

HOLD

TP: Rs 406 | ▲ 2%

GUJARAT GAS

| Oil & Gas

| 01 June 2026

Transitioning from CGD Utility to Energy Conglomerate

- Revenue declined by 9.0%YoY, on account of decrease in CGD and gas trading businesses. Gujarat Gas is now an integrated energy company
- Positive on CNG & D-PNG volumes, supported by infra & household demand; industrial volumes are expected to remain subdued
- Maintain HOLD; revise TP to Rs406, reflecting a subdued outlook for the CGD and gas trading businesses amid weak industrial volumes

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Gujarat Gas is now an integrated energy conglomerate post Scheme of Arrangement. As compared to City gas business earlier, Gujarat Gas now has additional businesses – gas trading, Exploration & Production (E&P) and Wind power, which came from GSPL and GSPC.

Performance: Overall revenue came at Rs58bn (-9.0%YoY, -3.4%QoQ); EBITDA came at Rs6bn (+27.7%YoY, -34.9% QoQ). For its earlier business of CGD - revenue came at Rs38bn (-6.0%YoY, +5.4%QoQ) and was 10% above our estimates. EBIT came at Rs3bn (-19.2%YoY, -2.5% QoQ); and was 10% above our estimates. EBITDA got impacted due to constraints on LNG supply from the Middle East, which led to an increase in the LNG cost.

Volumes: Volumes for Q4 came at 8.9mmscmd, lower by 4.6%YoY and higher by 5.8%QoQ. CNG volumes growth was strong at 11.8%YoY; while PNG domestic (D-PNG) volume growth at 2.2%YoY; PNG commercial volumes higher at 6.3%YoY. However, industrial volumes were weak at 4.2mmscmd; lower by 16.7%YoY.

Operational performance and outlook: EBITDA spread for CGD business in FY26 stood at 6.2\$/scm. EBIT was weak in the CGD business with a decline of 19.2%YoY with higher gas cost. We are positive on the outlook for CNG and D-PNG and expect 10-12% volume growth to sustain, on the back of CNG infra expansion and household penetration. LNG supply constraints and its elevated price will likely continue impacting industrial volumes. Gujarat Gas has been exploring long-term contracts to offset any hike in costs arising from the imported gas cost. Industrial volumes (49% of total volumes) are expected to remain subdued in near term.

Capex intensity: Gujarat Gas incurred a capex of Rs9,53mn in FY26.

Maintain HOLD; revise TP: We remain positive on CNG & D-PNG volume growth. However, weak industrial volumes will likely be a concern. We maintain HOLD, reflecting a subdued outlook for the CGD & gas trading businesses, revise TP to Rs406 from Rs379; based on 17.0x P/E on Mar.28E EPS.

Key changes

Target	Rating
▲	◀ ▶

Ticker/Price	GUJGA IN/Rs 397
Market cap	US\$ 2.9bn
Free float	44%
3M ADV	US\$ 7.1mn
52wk high/low	Rs 509/Rs 302
Promoter/FPI/DII	56%/11%/25%

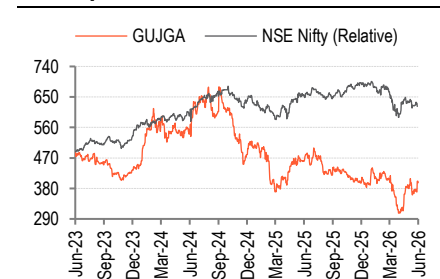
Source: NSE | Price as of 1 Jun 2026

Key financials

Y/E 31 Mar	FY26A	FY27E	FY28E
Total revenue (Rs mn)	236,144	242,077	257,535
EBITDA (Rs mn)	30,520	33,089	36,290
Adj. net profit (Rs mn)	21,687	20,222	22,499
Adj. EPS (Rs)	23.1	21.6	24.0
Adj. ROAE (%)	10.4	10.7	11.2
Adj. P/E (x)	17.1	18.4	16.5
EV/EBITDA (x)	9.2	8.6	7.6
Adj. EPS growth (%)	(56.4)	(6.8)	11.3

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE



Fig 1 – Quarterly performance (Consolidated)

(Rs mn)	Q4FY26	Q3FY26	QoQ (%)	Q4FY25	YOY (%)	FY26	FY25	YOY (%)
Revenue	57,919	59,977	(3.4)	63,634	(9.0)	236,144	276,149	(14.5)
EBITDA	6,088	9,348	(34.9)	4,768	27.7	30,520	34,744	(12.2)
EBITDA margin (%)	10.51	15.59	(507bps)	7.49	302bps	12.92	12.58	34bps
Depreciation	2,236	2,291	(2.4)	2,030	10.1	8,990	8,641	4.0
Interest	456	819	(44.3)	684	(33.3)	2,511	2,902	(13.5)
Other income	1,588	1,312	21.1	2,345	(32.3)	5,475	5,567	(1.6)
PBT	4,984	7,549	(34.0)	4,400	13.3	24,495	28,768	(14.9)
Tax	2,217	2,018	9.9	471	371.1	7,634	(12,442)	161.4
Reported PAT	4,978	6,591	(24.5)	5,920	(15.9)	16,776	39,787	(57.8)
Exceptional item	(1,466)	(32)	NA	(5,608)	73.9	(1,498)	(8,623)	82.6
Adjusted PAT	3,512	6,558	(46.4)	312	1024.3	18,274	48,410	(62.3)
Adj. PATM (%)	6.06	10.93	(487bps)	0.49	557bps	7.74	17.53	(979bps)
EPS (Rs)	3.75	7.00	(46.4)	0.33	1036.4	21.55	43.92	(50.9)

Source: Company

Fig 2 – Q4FY26 Actual v/s our estimates (CGD Business)

Particulars	Q4 Actual	Estimates	VAR(%)
Revenue (Rs mn)	38,560	34,997	10.2
EBIT (Rs mn)	3,257	2,957	10.1
EBIT margin (%)	8.4	8.4	0bps

Source: Company, Bloomberg

Fig 3 – Business parameters

Particulars	Q4FY26	Q3FY26	QoQ (%)	Q4FY25	YOY (%)	FY26	FY25	YOY (%)
PNG-Industrial volume (mmscmd)	4.2	3.9	6.6	5.0	(16.7)	4.3	5.7	(24.1)
CNG volume (mmscmd)	3.6	3.5	4.3	3.2	11.8	3.4	3.1	11.8
PNG-Domestic volume (mmscmd)	0.9	0.8	9.6	0.9	2.2	0.8	0.8	8.3
PNG-Commercial volume (mmscmd)	0.2	0.2	0.0	0.2	6.3	0.2	0.1	8.5
Total Volume (mmscmd)	8.9	8.4	5.8	9.3	(4.6)	8.7	9.6	(9.6)
Realization/scm (Rs)	48.3	47.5	1.8	49.0	(1.4)	47.8	45.6	4.8

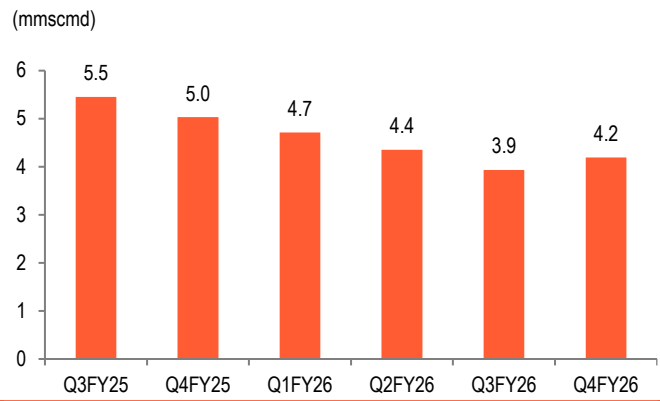
Source: Company

Fig 4 – Segmental performance

Revenue (Rs mn)	Q4FY26	Q3FY26	QoQ (%)	Q4FY25	YOY (%)	FY26	FY25	YOY (%)
E&P	240	200	20.5	225	6.9	929	825	12.6
Gas Trading	39,641	42,340	(6.4)	44,248	(10.4)	160,860	199,936	(19.5)
Power	853	729	17.1	1,326	(35.6)	5,845	10,959	(46.7)
Gas Transmission	-	-	-	2,358	-	-	11,132	-
City Gas Distribution	40,666	38,651	5.2	42,891	(5.2)	159,760	171,850	(7.0)
Regasification business	921	738	24.8	697	32.1	3,111	4,624	(32.7)
Unallocated	144	115	24.9	84	71.4	454	445	2.1
Total	82,465	82,772	(0.4)	91,828	(10.2)	330,959	399,772	(17.2)
Less- intersegmental	(22,441)	(20,728)		(23,972)		(86,712)	(105,533)	
Total revenue	60,024	62,044	(3.3)	67,856	(11.5)	244,247	294,239	(17.0)

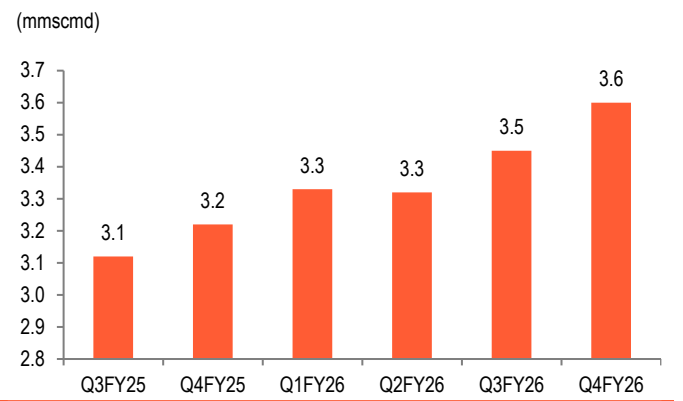
Source: Company

Fig 5 – PNG Industrial volumes



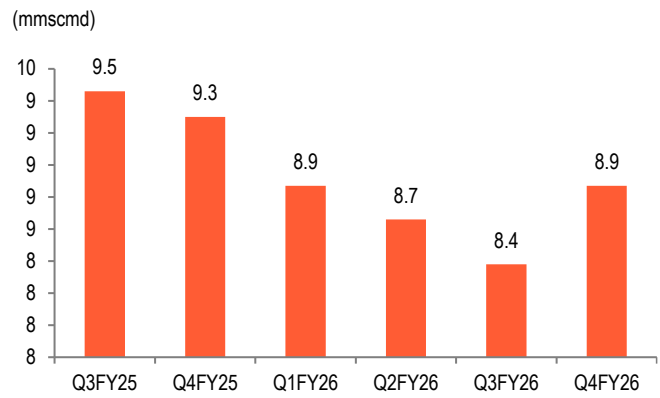
Source: Company

Fig 6 – CNG Volumes



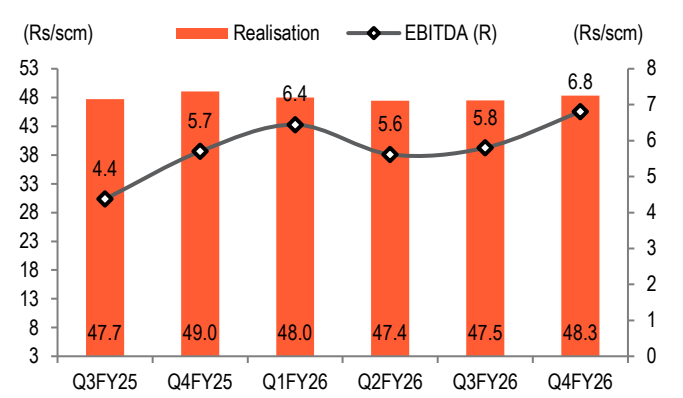
Source: Company

Fig 7 – Total Volumes



Source: Company

Fig 8 – Realisation & EBITDA trend

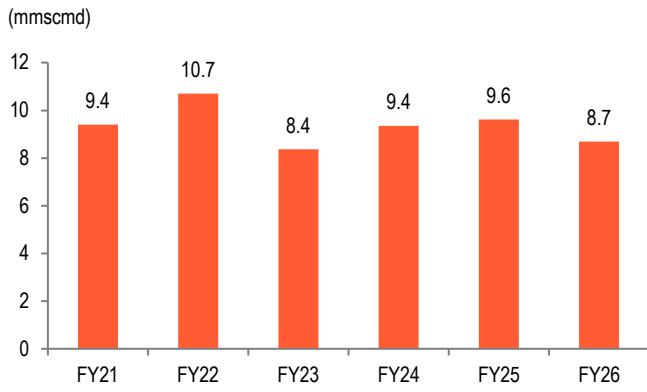


Source: Company

Other Highlights

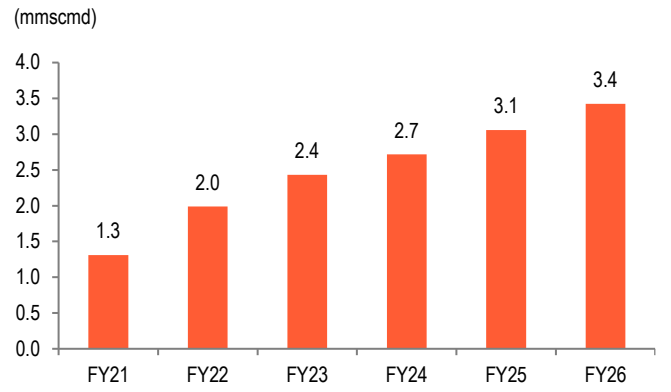
- **Volumes Performance:** CNG volume growth remained strong at 11.8% YoY in Q4FY26, compared with 10.6% YoY in Q3FY26. Domestic PNG and commercial PNG volumes also remained healthy, growing 2.2% YoY and 6.3% YoY, respectively. However, industrial volumes declined 16.7% YoY due to supply constraints. Industrial volumes account for 49% of total volumes, while the volume mix stood at CNG: 41% and PNG: 59%.
 - **CNG outlook:** We remain positive on the CNG volume outlook and expect growth to sustain, driven by network expansion and increasing conversion of private vehicles to CNG.
- **Operational performance:** Overall EBITDA increased 27.7% YoY. However, EBIT from the CGD business declined 19.2% YoY, primarily due to higher gas sourcing costs following the increase in imported LNG prices and INR depreciation against the USD.
- **Business segments:** Gujarat Energy has transformed from a pure-play CGD company into an integrated energy conglomerate with presence across the entire gas value chain.
 - **CGD:** 27 GAs across 6 states and 1 UT, serving 24.2 lakh PNG customers through 839 CNG stations from 828 station in FY25.
 - **Gas trading:** 10.2 mmscmd traded volumes in FY26 and over 480 LNG cargoes since 2009.
 - **E&P:** 16 E&P blocks, including 11 producing fields and 6 operated assets. The portfolio provides upstream exposure through oil and gas production from onshore Gujarat and offshore basins.
 - **Renewables:** operates 123.9MW of wind power capacity across five wind farms in Gujarat under long-term PPAs. The renewable portfolio comprises 79 wind turbine generators.
- **Gas sourcing mix:** The sourcing portfolio comprises 2.0mmscmd of APM gas, 0.5mmscmd of New Well Gas (NWG), 3.5mmscmd under long-term contracts (LTC) and 3.5mmscmd under short-term contracts (STC), with the majority of LNG contracts linked to Brent crude.
- **Capex:** Management has guided FY27 capex of Rs10bn for the CGD business and Rs1bn for the E&P segment.

Fig 9 – Total volumes



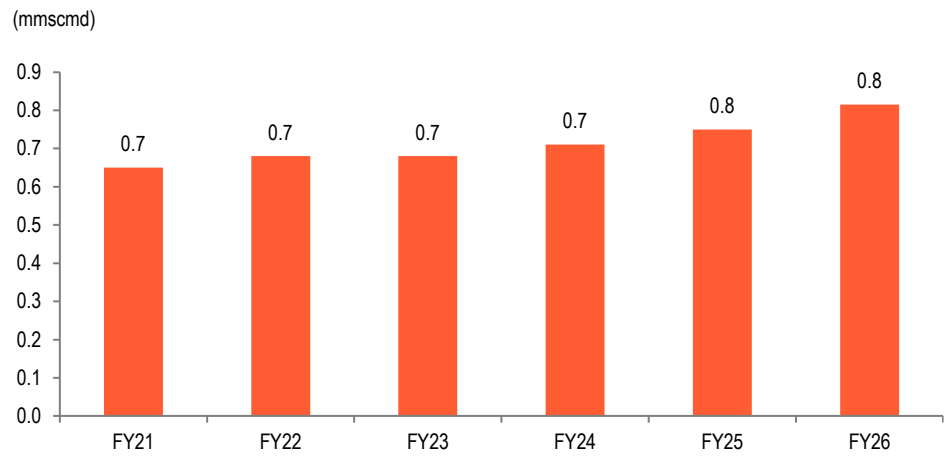
Source: Company

Fig 10 – CNG volumes



Source: Company

Fig 11 – PNG volumes -Domestic



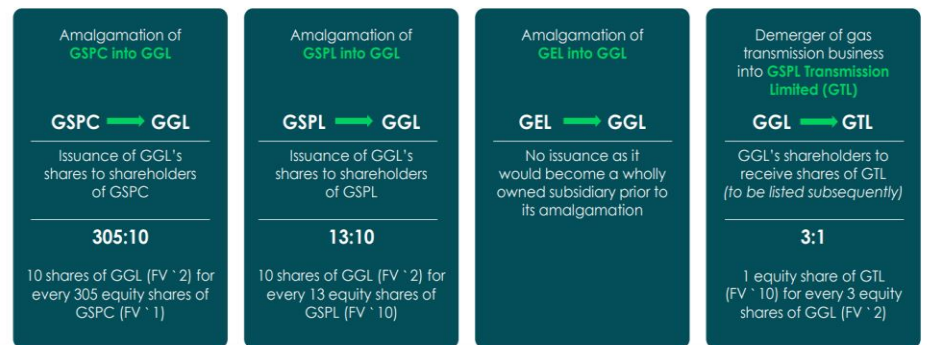
Source: Company

Update on Scheme of Arrangement

- The Board approved Scheme in August 2024 that involves merger of GSPC, GSPL and GEL (GSPC Energy Ltd) into Gujarat Gas, as well as demerger of the gas transmission business into GSPL Transmission Ltd.
- **As compared to City Gas business earlier, Gujarat Gas has additional businesses at present – Gas trading, Exploration & Production and Wind power, which came from GSPL and GSPC.**
- **Gas transmission business is being demerged into GSPL Transmission Ltd (GTL).**

Fig 12 – Scheme of Arrangement

Amalgamation of GSPC, GSPL & GEL into GGL & Demerger of gas transmission business into GSPL Transmission Limited (GTL)



Source: Company

Valuation Methodology

We remain positive on CNG and domestic PNG growth, driven by CNG infrastructure expansion and rising household penetration. However, the weak growth outlook for industrial volumes, which account for - 49% of total volumes, remains a key concern.

We revise the numbers downwards, primarily for CGD business on subdued outlook on industrial volumes.

- **CNG growth to continue:** We estimate growth sustenance on account of the expansion in outlets and demand.
 - Estimate CNG growth to be 12.0% vs the earlier 11.0%YoY for FY27E and at 12.5% vs the earlier 11.0% in FY28E. Introduce FY29 estimates with 13.0% growth.
- **PNG growth:**
 - **D-PNG:** We estimate growth to continue for D-PNG with 10.0% vs the earlier 9.0% for FY27E and 12.0% vs the earlier 9.0% for FY28E. Introduce FY29E estimates with 12% YoY growth.
 - **Industrial:** Industrial gas demand remained subdued, impacted by weaker industrial activity and supply-chain disruptions stemming from the ongoing Middle East conflict.
- **EBITDA/scm:** Considering the moderation in CGD margins, we revise our EBITDA/scm assumptions to Rs6.2/scm for FY27E (vs. Rs6.3 earlier) and Rs6.5/scm for FY28E (vs. Rs6.6 earlier). We also introduce FY29E EBITDA/scm of Rs7.2.
- USD-INR assumption revised to Rs95.0 vs the earlier Rs91.0 for FY27E and FY28. FY29E with Rs95.0

The old vs. new comparison is not directly comparable, as previous figures represent the standalone CGD business, whereas the current entity comprises CGD, gas trading, E&P and renewable businesses.

Fig 13 – Revision in estimates (CGD business)

(Rs mn)	Actual	New			Old			Change (%)		
	FY26A	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E	FY27E	FY28E	FY29E
Revenue	159,760	169,562	189,466	212,368	163,378	180,520	-	3.8	5.0	-
EBITDA	19,561	20,357	22,887	27,564	21,134	23,678	-	(3.7)	(3.3)	-
EBITDA % margin	12.2	12.0	12.1	13.0	12.9	13.1	-	(93bps)	(104bps)	-

Source: Company, BOBCAPS Research

Fig 14 – Key assumptions

Particulars	FY25	FY26	FY27E	FY28E	FY29E
USD-INR rate	87.0	90.0	95.0	95.0	95.0
CNG sales price (Rs/kg)	78.0	80.5	81.0	81.8	83.3
Volumes (mmscmd)					
CNG	3.0	3.4	3.8	4.3	4.9
YoY growth (%)	12.1	12.0	12.0	12.5	13.0
PNG	6.5	5.3	5.1	5.3	5.6
YoY growth (%)	(1.2)	(19.2)	(2.7)	4.2	4.5
Total volumes	9.6	8.7	9.0	9.7	10.5
YoY (%)					
D-PNG	0.7	0.8	0.9	1.0	1.1
YoY %	3.0	9.0	10.0	12.0	12.0
I&C	5.8	4.5	4.2	4.3	4.5
YoY %	(1.7)	(23.0)	(5.0)	2.5	2.8
EBITDA spread (Rs/scm)	5.4	6.2	6.2	6.5	7.2

Source: Company, BOBCAPS Research

P/E based Valuation Rationale

We maintain HOLD, reflecting a subdued outlook for the CGD & gas trading businesses, revise TP to Rs406 from Rs379; based on 17.0x P/E on Mar.28E EPS. We have taken the multiple of 17x vs earlier 19x which is at a discount to its 10Y average P/E multiple of 24.0x, to account for moderate growth in industrial volumes and lower growth in the additional businesses of gas trading, owing to the subdued outlook.

Fig 15 – Valuation summary

Business	Mar.'28E EPS (Rs)	Multiple (x)	Value (Rs/share)
Gujarat Gas	24.0	16.9	406
Target price (Rs)			406

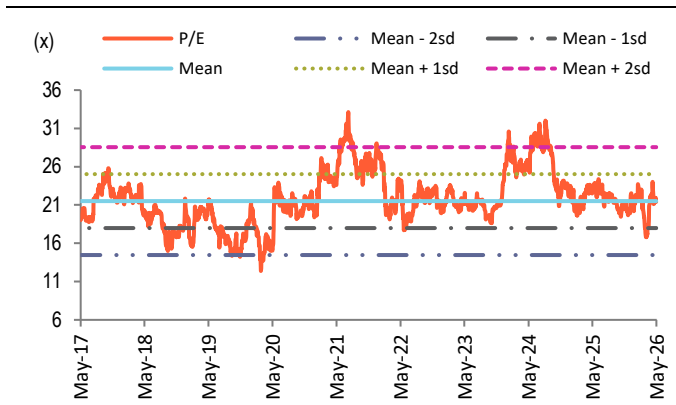
Source: BOBCAPS Research

Key Risks

Key downside risks to our estimates:

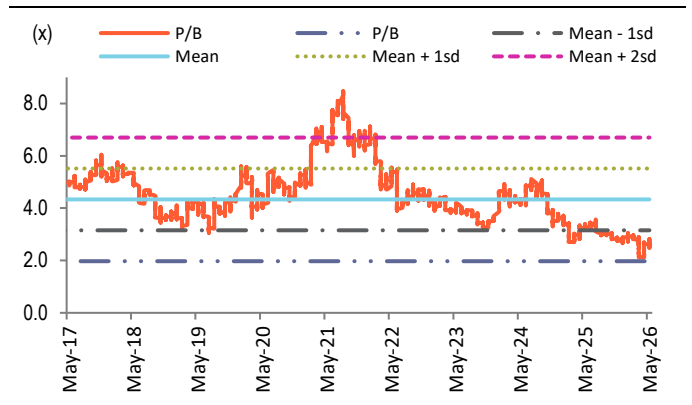
- APM allocation sourcing mix can raise input gas cost:** APM gas has been limited for CGD companies, due to production constraints from ONGC. This led Gujarat Gas to procure imported gas at elevated prices. Further, elevated LNG prices continue to impact the offtake from industrial customers. So, normalisation of LNG prices is key to future performance.

Fig 16 – P/E 1YF



Source: Bloomberg

Fig 17 – P/B 1YF



Source: Bloomberg

Financials

Income Statement

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Total revenue	276,149	236,144	242,077	257,535	276,302
EBITDA	34,744	30,520	33,089	36,290	41,340
Depreciation	(8,641)	(8,990)	(9,589)	(10,221)	(10,881)
EBIT	31,669	27,005	29,084	31,765	36,269
Net interest inc./(exp.)	(2,902)	(2,511)	(1,865)	(1,287)	(482)
Other inc./(exp.)	5,567	5,475	5,584	5,696	5,810
Exceptional items	0	0	0	0	0
EBT	20,145	22,997	27,220	30,478	35,787
Income taxes	12,442	(7,634)	(8,438)	(9,448)	(11,094)
Extraordinary items	(8,623)	(1,498)	0	0	0
Min. int./Inc. from assoc.	1,339	4,826	1,441	1,470	1,499
Reported net profit	41,146	20,189	20,222	22,499	26,192
Adjustments	8,623	1,498	0	0	0
Adjusted net profit	49,769	21,687	20,222	22,499	26,192

Balance Sheet

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Accounts payables	15,024	16,544	17,125	18,395	19,925
Other current liabilities	39,657	35,605	35,605	35,605	35,605
Provisions	432	593	593	593	593
Debt funds	29,872	30,600	22,600	15,600	5,600
Other liabilities	4,545	3,536	3,536	3,536	3,536
Equity capital	628	628	628	628	628
Reserves & surplus	233,751	182,513	194,163	207,856	225,008
Shareholders' fund	234,380	183,141	194,791	208,484	225,636
Total liab. and equities	330,096	275,459	279,691	287,654	296,335
Cash and cash eq.	30,028	13,143	15,084	19,887	25,165
Accounts receivables	21,458	17,524	17,964	19,111	20,504
Inventories	8,650	11,216	11,498	12,232	13,123
Other current assets	40,953	59,406	59,406	59,406	59,406
Investments	21,756	9,050	9,050	9,050	9,050
Net fixed assets	154,671	118,574	120,142	121,421	122,540
CWIP	11,948	8,361	8,361	8,361	8,361
Intangible assets	17,396	17,673	17,673	17,673	17,673
Deferred tax assets, net	0	0	0	0	0
Other assets	(89,387)	84,340	27,958	28,248	28,408
Total assets	330,096	275,459	279,691	287,654	296,335

Cash Flows

Y/E 31 Mar (Rs mn)	FY25A	FY26A	FY27E	FY28E	FY29E
Cash flow from operations	5,144	7,029	30,094	31,927	35,302
Capital expenditures	(106,019)	30,433	(11,157)	(11,500)	(12,000)
Change in investments	(21,411)	12,706	0	0	0
Other investing cash flows	(15,456)	2,637	0	0	0
Cash flow from investing	(142,887)	45,776	(11,157)	(11,500)	(12,000)
Equities issued/Others	497	0	0	0	0
Debt raised/repaid	29,872	728	(8,000)	(7,000)	(10,000)
Interest expenses	(2,902)	(2,511)	(1,865)	(1,287)	(482)
Dividends paid	(5,452)	(8,338)	(8,572)	(8,806)	(9,041)
Other financing cash flows	(612)	136,494	(59,570)	1,441	1,470
Cash flow from financing	158,509	(69,691)	(16,996)	(15,624)	(18,023)
Chg in cash & cash eq.	20,767	(16,886)	1,941	4,803	5,279
Closing cash & cash eq.	30,028	13,142	15,084	19,887	25,165

Per Share

Y/E 31 Mar (Rs)	FY25A	FY26A	FY27E	FY28E	FY29E
Reported EPS	43.9	21.5	21.6	24.0	28.0
Adjusted EPS	53.1	23.1	21.6	24.0	28.0
Dividend per share	5.8	8.9	9.2	9.4	9.7
Book value per share	250.2	195.5	207.9	222.5	240.8

Valuations Ratios

Y/E 31 Mar (x)	FY25A	FY26A	FY27E	FY28E	FY29E
EV/Sales	1.0	1.2	1.2	1.1	0.9
EV/EBITDA	7.7	9.2	8.6	7.6	6.3
Adjusted P/E	7.5	17.1	18.4	16.5	14.2
P/BV	1.6	2.0	1.9	1.8	1.6

DuPont Analysis

Y/E 31 Mar (%)	FY25A	FY26A	FY27E	FY28E	FY29E
Tax burden (Net profit/PBT)	204.6	73.3	69.0	69.0	69.0
Interest burden (PBT/EBIT)	0.9	0.9	0.9	1.0	1.0
EBIT margin (EBIT/Revenue)	11.5	11.4	12.0	12.3	13.1
Asset turnover (Rev./Avg TA)	1.2	0.8	0.9	0.9	0.9
Leverage (Avg TA/Avg Equity)	1.4	1.5	1.4	1.4	1.4
Adjusted ROAE	31.9	10.4	10.7	11.2	12.1

Ratio Analysis

Y/E 31 Mar	FY25A	FY26A	FY27E	FY28E	FY29E
YoY growth (%)					
Revenue	NA	(14.5)	2.5	6.4	7.3
EBITDA	NA	(12.2)	8.4	9.7	13.9
Adjusted EPS	NA	(56.4)	(6.8)	11.3	16.4
Profitability & Return ratios (%)					
EBITDA margin	12.6	12.9	13.7	14.1	15.0
EBIT margin	11.5	11.4	12.0	12.3	13.1
Adjusted profit margin	18.0	9.2	8.4	8.7	9.5
Adjusted ROAE	31.9	10.4	10.7	11.2	12.1
ROCE	17.4	10.9	13.0	13.8	15.3
Working capital days (days)					
Receivables	28	27	27	27	27
Inventory	11	17	17	17	17
Payables	23	29	30	30	31
Ratios (x)					
Gross asset turnover	1.2	0.8	0.9	0.9	0.9
Current ratio	1.8	1.9	1.9	2.0	2.1
Net interest coverage ratio	10.9	10.8	15.6	24.7	75.3
Adjusted debt/equity	0.0	0.1	0.0	0.0	(0.1)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

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CIN: **U65999MH1996GOI098009**



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Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY – Expected return >+15%

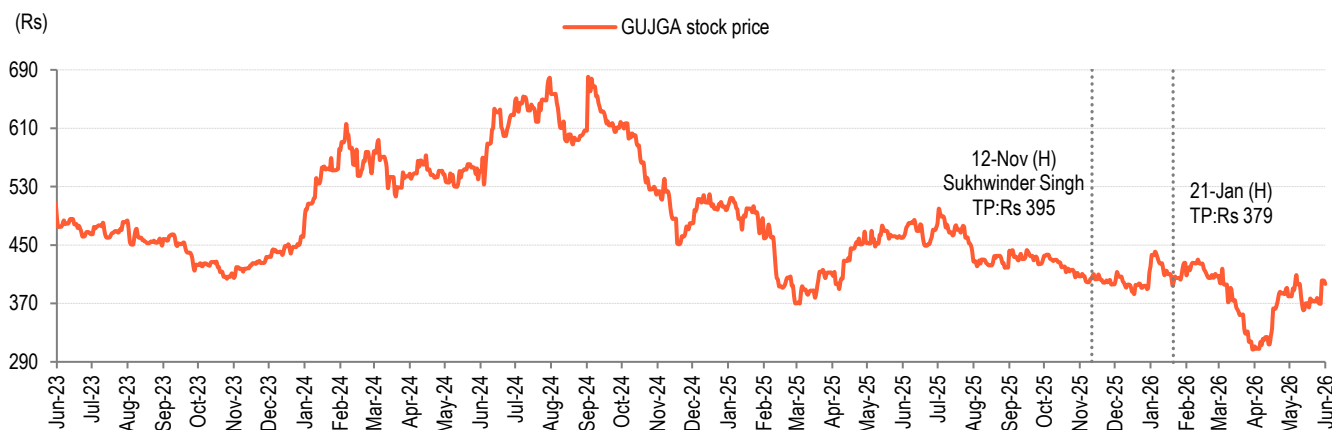
HOLD – Expected return from -6% to +15%

SELL – Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

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Ratings and Target Price (3-year history): GUJARAT GAS (GUJGA IN)



B – Buy, H – Hold, S – Sell, A – Add, R – Reduce

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