

ADDTP: Rs 48 | ▲ 12%

FEDERAL BANK

Banking

28 May 2020

Expect profitability to come under pressure; cut to ADD

Federal Bank's (FB) Q4 PAT declined 21% YoY to Rs 3bn given higher credit-, Covid- and wage-related provisions, partly cushioned by treasury gains. The bank has 35% of its loans under moratorium with a relatively higher share for business/commercial banking. Slippages were lower at Rs 2.8bn as loans worth Rs 3bn were given the asset classification benefit. FB has ~Rs 1.5bn of exposure to the UAE Exchange. We reduce FY21-FY22 EPS by 30-35% to reflect higher credit costs and slower growth. Cut from BUY to ADD with a new Mar'21 TP of Rs 48 (vs. Rs 50).

Vikesh Mehta research@bobcaps.in

35% of loans under moratorium: FB has 35% of its portfolio under moratorium with the proportion being higher for business banking (79%), commercial banking (53%) and retail (38%). The bank made Covid-related provisions worth Rs 0.9bn, including Rs 0.3bn towards the 10% provision mandated by RBI for extending the asset classification benefit.

Slippages stay elevated ex-moratorium: Headline GNPA ratio declined by 15bps QoQ to 2.8% as slippages were lower at Rs 2.8bn. However, adjusted for the moratorium, slippages would have remained elevated at Rs 5.9bn. The bank is aiming to strengthen its balance sheet by building higher provisions over the next couple of quarters, which may impact its profitability in our view.

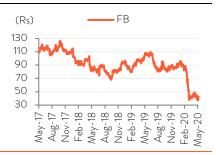
NIM likely to have peaked out: NIM improved by 4bps QoQ to 3.04% but excess liquidity on the balance sheet (LCR at 200% currently) and a lower expected CD ratio (80% in Q4 vs. average of 84% over the last 10 quarters) could put pressure on margins going forward.

Downgrade to ADD: Baking in higher credit costs and slower growth, we lower FY21-FY22 EPS 30-35% and revise our Mar'21 TP to Rs 48. Downgrade to ADD given a profit overhang from high exposure to SMEs and mid-corporates.

Ticker/Price	FB IN/Rs 43
Market cap	US\$ 1.1bn
Shares o/s	1,992mn
3M ADV	US\$ 15.8mn
52wk high/low	Rs 110/Rs 36
Promoter/FPI/DII	0%/32%/68%

Source: NSE

STOCK PERFORMANCE



Source: NSE

KEY FINANCIALS

Y/E 31 Mar	FY18A	FY19A	FY20P	FY21E	FY22E
Net interest income	35,828	41,763	46,489	49,983	56,383
NII growth (%)	17.4	16.6	11.3	7.5	12.8
Adj. net profit (Rs mn)	8,788	12,439	15,428	12,579	15,126
EPS (Rs)	4.8	6.3	7.8	6.3	7.6
P/E (x)	9.0	6.8	5.5	6.8	5.6
P/BV (x)	0.7	0.6	0.6	0.5	0.5
ROA (%)	0.7	0.8	0.9	0.7	0.7
ROE (%)	8.3	9.8	11.1	8.3	9.2





FIG 1 – QUARTERLY PERFORMANCE

(Rs mn)	Q4FY20	Q4FY19	Q3FY20	Y ₀ Y (%)	Q ₀ Q (%)	FY20	FY19	Y ₀ Y (%)
Income Statement								
Interest income	33,968	30,323	33,304	12.0	2.0	132,108	114,190	15.7
Interest expense	21,808	19,358	21,754	12.7	0.2	85,619	72,427	18.2
Net interest income	12,160	10,965	11,549	10.9	5.3	46,489	41,764	11.3
Non-interest income	7,111	4,117	4,079	72.7	74.4	19,314	13,510	43.0
Net total income	19,271	15,083	15,628	27.8	23.3	65,803	55,274	19.0
Staff expense	5,191	3,702	4,148	40.2	25.1	17,724	13,778	28.6
Other operating expenses	4,487	3,834	4,042	17.1	11.0	16,032	13,865	15.6
Operating expenses	9,678	7,535	8,190	28.4	18.2	33,756	27,643	22.1
Pre-provisioning profit	9,593	7,548	7,438	27.1	29.0	32,047	27,631	16.0
Total provisions	5,675	1,778	1,609	219.3	252.8	11,722	8,559	37.0
Profit before tax	3,918	5,770	5,830	(32.1)	(32.8)	20,325	19,073	6.6
Tax	906	1,955	1,423	(53.7)	(36.3)	4,898	6,634	(26.2)
Profit after tax	3,012	3,815	4,406	(21.0)	(31.6)	15,428	12,439	24.0
Balance Sheet								
Advances	1,222,679	1,102,230	1,192,220	10.9	2.6	1,222,679	1,102,230	10.9
Deposits	1,522,901	1,349,543	1,445,920	12.8	5.3	1,522,901	1,349,543	12.8
CASA ratio (%)	30.5	32.2	31.5	(165bps)	(96bps)	30.5	32.2	(165bps)
Yields and margins (%)								
Net interest margin	3.0	3.2	3.0	(13bps)	4bps	-	-	-
Yield on advances	9.2	9.4	9.3	(19bps)	(9bps)	-	-	-
Cost of deposits	5.7	5.9	5.8	(19bps)	(10bps)	-	-	-
Key ratios (%)								
Cost/Income	50.2	50.0	52.4	26bps	(218bps)	51.3	50.0	129bps
Tax rate	23.1	33.9	24.4	(1,076bps)	(129bps)	24.1	34.8	(1,069bps)
Loan to Deposit ratio	80.3	81.7	82.5	(139bps)	(217bps)	80.3	81.7	(139bps)
Capital adequacy ratios (%)								
Tier 1	13.3	13.4	12.6	(9bps)	67bps	13.3	13.4	(9bps)
Total CAR	14.4	14.1	13.6	21bps	71bps	14.4	14.1	21bps
Asset quality (Rs mn)								
Gross NPAs	3,530,830	3,260,680	3,618,690	8.3	(2.4)	3,530,830	3,260,680	8.3
Net NPAs	1,607,170	1,626,200	1,941,010	(1.2)	(17.2)	1,607,170	1,626,200	(1.2)
Gross NPA ratio (%)	2.8	2.9	3.0	(8bps)	(15bps)	2.8	2.9	(8bps)
Net NPA ratio (%)	1.3	1.5	1.6	(17bps)	(32bps)	1.3	1.5	(17bps)
NPA coverage (%)	54.5	50.1	46.4	435bps	812bps	54.5	50.1	435bps



Valuation methodology

We value FB at 0.6x FY22E P/BV using the two-stage Gordon Growth Model. On cutting our FY21-FY22 EPS estimates by 30-35% to reflect higher credit costs and slower growth, our Mar'21 target price reduces to Rs 48 from Rs 50. We downgrade the stock from BUY to ADD as we believe FB's high exposure to SMEs and mid-corporates will keep its near-term profitability under pressure.

FIG 2 - REVISED ESTIMATES

Particulars (Rs mn) -	New		Old	I	Change (%)	
Particulars (KS mn)	FY21E	FY22E	FY21E	FY22E	FY21E	FY22E
Net interest income	49,983	56,383	52,834	63,384	(5.4)	(11.0)
Pre-provisioning profit	32,765	37,220	34,587	42,443	(5.3)	(12.3)
Net Profit	12,579	15,126	17,882	23,222	(29.7)	(34.9)
EPS (Rs)	6.3	7.6	9.0	11.7	(29.9)	(35.1)

Source: BOBCAPS Research

FIG 3 - RELATIVE STOCK PERFORMANCE



Source: NSE

Key risks

- A failure by FB to execute on its strategy to improve retail loan share would impact our ROA estimates.
- The bank has elevated exposure to the SME and LAP segments; its SMA book is also on the higher side. Above-expected delinquencies can affect our slippage and credit cost estimates.



FINANCIALS

Income Statement

Y/E 31 Mar (Rs mn)	FY18A	FY19A	FY20P	FY21E	FY22E
Net interest income	35,828	41,763	46,489	49,983	56,383
NII growth (%)	17.4	16.6	11.3	7.5	12.8
Non-interest income	11,591	13,510	19,314	19,068	21,488
Total income	47,419	55,274	65,803	69,051	77,871
Operating expenses	24,509	27,643	33,756	36,286	40,652
Operating profit	22,910	27,631	32,047	32,765	37,220
Operating profit growth (%)	19.0	20.6	16.0	2.2	13.6
Provisions	9,472	8,559	11,722	15,948	16,997
PBT	13,439	19,073	20,325	16,817	20,223
Tax	4,650	6,634	4,898	4,238	5,096
Reported net profit	8,788	12,439	15,428	12,579	15,126
Adjustments	0	0	0	0	0
Adjusted net profit	8,788	12,439	15,428	12,579	15,126

Balance Sheet

Y/E 31 Mar (Rs mn)	FY18A	FY19A	FY20P	FY21E	FY22E
Equity capital	3,944	3,970	3,985	3,985	3,985
Reserves & surplus	118,158	128,760	141,191	154,597	166,245
Net worth	122,102	132,730	145,176	158,582	170,230
Deposits	1,119,925	1,349,543	1,522,901	1,675,191	1,892,966
Borrowings	115,335	77,813	103,724	107,873	115,424
Other liabilities & provisions	25,777	33,313	34,579	36,308	38,850
Total liabilities and equities	1,383,140	1,593,400	1,806,381	1,977,955	2,217,470
Cash & bank balance	92,034	100,668	125,746	148,380	175,088
Investments	307,811	318,245	358,927	394,819	434,301
Advances	919,575	1,102,230	1,222,679	1,320,493	1,478,953
Fixed & Other assets	63,720	72,258	99,029	114,262	129,127
Total assets	1,383,140	1,593,400	1,806,381	1,977,955	2,217,470
Deposit growth (%)	14.7	20.5	12.8	10.0	13.0
Advances growth (%)	25.4	19.9	10.9	8.0	12.0

Per Share

Y/E 31 Mar (Rs)	FY18A	FY19A	FY20P	FY21E	FY22E
EPS	4.8	6.3	7.8	6.3	7.6
Dividend per share	0.9	1.0	0.0	0.9	1.5
Book value per share	61.9	66.8	72.8	79.6	85.4



Valuations Ratios

Y/E 31 Mar (x)	FY18A	FY19A	FY20P	FY21E	FY22E
P/E	9.0	6.8	5.5	6.8	5.6
P/BV	0.7	0.6	0.6	0.5	0.5
Dividend yield (%)	2.1	2.3	0.0	2.2	3.5

DuPont Analysis

Y/E 31 Mar (%)	FY18A	FY19A	FY20P	FY21E	FY22E
Net interest income	2.8	2.8	2.7	2.6	2.7
Non-interest income	0.9	0.9	1.1	1.0	1.0
Operating expenses	1.9	1.9	2.0	1.9	1.9
Pre-provisioning profit	1.8	1.9	1.9	1.7	1.8
Provisions	0.7	0.6	0.7	0.8	0.8
PBT	1.1	1.3	1.2	0.9	1.0
Tax	0.4	0.4	0.3	0.2	0.2
ROA	0.7	0.8	0.9	0.7	0.7
Leverage (x)	12.0	11.7	12.2	12.5	12.8
ROE	8.3	9.8	11.1	8.3	9.2

Ratio Analysis

		FY19A	FY20P	FY21E	FY22E
YoY growth (%)					
Net interest income	17.4	16.6	11.3	7.5	12.8
Pre-provisioning profit	19.0	20.6	16.0	2.2	13.6
EPS	(1.5)	32.2	23.4	(18.6)	20.3
Profitability & Return ratios (%)					
Net interest margin	3.0	3.0	2.9	2.8	2.9
Fees / Avg. assets	0.5	0.5	0.6	0.6	0.6
Cost-Income	51.7	50.0	51.3	52.5	52.2
ROE	8.3	9.8	11.1	8.3	9.2
ROA	0.7	0.8	0.9	0.7	0.7
Asset quality (%)					
GNPA	3.0	2.9	2.8	3.2	3.0
NNPA	1.7	1.5	1.3	1.3	1.0
Provision coverage	42.8	48.7	53.2	58.9	66.0
Ratios (%)					
Credit-Deposit	82.1	81.7	80.3	78.8	78.1
Investment-Deposit	27.5	23.6	23.6	23.6	22.9
CAR	14.7	14.1	14.3	14.2	13.7
Tier-1	14.2	13.4	13.3	13.2	12.7



Disclaimer

Recommendations and Absolute returns (%) over 12 months

BUY - Expected return >+15%

ADD - Expected return from >+5% to +15%

REDUCE - Expected return from -5% to +5%

SELL - Expected return <-5%

Note: Recommendation structure changed with effect from 1 January 2018 (Hold rating discontinued and replaced by Add / Reduce)

HISTORICAL RATINGS AND TARGET PRICE: FEDERAL BANK (FB IN)



B – Buy, A – Add, R – Reduce, S – Sell

Rating distribution

As of 30 April 2020, out of 91 rated stocks in the BOB Capital Markets Limited (BOBCAPS) coverage universe, 57 have BUY ratings, 17 have ADD ratings, 9 are rated REDUCE, 7 are rated SELL and 1 is UNDER REVIEW. None of these companies have been investment banking clients in the last 12 months.

Analyst certification

The research analyst(s) authoring this report hereby certifies that (1) all of the views expressed in this research report accurately reflect his/her personal views about the subject company or companies and its or their securities, and (2) no part of his/her compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of BOBCAPS.

General disclaimers

BOBCAPS is engaged in the business of Institutional Stock Broking and Investment Banking. BOBCAPS is a member of the National Stock Exchange of India Limited and BSE Limited and is also a SEBI-registered Category I Merchant Banker. BOBCAPS is a wholly owned subsidiary of Bank of Baroda which has its various subsidiaries engaged in the businesses of stock broking, lending, asset management, life insurance, health insurance and wealth management, among others.

BOBCAPS's activities have neither been suspended nor has it defaulted with any stock exchange authority with whom it has been registered in the last five years. BOBCAPS has not been debarred from doing business by any stock exchange or SEBI or any other authority. No disciplinary action has been taken by any regulatory authority against BOBCAPS affecting its equity research analysis activities.

BOBCAPS has obtained registration as a Research Entity under SEBI (Research Analysts) Regulations, 2014, having registration No.: INH000000040 valid till 03 February 2020. BOBCAPS is also a SEBI-registered intermediary for the broking business having SEBI Single Registration Certificate No.: INZ000159332 dated 20 November 2017.

BOBCAPS prohibits its analysts, persons reporting to analysts, and members of their households from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover. Additionally, BOBCAPS prohibits its analysts and persons reporting to analysts from serving as an officer, director, or advisory board member of any companies that the analysts cover.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations

FEDERAL BANK



expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein.

This material should not be construed as an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. We are not soliciting any action based on this material. It is for the general information of BOBCAPS's clients. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Before acting on any advice or recommendation in this material, clients should consider whether it is suitable for their particular circumstances and, if necessary, seek professional advice.

The price and value of the investments referred to in this material and the income from them may go down as well as up, and investors may realize losses on any investments. Past performance is not a guide for future performance, future returns are not guaranteed and a loss of original capital may occur. BOBCAPS does not provide tax advice to its clients, and all investors are strongly advised to consult with their tax advisers regarding any potential investment in certain transactions — including those involving futures, options, and other derivatives as well as non-investment-grade securities —that give rise to substantial risk and are not suitable for all investors. The material is based on information that we consider reliable, but we do not represent that it is accurate or complete, and it should not be relied on as such. Opinions expressed are our current opinions as of the date appearing on this material only. We endeavour to update on a reasonable basis the information discussed in this material, but regulatory, compliance, or other reasons may prevent us from doing so.

We and our affiliates, officers, directors, and employees, including persons involved in the preparation or issuance of this material, may from time to time have "long" or "short" positions in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein and may from time to time add to or dispose of any such securities (or investment). We and our affiliates may act as market makers or assume an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell them to or buy them from customers on a principal basis, and may also perform or seek to perform investment banking or advisory services for or relating to these companies and may also be represented in the supervisory board or any other committee of these companies.

For the purpose of calculating whether BOBCAPS and its affiliates hold, beneficially own, or control, including the right to vote for directors, one per cent or more of the equity shares of the subject company, the holdings of the issuer of the research report is also included.

BOBCAPS and its non-US affiliates may, to the extent permissible under applicable laws, have acted on or used this research to the extent that it relates to non-US issuers, prior to or immediately following its publication. Foreign currency denominated securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of or income derived from the investment. In addition, investors in securities such as ADRs, the value of which are influenced by foreign currencies, effectively assume currency risk. In addition, options involve risks and are not suitable for all investors. Please ensure that you have read and understood the Risk disclosure document before entering into any derivative transactions.

In the US, this material is only for Qualified Institutional Buyers as defined under rule 144(a) of the Securities Act, 1933. No part of this document may be distributed in Canada or used by private customers in the United Kingdom.

No part of this material may be (1) copied, photocopied, or duplicated in any form by any means or (2) redistributed without BOBCAPS's prior written consent.

Company-specific disclosures under SEBI (Research Analysts) Regulations, 2014

The research analyst(s) or his/her relatives do not have any material conflict of interest at the time of publication of this research report.

BOBCAPS or its research analyst(s) or his/her relatives do not have any financial interest in the subject company. BOBCAPS or its research analyst(s) or his/her relatives do not have actual/beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

The research analyst(s) has not received any compensation from the subject company in the past 12 months. Compensation of the research analyst(s) is not based on any specific merchant banking, investment banking or brokerage service transactions.

BOBCAPS or its research analyst(s) is not engaged in any market making activities for the subject company.

The research analyst(s) has not served as an officer, director or employee of the subject company.

BOBCAPS or its associates may have material conflict of interest at the time of publication of this research report.

BOBCAPS's associates may have financial interest in the subject company. BOBCAPS's associates may hold actual / beneficial ownership of one per cent or more securities in the subject company at the end of the month immediately preceding the date of publication of this report.

BOBCAPS or its associates may have managed or co-managed a public offering of securities for the subject company or may have been mandated by the subject company for any other assignment in the past 12 months.

BOBCAPS may have received compensation from the subject company in the past 12 months. BOBCAPS may from time to time solicit or perform investment banking services for the subject company. BOBCAPS or its associates may have received compensation from the subject company in the past 12 months for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory services in a merger or specific transaction. BOBCAPS or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months.