

# FIRST LIGHT

20 January 2026

## RESEARCH

### **LТИMINDTREE | TARGET: Rs 5,457 | -15% | SELL**

Likely exit with close to double digit growth in FY26

### **HAVELLS INDIA | TARGET: Rs 1,640 | +13% | HOLD**

W&C outperformed, Lloyd performance signals recovery

### **JK CEMENT | TARGET: Rs 5,821 | +1% | HOLD**

Structurally well placed; valuations at par; maintain HOLD

## SUMMARY

### **LТИMINDTREE**

- 3QFY26 in line. Third consecutive quarter of 2%+ QoQ growth. It is likely to extend into 4Q leading to ~10% YoY exit rate
- Sustaining DD growth will require step up in TCV. Top 5 drag productivity driven. Risk is that it spreads to other key 20/40 clients
- Likely to deliver growth above the Tier-1 set but materially below the Tier-2 leaders. Maintain estimates, Target PE and SELL rating

[Click here for the full report.](#)

### **HAVELLS INDIA**

- Broadly in line performance, robust C&W growth (+33% YoY) was offset by weakness in Lloyd (-6% YoY) and Lighting (-4% YoY)
- EBITDA margin expanded 51bps YoY, driven by operating leverage and disciplined cost control, partly offset by adverse mix
- We revise estimates, and roll forward to Dec-27E EPS, assigning an unchanged 50x multiple to arrive at TP of Rs 1,640

[Click here for the full report.](#)

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**JK CEMENT**

- Grey cement volumes at 5.32mt shot up by ~24%/20 YoY/QoQ, driven by new regions growth in the East and Central India
- EBITDA gains by ~9%22% YoY/QoQ on cost savings of 2% YoY; EBITDA margin at 16.7% vs 18% YoY, likely to inch up of better pricing
- FY26E/FY27E/ FY28E earnings retained; continue to value JKCE at 15x Dec 2027 EV/EBITDA, revise TP to Rs 5,821 vs Rs5,777. Maintain HOLD

[Click here for the full report.](#)

**SELL****TP: Rs 5,457 | ▼ 15%****LTIMINDTREE**

| IT Services

| 20 January 2026

## Likely exit with close to double digit growth in FY26

- 3QFY26 in line. Third consecutive quarter of 2%+ QoQ growth. It is likely to extend into 4Q leading to ~10% YoY exit rate
- Sustaining DD growth will require step up in TCV. Top 5 drag productivity driven. Risk is that it spreads to other key 20/40 clients
- Likely to deliver growth above the Tier-1 set but materially below the Tier-2 leaders. Maintain estimates, Target PE and SELL rating

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**Top 5 drag may ease but we believe productivity pass back is a tread mill:** AI driven productivity pass back among its top 5 clients has been a drag on growth in the last few quarters. LITM indicated that in four of the top five clients this is largely over and for the remaining account it is expected to bottom out in 4Q. But productivity pass back is a never-ending exercise with the competitive intensity in the market. Beyond the top 5 this will be feature of the wider set of top 20/40 clients.

**Delivering sustained double digit growth rate will require a step up in TCV:** One of the reasons for the muted growth rate in FY24 and FY25 was the muted TCV accretion. A step up from the US\$1.4bn average to US\$1.6-1.7bn level has driven the modest revenue acceleration in FY26. But sharper pick up is required to take growth rate to double digit rate.

**Margin upsides may be difficult to come by going forward:** The margin upsides QoQ seen in the last few quarters have been a function of its 'Fit for future program', SGA leverage and Currency gain (which was not quantified for 3Q but was a largish 80bps in 2Q QoQ). On the latter two we believe there may not be much more room going forward. That along with salary hikes (spread over 4QFY26 and 1QFY27), the competitive intensity in the market we believe will mean EBIT margins may not see a material upside from FY26 levels.

**Broadly maintain estimates and Target PE multiple and retain Sell rating:** Post 3QFY26 we retain our estimates. When we look at our coverage universe of Tier-2 companies we believe growth leaders like Coforge, Persistent Systems, Firstsource and Eclerx are in the mid-teen plus USD revenue growth category over FY25-FY28. The Tier-1s are likely to grow in the mid-single digit territory. We believe LITM's growth will likely be in between, closer to the Tier-1 set. We believe we have been fair by giving it a 5% premium to the Target PE multiple of TCS to arrive at a Target PE of 22.8x. Believe current 12m forward multiple at 29x is excessive for a high single digit growth company. We therefore retain our 'Sell'.

## Key changes

	Target	Rating
	▲	◀ ▶

Ticker/Price	LITM IN/Rs 6,407
Market cap	US\$ 20.6bn
Free float	31%
3M ADV	US\$ 17.7mn
52wk high/low	Rs 6,430/Rs 3,802
Promoter/FPI/DII	69%/7%/16%

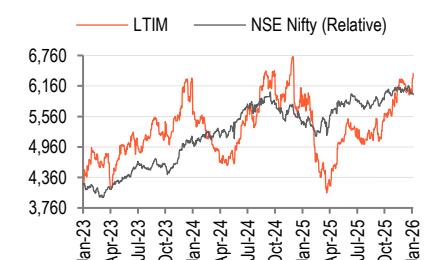
Source: NSE | Price as of 19 Jan 2026

## Key financials

Y/E 31 Mar	FY25A	FY26E	FY27E
Total revenue (Rs mn)	380,081	421,597	463,897
EBITDA (Rs mn)	64,949	76,791	83,688
Adj. net profit (Rs mn)	48,809	53,628	64,132
Adj. EPS (Rs)	153.4	175.3	218.6
Consensus EPS (Rs)	153.4	183.3	207.5
Adj. ROAE (%)	22.9	23.2	25.2
Adj. P/E (x)	41.8	36.6	29.3
EV/EBITDA (x)	29.2	24.8	23.0
Adj. EPS growth (%)	(0.8)	14.3	24.7

Source: Company, Bloomberg, BOBCAPS Research

## Stock performance



Source: NSE



**HOLD****TP: Rs 1,640 | ▲ 13%****HAVELLS INDIA**

| Consumer Durables

| 19 January 2026

## W&C outperformed, Lloyd performance signals recovery

- Broadly in line performance, robust C&W growth (+33% YoY) was offset by weakness in Lloyd (-6% YoY) and Lighting (-4% YoY)
- EBITDA margin expanded 51bps YoY, driven by operating leverage and disciplined cost control, partly offset by adverse mix
- We revise estimates, and roll forward to Dec-27E EPS, assigning an unchanged 50x multiple to arrive at TP of Rs 1,640

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**Beats revenue estimates; EBITDA in line, margins trail estimates:** HAVL reported a broadly in line Q3FY26 performance, with revenue beating estimates by ~3%, while EBITDA was broadly in line. Revenue grew 14% YoY (+17% QoQ) to Rs 55.9bn, driven by strong momentum in the wires & cables (C&W) segment, which grew 33% YoY (+10% QoQ) on robust infrastructure-led demand. This was partly offset by continued softness in Lloyd (-6% YoY) and Lighting (-4% YoY), while ECD posted modest 4% YoY growth aided by seasonal recovery. On the profitability front, EBITDA rose 21% YoY to Rs 5.16bn, with EBITDA margin expanding 51bps YoY to 9.2%. Adjusted PAT increased 24% YoY to Rs 3.46bn.

### Lloyd remains under pressure; losses narrow sequentially, inventory

**normalisation and pricing actions key monitorables:** Lloyd's performance was in line with our estimates, revenue declined 6% YoY to Rs 7.0bn, aided by festive demand and gradual channel offtake. EBIT loss widened YoY to Rs 604mn, with EBIT margin at -8.6% (vs -4.9% YoY), reflecting under-absorption of fixed costs and continued pressure from elevated inventory levels in the system. The management highlighted that price increases of ~5–10% may be required to offset cost inflation from BEE norm changes, copper prices and currency depreciation, though the recent GST correction could partially cushion end-consumer pricing.

### ECD sees seasonal pickup from winter products; solar remains key in

**'Others':** The ECD segment reported modest growth in Q3FY26, with revenue increasing 4% YoY (+37% QoQ) to Rs 11.5bn, aided by demand for winter products, with water heaters driving growth, partly offset by continued weakness in fans. Management indicated that growth in ECD was largely volume-led, with limited pricing contribution. EBIT margin expanding to 10.1% (+100bps/400bps QoQ) on improved mix, though margins remain below long-term averages. The 'Others' segment continued to post strong growth, led by solar modules and renewable-related products, though margins remain relatively subdued due to scale-up and project-led execution

### Key changes

	Target	Rating
	▼	◀ ▶

Ticker/Price	HAVL IN/Rs 1,447
Market cap	US\$ 10.0bn
Free float	41%
3M ADV	US\$ 10.7mn
52wk high/low	Rs 1,713/Rs 1,380
Promoter/FPI/DII	60%/23%/10%

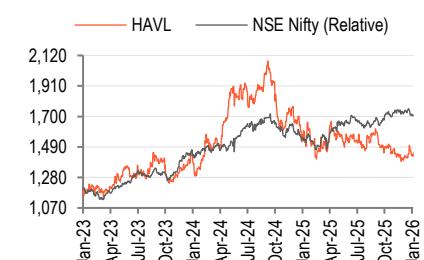
Source: NSE | Price as of 19 Jan 2026

### Key financials

Y/E 31 Mar	FY24A	FY25E	FY26E
Total revenue (Rs mn)	1,85,900	2,17,781	2,30,453
EBITDA (Rs mn)	18,426	21,309	20,589
Adj. net profit (Rs mn)	12,708	14,723	13,748
Adj. EPS (Rs)	20.3	23.5	21.9
Consensus EPS (Rs)	20.3	24.5	30.9
Adj. ROAE (%)	18.1	18.7	15.5
Adj. P/E (x)	71.3	61.6	65.9
EV/EBITDA (x)	49.2	42.5	44.0
Adj. EPS growth (%)	18.6	15.9	(6.6)

Source: Company, Bloomberg, BOBCAPS Research

### Stock performance



Source: NSE



**HOLD****TP: Rs 5,821 | ▲ 1%****JK CEMENT**

| Cement

| 19 January 2026

**Structurally well placed; valuations at par; maintain HOLD**

- Grey cement volumes at 5.32mt shot up by ~24%/20 YoY/QoQ, driven by new regions growth in the East and Central India
- EBITDA gains by ~9%/22% YoY/QoQ on cost savings of 2% YoY; EBITDA margin at 16.7% vs 18% YoY, likely to inch up of better pricing
- FY26E/FY27E/ FY28E earnings retained; continue to value JKCE at 15x Dec 2027 EV/EBITDA, revise TP to Rs 5,821 vs Rs5,777. Maintain HOLD

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**Newer market key volume drivers:** JKCE (SA) delivered a healthy ~18% YoY revenue growth to ~Rs 32bn in Q3FY26, driven by robust grey cement volume expansion of ~24% YoY. This was driven by newer markets and healthy demand in eastern region. Net realisations were flat YoY at Rs4,724/t, (fell ~3% QoQ), on account of discounts beyond GST rationalisation-led price cuts, lower trade mix at ~60% vs 66% YoY and lower incentives at Rs600mn vs Rs860mn YoY.

**Cost discipline remains a focus:** Total cost/t fell ~2% YoY to Rs 4,637/t, on soft power & fuel and stable freight costs. Energy cost (raw material adjusted) was up ~1% YoY to Rs 1,833/t as fuel prices were stable at Rs 1.5/kcal. Logistics costs rose by ~1% YoY to Rs1,306/t, due to growth in the new regions and withdrawal of railway lean-period discounts. Lead distance was flat at ~421 km (vs 422 km YoY).

**EBITDA remains a mixed bag:** EBITDA expanded ~9%/22% YoY/QoQ to ~Rs 5.4bn, with margins at 16.7% vs 18% YoY softer pricing. Cost control partially offset the impact of pricing. EBITDA/tn came at Rs 928/tn, down ~11% YoY (up ~3% QoQ). Reported PAT declined ~12% YoY to Rs 1.8bn due to a one-time Rs 460mn provision related to the new labor code. However, APAT, grew ~11% YoY.

**Capacity expansion milestones achieved:** JKCE commissioned 1 Mtpa grinding unit at Prayagraj (UP) and clinkerisation unit of 3.3mn unit at Panna unit, as the first leg of expansion in Central India. This was followed by 1mnt each grinding capacity at Panna and Hamirpur in 4QFY26. JKCE received preferred bidder status for Kishanpura Limestone block in Nagaur, Rajasthan.

**Maintain HOLD:** We retain FY26E/FY27E/FY28E earnings, following the healthy recovery in performance by JKCE. Our Revenue/EBITDA/PAT CAGR remains at 17%/26%/27% over FY25-28E. We believe JKCE's overall show stays intact, as it consolidates presence in Central India, seeds eastern markets and plans prudent expansion. We continue to value JKCE at 15x 1YF EV/EBITDA to arrive at a revised TP of Rs 5,821 (from Rs5,777) on rollover. Maintain HOLD on at par valuations. At our TP, the stock trades at a replacement cost of ~Rs 17bn (\$214/tn).

**Key changes**

	Target	Rating
	▲	◀ ▶

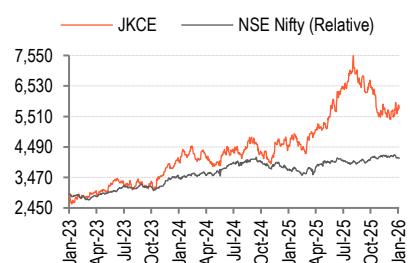
Ticker/Price	JKCE IN/Rs 5,785
Market cap	US\$ 4.9bn
Free float	54%
3M ADV	US\$ 7.0mn
52wk high/low	Rs 7,566/Rs 4,219
Promoter/FPI/DII	46%/16%/22%

Source: NSE | Price as of 19 Jan 2026

**Key financials**

Y/E 31 Mar	FY25A	FY26E	FY27E
Total revenue (Rs mn)	1,07,079	1,37,737	1,57,880
EBITDA (Rs mn)	15,924	23,889	29,791
Adj. net profit (Rs mn)	8,156	11,453	13,859
Adj. EPS (Rs)	105.6	148.2	179.4
Consensus EPS (Rs)	105.6	152.7	188.9
Adj. ROAE (%)	14.6	17.7	18.2
Adj. P/E (x)	54.8	39.0	32.3
EV/EBITDA (x)	30.9	20.6	16.5
Adj. EPS growth (%)	(2.5)	40.4	21.0

Source: Company, Bloomberg, BOBCAPS Research

**Stock performance**

Source: NSE



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**BUY** – Expected return >+15%

**HOLD** – Expected return from -6% to +15%

**SELL** – Expected return <-6%

**Note:** Recommendation structure changed with effect from 21 June 2021

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