


METALS & MINING

21 April 2022

Aluminium: Read-across from Alcoa results

- Alcoa's Jan-Mar quarter EBITDA improved 36% QoQ in aluminium but declined 48% in alumina; guiding for a stronger Apr-Jun quarter
- Aluminium price supported near-term by supply disruptions, low inventory and high transportation cost despite slower demand growth outlook
- Alumina price easing with improved supply and a softer demand outlook following smelter cuts

Kirtan Mehta, CFA
 researchreport@bobcaps.in

In-line aluminium profits but alumina a miss: Alcoa's (AA US, Not Rated) Q1CY22 EBITDA growth of 19% QoQ was broadly in line with Bloomberg consensus estimates for the company (+3% vs. consensus) and for its aluminium segment (-2%), though it reported a sharp miss for its alumina segment (-19%). EBITDA per tonne improved by US\$ 363/t QoQ (+48%) in aluminium but declined by US\$ 66/t (-45%) in alumina. The aluminium segment benefitted as higher realisations and lower alumina prices offset the rise in other raw material cost. The alumina segment declined due to weaker realisations and higher input costs. Alcoa's working capital increased from 50 days (Sep'21) to 68 days (Mar'22) on higher prices.

Guides for a strong Apr-Jun'22: Management has guided for a QoQ increase in margins with higher prices to offset the impact of raw material and energy inflation.

Aluminium to see near-term support: Supply disruptions, low inventory levels and high transportation cost should support aluminium price near term. While Alcoa guides for lower demand growth of 2% for CY22 (down from 2-3%), it sees even higher supply disruptions, keeping the market tight. Russian supply faces the challenges of securing adequate alumina and difficulty in selling into Western markets. European supply has seen cuts in January/February due to higher energy prices. While Chinese aluminium production is increasing with smelter restarts, Alcoa believes that overall discipline remains intact.

Alumina price eased on better supply: Alumina demand has fallen due to global smelter aluminium cuts. Prices have eased somewhat with the restart of Chinese refineries and improved supply outside China as Australia redirects supply away from Russian markets (export ban), offsetting disruptions at Ukrainian refineries.

Near-term read-across for domestic players: Though the Indian industry will benefit from higher aluminium realisations, the benefit will be partly offset by higher coal cost due to exposure to e-auctions and imports. While players with long alumina positions (such as NALCO) will continue to benefit from above-average prices, alumina segment profit will likely ease QoQ owing to lower realisations and higher raw material costs.

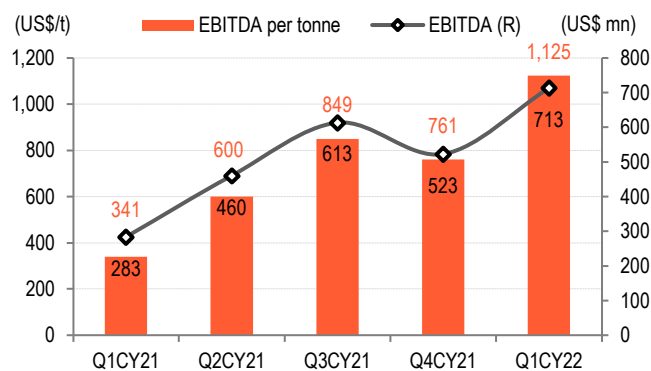


Other takeaways

Aluminium EBITDA increased QoQ

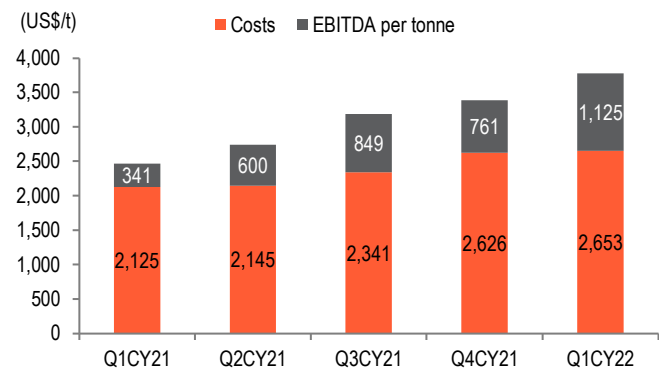
Alcoa's aluminium EBITDA grew 36% QoQ with higher realisations and lower alumina costs offsetting the rise in other raw material costs. Alumina segment EBITDA declined 48% QoQ with fewer shipments, decline in realisations and increase in cost of raw material (such as caustic soda).

Fig 1 – Aluminium EBITDA improved QoQ...



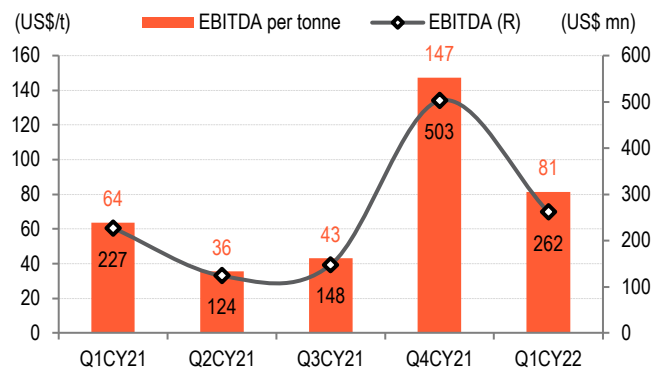
Source: Company, BOBCAPS Research

Fig 2 – ...as higher realisations and lower alumina cost offset rise in other RM costs



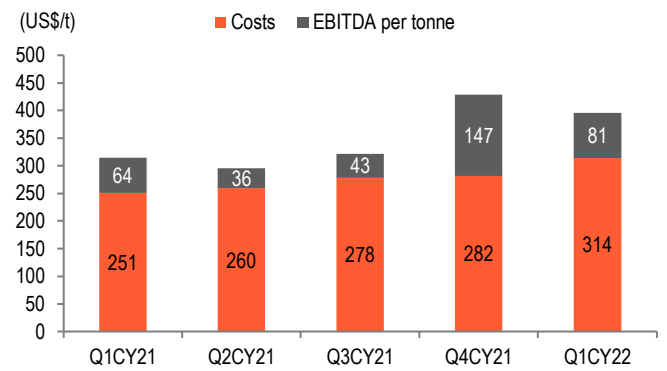
Source: Company, BOBCAPS Research | Note: Other raw material costs have increased due to increase in cost of petroleum coke and coal tar pitch

Fig 3 – Alumina EBITDA declined QoQ...



Source: Company, BOBCAPS Research

Fig 4 – ...with easing of alumina prices and increase in raw material cost



Source: Company, BOBCAPS Research

Alcoa stock down 4.6% post-market despite in-line EBITDA

We believe the stock weakness was partly driven by company-specific factors (such as lower sale volumes for aluminium, alumina and bauxite). Also, management's softer aluminium demand outlook for CY22 (2% growth from 2-3%) and Alcoa's weaker alumina profitability due to raw material inflation also weighed on the stock.

Portfolio developments

- Alumar refinery (2mtpa) restart has faced a setback of around a month, but Alcoa remains confident of achieving full operations by end-CY22.
- Of its portfolio of 3.0mt/13.8mt of smelting/refining capacity, the company is still reviewing 0.5mtpa/2.0mt for operational improvements, sale or closure. While these capacities are currently supported by higher price environments, Alcoa is reviewing them for long-term sustainability.

Progressing on zero-carbon technology initiatives

- To decarbonise smelters, Alcoa is targeting the first full-scale commercial application of its Elysis smelter technology within two years and aims to prove the efficacy over the next 5-10 years. The company believes that the Elysis technology will have 15% lower C1 operating costs than current smelting technology as well as the advantage of zero carbon costs.
- To decarbonise alumina refining, Alcoa has secured funding for two key initiatives – electric calcination and mechanical vapour recompression. Both technologies aim to use renewable power by displacing fossil fuel.

Disclaimer

Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY – Expected return >+15%

HOLD – Expected return from -6% to +15%

SELL – Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

Rating distribution

As of 31 March 2022, out of 116 rated stocks in the BOB Capital Markets Limited (BOBCAPS) coverage universe, 65 have BUY ratings, 31 have HOLD ratings, 5 are rated ADD*, 1 is rated REDUCE* and 14 are rated SELL. One company rated ADD has been an investment banking client in the last 12 months. (*Our ADD and REDUCE ratings are in the process of being migrated to the new recommendation structure.)

Analyst certification

The research analyst(s) authoring this report hereby certifies that (1) all of the views expressed in this research report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOBCAPS.

General disclaimers

BOBCAPS is engaged in the business of Institutional Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS has obtained registration as a Research Entity under SEBI (Research Analysts) Regulations, 2014, having registration No.: INH000000040 valid till 03 February 2025. BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017. BOBCAPS CIN Number: U65999MH1996GOI098009.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may act as market makers or assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

In the US, this material is only for Qualified Institutional Buyers as defined under rule 144(a) of the Securities Act, 1933. No part of this document may be distributed in Canada or used by private customers in the United Kingdom.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company in the past 12 months. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.