

RESEARCH**[INITIATION] ATHER ENERGY | TARGET: Rs 1,680 | +19% | BUY**

Green wings spread prudently; business math to follow soon

TATA CONSULTANCY SERVICES | TARGET: Rs 2,015 | -3% | HOLD

Growth versus margin is currently in favor of former

BOB ECONOMICS RESEARCH | MONTHLY ECONOMIC BUFFET

Economic Round-up

CONSUMER STAPLES | Q2FY27 PREVIEW

Earnings acceleration

OIL & GAS | Q2FY27 PREVIEW

Marketing losses narrow; gas chain squeezed by spot LNG

SUMMARY**[INITIATION] ATHER ENERGY**

- Established South-led franchise transitioning to pan India challenger; Rizta broke regional barriers, Konarc to drive next phase of growth
- Rising capacity, lower cost architecture and battery led BOM savings to aid gross margins; scale driven operating leverage to better EBITDAM
- We value Ather at 16x Sep 2028 M-cap/Gross Block ratio, 20% below average valuation of TVS and BJAUT, arriving at TP of Rs1,680, BUY

[Click here](#) for the full report.

TATA CONSULTANCY SERVICES

- Revenue broadly in line, international business grew. Margin came in a bit weak. Commentary indicates focus on growth
- Adding Porsche IT from 4Q and lowering margin in 2H. TCS is for the time being stepping away from high(est) margins to drive growth
- We stay cautious on demand outlook. Raise rating to a HOLD from Sell due to price correction

[Click here](#) for the full report.

BOBCAPS Research
research@bobcaps.in



INDIA ECONOMICS: MONTHLY ECONOMIC BUFFET

The West Asia embroglio persisted with reports of fresh round of attack in Persian Gulf. Further, economic turmoil in Iran aggravated with inflation reaching 89.8% in Sep'26 and its currency got devalued significantly against the dollar. The political turmoil is aggravating economic situation with no signs of resolution of the conflict. Asset classes continued to bear the brunt of the war. Oil prices remained elevated at US\$ 101/bbl (average in Oct'26). Global central banks broadly remained hawkish with US Fed, ECB and BoJ all going for a rate hike in its Sep'26 policy. The narrative is also one of tightening. This is impacting global equity flows worldwide. This month Fed policy is crucial.

[Click here](#) for the full report.

CONSUMER STAPLES: Q2FY27 PREVIEW

- Q2FY27E is likely to see broad-based growth, but margin recovery remains uneven
- Commodity inflation to keep margins under pressure, with Marico the key beneficiary of softer copra
- Marico and Nestlé expected to lead earnings growth, supported by healthy demand trends and portfolio strength

[Click here](#) for the full report.

OIL & GAS: Q2FY27 PREVIEW

- Volatile crude & LNG prices are likely to weigh on performance. Negative Implications for OMCs and Gas Utility Companies
- OMCs likely to get impacted by weak retail margins, and CGD sector to see their EBITDA impacted by higher LNG costs
- Top picks: RIL (BUY; TP of Rs1,670), OIL (BUY: TP Rs586), BPCL (BUY; TP Rs363) and IOCL (BUY: TP of Rs163), MAHGL (BUY TP Rs1,314)

[Click here](#) for the full report.

BUY**TP: Rs 1,680 | ▲ 19%****ATHER ENERGY**

Automobiles

08 October 2026

Green wings spread prudently; business math to follow soon

- Established South-led franchise transitioning to pan India challenger; Rizta broke regional barriers, Konarc to drive next phase of growth
- Rising capacity, lower cost architecture and battery led BOM savings to aid gross margins; scale driven operating leverage to better EBITDAM
- We value Ather at 16x Sep 2028 M-cap/Gross Block ratio, 20% below average valuation of TVS and BJAUT, arriving at TP of Rs1,680, BUY

Milind Raginwar
 Research Analyst
Ayush Dugar
 Research Associate
 research@bobcaps.in

Portfolio shift from performance bike to mass market: Ather is venturing into the ~Rs1–1.25 lakh segment with Konarc/EL launch to tap the broad mass market segment (Pan-India spread) from a premium South-led franchise (23.1% market share). An established premium technology-driven regional brand it successfully shifted to the convenience segment in Middle India region (17.3 % MS). This will help Ather to spread its wings in the mass market segment (ROI 12.1% MS FY26).

Capacity, technology and sourcing geared up to meet demand: Capacity is expected to increase from 0.42 mn units to 0.92 mn units in FY27. Ather targets 1.42 mn units by FY29. The capacities are aligned with its strategy to expand with 450 manufacturing in Hosur for performance-led South India, AURIC (Maharashtra) for the convenience-led Middle India and Konarc for the lower-priced Rest-of-India.

Scalability to drive profitability: Ather's gross margin has improved from 6.1% in FY22 to 21.1% in FY26, excluding incentives gross margin has moved from -24% to 18.8% marking visible improvement in underlying unit economics. GM (adjusted) is likely to sustain at ~20-21% level and improve to ~23%-24% by FY29 supported by BOM reduction, LFP migration, procurement efficiencies and operating leverage.

Improving EV infrastructure readiness: Improving infrastructure is supporting Electric mobility to gain momentum. EV penetration has jumped from 0.5% in 2018 to 8.25% in FY26 with ~2.5mn EVs registered, up ~25% YoY per NITI Aayog's IEMI 2025. CEA projects India to be 3% electricity surplus by FY27 from deficit of 0.3% in FY26. This strengthening electrification ecosystem aides faster EV adoption.

Initiate with a BUY, valuing at 16x M-cap to gross block: We value Ather at 16x Sep 2028 M-cap/Gross Block, 20% below the average valuation of TVS and BJAUT two key companies (leaders in EV segment) in the 2-W segment. We arrive at a target price of Rs1,680/sh and assign Ather a BUY rating. The depreciation to sales ratio is improving too for Ather to sub-4 levels in FY29 from a high of 12% in FY22. The return on assets profile also enters the positive territory for Ather moving to 7% in FY29 from a negative 12% in FY27. (Please refer Valuation details on page 24).

Ticker/Price	ATHERENE IN/Rs 1,406
Market cap	US\$ 4.5bn
Free float	44%
3M ADV	US\$ 73.6mn
52wk high/low	Rs 1,744/Rs 582
Promoter/FPI/DII	56%/23%/16%

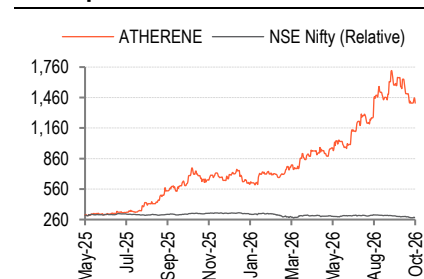
Source: NSE | Price as of 8 Oct 2026

Key financials

Y/E 31 Mar	FY26A	FY27E	FY28E
Total revenue (Rs mn)	36,718	50,127	75,649
EBITDA (Rs mn)	(4,084)	(2,046)	2,248
Adj. net profit (Rs mn)	(5,121)	(3,461)	(179)
Adj. EPS (Rs)	(13.6)	(9.0)	(0.5)
Consensus EPS (Rs)	(13.6)	(9.0)	2.5
Adj. ROAE (%)	(19.9)	(12.9)	(0.5)
Adj. P/E (x)	(103.0)	(156.1)	(3,072.5)
EV/EBITDA (x)	(105.4)	(208.1)	188.9
Adj. EPS growth (%)			

Source: Company, Bloomberg, BOBCAPS Research

Stock performance



Source: NSE



HOLD

TP: Rs 2,015 | ▼ 3%

TATA CONSULTANCY SERVICES

| IT Services

| 09 October 2026

Growth versus margin is currently in favor of former

- Revenue broadly in line, international business grew. Margin came in a bit weak. Commentary indicates focus on growth
- Adding Porsche IT from 4Q and lowering margin in 2H. TCS is for the time being stepping away from high(est) margins to drive growth
- We stay cautious on demand outlook. Raise rating to a HOLD from Sell due to price correction

Girish Pai
Research Analyst
Lopa Notaria, CFA
Research Associate
research@bobcaps.in

International business carries the quarter, domestic slips: All international markets grew sequentially in CC terms: North America: 0.4%, Latin America: 4.3%, UK: 3.5%, Continental Europe: 0.4%, Asia Pacific: 2.0%, MEA: 0.4%. India declined 10.3%. India's decline was attributed to a project deferral. The deferred projects are expected to be delivered in subsequent quarters once reinstated. The BSNL deal can cushion regional markets for the next couple of quarters, though volatility will persist

Management sounds constructive on the medium term, demand environment unchanged: The demand environment is unchanged QoQ, and discretionary programs without near-term value remain under scrutiny. North America is expected to recover, and Consumer to improve in 3Q on seasonality. 3Q furlough is expected to be like previous years. Management said win rates improved. Management expressed medium-term confidence on the back of TCV, pipeline and client conversations. We stay cautious

AI at 10% of revenue and margin-accretive, but deflation still runs alongside: Annualized AI revenue of US\$3.1bn (~20% growth QoQ) has crossed 10% of overall revenue, at margins significantly above the company average. AI revenue is growing across every vertical, with BFSI, Manufacturing and Life Sciences & Healthcare leading on growth rate. Client spending is moving from AI infrastructure towards business outcomes, says TCS. Management said AI deflation is not over yet, as productivity gains are still reducing revenue, but modernization work and vendor consolidation are bringing in new business that helps offset it

Raise to HOLD: Broadly keep FY28/FY29 EPS estimates unchanged and continue to value TCS at a target PE of 12.7x Sep 2028 EPS (10% discount to the FY15-FY20 Tier 1 mean minus 2SD). We upgrade to a Hold from Sell largely on the back of stock correction in recent weeks. We think it will struggle for growth due to its large legacy book. Unless it decides to step away from its 26-28% aspirational margins. This quarter's move by TCS on margin could lead to struggle for market share to intensify amongst incumbents, which is likely to lower margins for all.

Key changes

Target	Rating
▲	▲

Ticker/Price	TCS IN/Rs 2,076
Market cap	US\$ 79.1bn
Free float	28%
3M ADV	US\$ 84.5mn
52wk high/low	Rs 3,350/Rs 1,977
Promoter/FPI/DII	72%/9%/13%

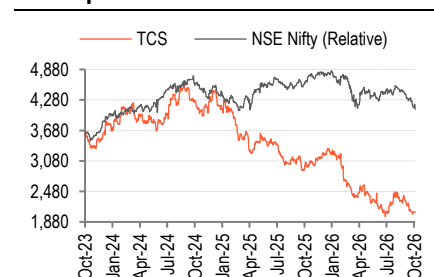
Source: NSE | Price as of 8 Oct 2026

Key financials

Y/E 31 Mar	FY26A	FY27E	FY28E
Total revenue (Rs mn)	2,670,210	2,929,543	3,051,408
EBITDA (Rs mn)	723,980	749,313	771,714
Adj. net profit (Rs mn)	526,491	553,994	565,470
Adj. EPS (Rs)	145.5	151.7	156.3
Consensus EPS (Rs)	145.5	154.3	160.7
Adj. ROAE (%)	51.6	46.9	42.1
Adj. P/E (x)	14.3	13.7	13.3
EV/EBITDA (x)	10.6	10.2	10.0
Adj. EPS growth (%)	8.4	4.3	3.0

Source: Company, Bloomberg, BOBCAPS Research |

Stock performance



Source: NSE



MONTHLY ECONOMIC BUFFET

08 October 2026

Economic Round-up

The West Asia embroglio persisted with reports of fresh round of attack in Persian Gulf. Further, economic turmoil in Iran aggravated with inflation reaching 89.8% in Sep'26 and its currency got devalued significantly against the dollar. The political turmoil is aggravating economic situation with no signs of resolution of the conflict. Asset classes continued to bear the brunt of the war. Oil prices remained elevated at US\$ 101/bbl (average in Oct'26). Global central banks broadly remained hawkish with US Fed, ECB and BoJ all going for a rate hike in its Sep'26 policy. The narrative is also one of tightening. This is impacting global equity flows worldwide. This month Fed policy is crucial.

Economic Research Department
Economist

However, going by the latest macro data of the region, a deferred hike in Dec'26 is likely. Domestically, high frequency indicators are performing better in Q2 compared to Q1, especially, GST collections, vehicle registrations, port cargo traffic, auto sales, bank credit and diesel consumption. Festival demand is also expected to provide further boost. RBI policy has been more hawkish than expected, especially the change in stance from neutral to calibrated tightening. Inflation trajectory is also likely to be steeper with FY27 forecast being revised upward by 20bps to 5.2% in FY27. However, on growth front RBI remained confident. Hence weighing all the factors, we expect 2 more rate hikes in FY27. The key thing to watch out for is the transmission to deposit rates amidst abundant system liquidity due to FCNR (B) inflows.

Global central banks: All major central banks in their Sep'26 policy decisions continue to highlight the growing risks of elevated inflation amidst persistent higher energy prices. Given the lingering West Asia conflict, central banks must manage inflation expectations before they become entrenched in the system. Based on the above, global central banks have begun the rate tightening cycle, with Fed hiking rates by 25bps as inflation is sticky and above the target mark. ECB also followed cues and raised rate once again by 25bps, second hike after Jun'26. Investors are pricing in 3-more hikes going forward. BoJ too hiked policy rate to its 30-year high at 1.25% to manage growing inflation risk. In contrast, BoE kept the benchmark rate on hold, though it is expected to raise rates in the near term given the inflation pressure is building up.

Key macro data releases: High frequency domestic data showed persistent momentum in India's growth with indicators like GST collections, vehicle registrations, port cargo traffic, auto sales, bank credit and diesel consumption improving in Q2 (available information till date) compared with Q1. PMI manufacturing and services data also showed buoyancy, led by pickup in new orders.



CONSUMER STAPLES

Q2FY27 Preview

08 October 2026

Earnings acceleration

- Q2FY27E is likely to see broad-based growth, but margin recovery remains uneven
- Commodity inflation to keep margins under pressure, with Marico the key beneficiary of softer copra
- Marico and Nestlé expected to lead earnings growth, supported by healthy demand trends and portfolio strength

Lavita Lasrado
 Research Analyst
 Nistha Pala
 Research Associate
research@bobcaps.in

Commodity inflation persists, while calibrated pricing supports profitability:

Q2FY27E is likely to see continued commodity inflation across the consumer basket, with palm oil prices ~21% higher YoY in rupee terms and sugar prices ~18% higher YoY, keeping pressure on HUL, GCPL and Britannia, while crude/HDPE inflation also remained a concern for packaging costs. In contrast, copra prices remained ~32% below last year, providing a favourable RM environment for Marico. The cut in basic customs duty on crude palm oil to 5% from 10% effective 24 September should provide some relief to palm-oil consumers such as HUL and GCPL, although the benefit is likely to be more visible going forward. Companies continued to take calibrated pricing actions during Q2, with HUL indicating 2–5% sequential inflation and further pricing actions, while Britannia indicated another ~1.5–2% pricing/shrinkflation in smaller packs to offset higher sugar and palm-oil costs. GCPL and TCPL also remained open to further pricing interventions as input costs remained dynamic. Overall, Marico remains best placed on the RM front, while HUL, GCPL and Britannia are likely to face greater gross-margin pressure from commodity inflation despite pricing actions.

Rural demand vs Urban demand: Rural demand remains resilient, while urban consumption is improving. Packaged foods, confectionery and beverages are seeing stronger traction, while personal and home care remain relatively softer. Delayed Diwali calendar should shift a larger part of festive demand into Q3FY27E. Marico is likely to remain a key earnings beneficiary (14% sales growth; 31% EBITDA growth), supported by double-digit domestic volumes and favourable mix, while GCPL should benefit from broad-based portfolio recovery (18% sales growth). HUL is expected to deliver steady volume-led growth (12% sales growth; 6% EBITDA growth), while Britannia should see healthy demand (11% sales growth) despite RM pressure. TCPL's diversified portfolio should offset softer tea demand, led by coffee, foods and RTD, while Dabur should benefit from improving domestic demand and stronger hair care/foods. Overall, we expect Marico and Nestle to lead earnings momentum, with HUL, Britannia, TCPL and Dabur seeing a more gradual improvement.



 OIL & GAS

Q2FY27 Preview

08 October 2026

Marketing losses narrow; gas chain squeezed by spot LNG

- Volatile crude & LNG prices are likely to weigh on performance. Negative Implications for OMCs and Gas Utility Companies
- OMCs likely to get impacted by weak retail margins, and CGD sector to see their EBITDA impacted by higher LNG costs
- Top picks: RIL (BUY; TP of Rs1,670), OIL (BUY: TP Rs586), BPCL (BUY; TP Rs363) and IOCL (BUY: TP of Rs163), MAHGL (BUY TP Rs1,314)

Sukhwinder Singh
Research Analyst
Namit Mehta
Research Associate
research@bobcaps.in

Overall performance: Oil & Gas sector is expected to report a mixed performance in Q2FY27E. While upstream companies are likely to benefit from higher crude oil realizations, performance for OMC's is expected to remain under pressure due to weak retail marketing margins. This will be likely to be offset by strong GRMs. RIL is likely to be a key outperformer, with revenue growth of around 16% YoY supported by strong momentum in its O2C and Telecom businesses. Within the gas value chain GAIL and Petronet LNG are expected to report a softer quarter amid higher costs and weak volume performance as supply constraints remain. In contrast, CGD companies such as IGL and MGL are likely to deliver healthy revenue growth driven by robust CNG and PNG volume growth. However, higher LNG procurement costs are expected to compress margins, resulting in relatively weaker EBITDA performance.

Macros: Q2FY27E witnessed elevated commodity prices, with brent crude averaging USD94/bbl v/s USD68/bbl in Q2FY26 and USD98/bbl in Q1FY27. Singapore GRMs remained strong at USD26.0/bbl, significantly higher than USD4.0/bbl in the corresponding last year quarter and USD19.0/bbl in Q1FY27.

Reliance Industries (RIL): RIL is expected to report strong revenue growth of 15.7% YoY, driven by healthy momentum across its Retail, Telecom, and O2C businesses. Retail revenue is projected to grow 2.3% YoY, supported by robust consumer demand and continued store additions. Telecom segment is expected to deliver 9.1% YoY revenue growth, aided by a 6.7% increase in subscribers and a 2.6% improvement in ARPU. O2C business is also likely to contribute positively by 27.6%YoY, supported by a stable operating environment and improved refining economics.

Oil marketing companies (OMCs): HPCL, BPCL, and IOCL are expected to report weaker operational performance on a YoY basis, primarily due to weak retail marketing margins despite strong refining profitability. Retail margins are estimated at Rs3/ltr for petrol, negative Rs17/ltr for diesel, which are likely to weigh significantly on earnings. However, the impact is expected to be partially offset by robust GRMs, which remain strong on both a YoY and QoQ basis.



NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN OR INTO THE UNITED STATES OF AMERICA ("US") OR IN OR INTO ANY OTHER JURISDICTION IF SUCH AN ACTION IS PROHIBITED BY APPLICABLE LAW.

Disclaimer

Name of the Research Entity: **BOB Capital Markets Limited**
 Registered office Address: **1704, B Wing, Parinee Crescenzo, G Block, BKC, Bandra East, Mumbai 400051**
 SEBI Research Analyst Registration No: **INH000000040 (Perpetual)**
 SEBI Stock Broker Registration No: **INZ000159332**
 SEBI Depository Participant Registration No: **IN-DP-728-2022**
 SEBI Merchant Banker Registration No: **INM000009926**
 Phone: +91-22-61389300
 Name of the Compliance Officer: Mr. Sameer Khobrekar
 Email ID: Compliance@bobcaps.in; Phone no.: +91-22-61389358
 For any queries or grievances, you may contact the Grievance Officer.
 Name of the Grievance Officer: Mr. Nilesh Mehta
 Email ID: head-customer@bobcaps.in; Phone no: 92288 60945

Brand Name: **BOBCAPS**
 Website: <https://www.bobcaps.in/>
 CIN: **U65999MH1996GOI098009**

Logo:  **BOBCAPS**
 TRUST | INNOVATION | EXCELLENCE

Investments in securities market are subject to market risks. Read all the related documents carefully before investing.
 Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Recommendation scale: Recommendations and Absolute returns (%) over 12 months

BUY – Expected return >+15%

HOLD – Expected return from -6% to +15%

SELL – Expected return <-6%

Note: Recommendation structure changed with effect from 21 June 2021

Our recommendation scale does not factor in short-term stock price volatility related to market fluctuations. Thus, our recommendations may not always be strictly in line with the recommendation scale as shown above.

Analyst certification

Each of the analysts mentioned in this research report certify, with respect to the sections of the report for which they are responsible, that (1) all of the views expressed in this report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOB Capital Markets Limited (BOBCAPS).

Important disclosures

This product is a compilation of previously published research notes. To view the complete report along with the associated Analyst certifications and Company-specific disclosures, please click on the hyperlink accompanying each excerpt.

General disclaimers

BOBCAPS is engaged in the business of Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice. BOBCAPS research reports follow rules laid down by Securities and Exchange Board of India and individuals employed as research analysts are separate from other employees who are performing sales trading, dealing, corporate finance advisory or any other activity that may affect the independence of its research reports.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities — that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company or third party in the past 12 months in connection with research report/activities. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.

Other disclaimers

BOBCAPS and MAYBANK (as defined below) make no representation or warranty, express or implied, as to the accuracy or completeness of any information obtained from third parties and expressly disclaim the merchantability, suitability, quality and fitness of this report. The information in this report has not been independently verified, is provided on an "as is" basis, should not be relied on by you in connection with any contract or commitment, and should not be used as a substitute for enquiries, procedures and advice which ought to be undertaken by you. This report also does not constitute an offer or solicitation to buy or sell any securities referred to herein and you should not construe this report as investment advice. All opinions and estimates contained in this report constitute BOBCAPS's judgment as of the date of this report and are subject to change without notice, and there is no obligation on BOBCAPS or MAYBANK to update this report upon issuance. This report and the information contained herein may not be reproduced, redistributed, disseminated or copied by any means without the prior consent of BOBCAPS and MAYBANK.

To the full extent permitted by law neither BOBCAPS, MAYBANK nor any of their respective affiliates, nor any other person, accepts any liability howsoever arising, whether in contract, tort, negligence, strict liability or any other basis, including without limitation, direct or indirect, special, incidental, consequential or punitive damages arising from any use of this report or the information contained herein. By accepting this report, you agree and undertake to fully indemnify and hold harmless BOBCAPS and MAYBANK from and against claims, charges, actions, proceedings, losses, liabilities, damages, expenses and demands (collectively, the "Losses") which BOBCAPS and/or MAYBANK may incur or suffer in any jurisdiction including but not limited to those Losses incurred by BOBCAPS and/or MAYBANK as a result of any proceedings or actions brought against them by any regulators and/or authorities, and which in any case are directly or indirectly occasioned by or result from or are attributable to anything done or omitted in relation to or arising from or in connection with this report.

Distribution into the United Kingdom ("UK"):

This research report will only be distributed in the United Kingdom, in accordance with the applicable laws and regulations of the UK, by Maybank Securities (London) Ltd ("MSL") who is authorised and regulated by the Financial Conduct Authority ("FCA") in the United Kingdom (MSL and its affiliates are collectively referred to as "MAYBANK"). BOBCAPS is not authorized to directly distribute this research report in the UK.

This report has not been prepared by BOBCAPS in accordance with the UK's legal and regulatory requirements.

This research report is for distribution only to, and is solely directed at, selected persons on the basis that those persons: (a) are eligible counterparties and professional clients of MAYBANK as selected by MAYBANK solely at its discretion; (b) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended from time to time (the "Order"), or (c) fall within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc. as mentioned in the stated Article) of the Order; (all such persons together being referred to as "relevant persons").

This research report is directed only at relevant persons and must not be acted on or relied on by any persons who are not relevant persons. Any investment or investment activity to which this material relates is available only to relevant persons and will be engaged in only with relevant persons.

The relevant person as recipient of this research report is not permitted to reproduce, change, remove, pass on, distribute or disseminate the data or make it available to third parties without the written permission of BOBCAPS or MAYBANK. Any decision taken by the relevant person(s) pursuant to the research report shall be solely at their costs and consequences and BOBCAPS and MAYBANK shall not have any liability of whatsoever nature in this regard.

No distribution into the US:

This report will not be distributed in the US and no US person may rely on this communication.

Other jurisdictions:

This report has been prepared in accordance with SEBI (Research Analysts) Regulations and not in accordance with local regulatory requirements of any other jurisdiction. In any other jurisdictions, this report is only for distribution (subject to applicable legal or regulatory restrictions) to professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions by Maybank Securities Pte Ltd. (Singapore) and / or by any broker-dealer affiliate or such other affiliate as determined by Malayan Banking Berhad.

If the recipient of this report is not as specified above, then it should not act upon this report and return the same to the sender.

By accepting this report, you agree to be bound by the foregoing limitations.