** | **(5,757)** | **9,049** | **8,579** | **6,105** |
| **Chg in cash & cash eq.** | **(962)** | **754** | **3,476** | **(4,307)** | **3,681** |
| **Closing cash & cash eq.** | **1,070** | **1,823** | **5,299** | **993** | **4,674** |

### Per Share

| Y/E 31 Mar (Rs) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| Reported EPS | 4.1 | 0.6 | 9.6 | 12.1 | 14.6 |
| Adjusted EPS | 4.1 | 0.6 | 9.6 | 12.1 | 19.0 |
| Dividend per share | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Book value per share | 247.2 | 247.1 | 259.6 | 271.7 | 286.3 |

### Valuations Ratios

| Y/E 31 Mar (x) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| EV/Sales | 0.4 | 1.0 | 0.9 | 0.9 | 0.9 |
| EV/EBITDA | 2.8 | 7.3 | 5.5 | 5.4 | 5.3 |
| Adjusted P/E | 84.8 | 572.3 | 36.4 | 28.9 | 18.4 |
| P/BV | 1.4 | 1.4 | 1.3 | 1.3 | 1.2 |

### DuPont Analysis

| Y/E 31 Mar (%) | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| Tax burden (Net profit/PBT) | 71.6 | 82.4 | 66.9 | 67.3 | 67.5 |
| Interest burden (PBT/EBIT) | 27.9 | 5.1 | 53.6 | 55.7 | 57.5 |
| EBIT margin (EBIT/Revenue) | 6.9 | 5.0 | 8.6 | 9.6 | 10.3 |
| Asset turnover (Rev./Avg TA) | 57.2 | 56.5 | 59.5 | 60.2 | 60.6 |
| Leverage (Avg TA/Avg Equity) | 2.1 | 2.1 | 2.1 | 2.1 | 2.1 |
| Adjusted ROAE | 1.7 | 0.2 | 3.8 | 4.5 | 5.2 |

### Ratio Analysis

| Y/E 31 Mar | FY24A | FY25A | FY26E | FY27E | FY28E |
|---|---|---|---|---|---|
| **YoY growth (%)** | | | | | |
| Revenue | 1.4 | (3.5) | 7.4 | 8.5 | 7.5 |
| EBITDA | 34.1 | (15.5) | 31.0 | 12.6 | 8.6 |
| Adjusted EPS | (65.1) | (85.2) | 1471.0 | 26.1 | 20.3 |
| **Profitability & Return ratios (%)** | | | | | |
| EBITDA margin | 15.1 | 13.2 | 16.2 | 16.8 | 16.9 |
| EBIT margin | 6.9 | 5.0 | 8.6 | 9.6 | 10.3 |
| Adjusted profit margin | 1.4 | 0.2 | 3.1 | 3.6 | 4.0 |
| Adjusted ROAE | 1.7 | 0.2 | 3.8 | 4.5 | 5.2 |
| ROCE | 5.5 | 4.0 | 7.1 | 7.8 | 8.4 |
| **Working capital days (days)** | | | | | |
| Receivables | 20 | 23 | 20 | 21 | 21 |
| Inventory | 32 | 27 | 22 | 23 | 23 |
| Payables | 68 | 64 | 61 | 61 | 61 |
| **Ratios (x)** | | | | | |
| Gross asset turnover | 0.5 | 0.5 | 0.5 | 0.4 | 0.4 |
| Current ratio | 0.6 | 0.6 | 0.6 | 0.6 | 0.7 |
| Net interest coverage ratio | 1.4 | 1.1 | 2.2 | 2.3 | 2.4 |
| Adjusted debt/equity | 0.4 | 0.3 | 0.4 | 0.5 | 0.5 |

Source: Company, BOBCAPS Research | Note: TA = Total Assets

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Registered office Address: **1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051**
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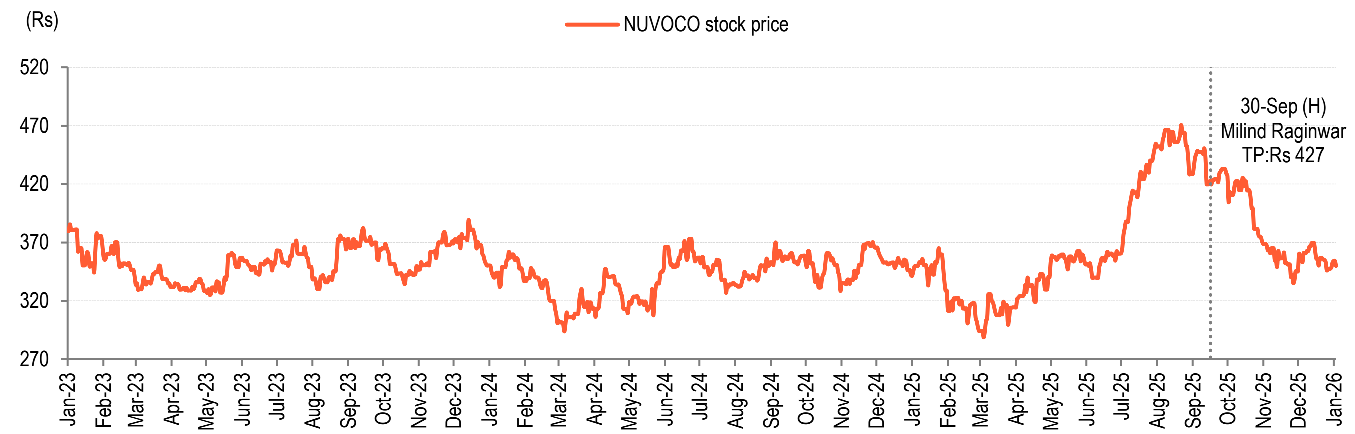


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