

BUILDING MATERIALS

12 July 2021

Tepid base to enable strong growth YoY

- Expect QoQ decline but robust YoY growth from our building materials coverage in Q1FY22 aided by lockdown-hit base quarter
- Operating margins set for YoY expansion across the board aided by better volumes (MDF, plywood, tiles, sanitaryware) and inventory gains (pipes)
- Management commentary on post-unlock demand and margin outlook key monitorables

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Tiles & Sanitaryware to see better demand traction YoY: Sales in the tiles and sanitaryware business faltered due to lockdowns during Q1FY22 and the spread of Covid-19 in tier-2-and-below markets, but are still expected to be higher YoY due to a greater number of operational days. We expect Kajaria Ceramics (KJC) to post robust revenue growth YoY due to a low base and increased volumes from a revival in housing demand. Cera Sanitaryware (CRS) is also likely to witness strong growth YoY aided by ramp-up in its sanitaryware production facility following resolution of labour issues. Operating margins are likely to improve for all players aided by cost control and operating leverage

Plywood – demand revival; MDF – robust growth YoY: We expect plywood sales to grow handsomely YoY for Century Plyboards (CPBI) and Greenply Industries (GIL) due to continued demand momentum. Plywood margins for both companies are forecast to improve on the back of operating leverage and price hikes. In MDF, we project revenue growth of 365% YoY (-19% QoQ) for Greenpanel Industries (GREENP) and 323% YoY (-18% QoQ) for CPBI due to better capacity utilisation and price hikes. Both players should also deliver higher MDF margins YoY.

Pipes & Adhesives – strong YoY uptick: Demand from the housing sector has been relatively strong during the quarter but higher PVC prices have dented agriculture sector consumption in peak season. We expect higher PVC resin prices (+90% YoY) to aid revenue growth in the pipe segment. Operating margins are forecast to expand for all players under our coverage – Supreme Industries (SI), Astral Poly (ASTRA) and Finolex Industries (FNXP) – due to operating leverage and inventory gains on account of rising PVC resin prices. In adhesives, we anticipate strong topline growth for Pidilite Industries (PIDI) and ASTRA aided by a tepid base YoY along with margin expansion from operating leverage.

Key monitorables: Management commentary with regards to demand pick-up post unlocking and outlook on margins amid raw material cost pressure will be key monitorables going ahead.

Recommendation snapshot

Ticker	Price	Target	Rating
KJC IN*	996	950	HOLD
MTLM IN*	197	230	HOLD
CPBI IN	408	370	SELL
CRS IN	4,447	4,145	HOLD
GREENP IN	241	295	BUY
PIDI IN	2,278	1,365	SELL
ASTRA IN	2,034	1,210	SELL
FNXP IN	180	175	HOLD
SI IN	2,166	1,805	SELL

Price & Target in Rupees | Price as of 9 Jul 2021 | *KJC and MTLM realigned to HOLD from REDUCE and ADD respectively as per our new rating scale



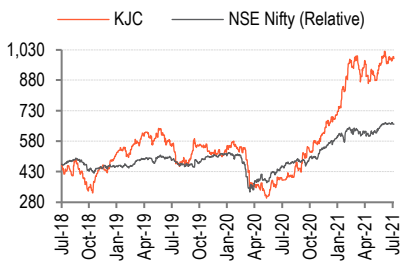
Fig 1 – BOBCAPS Building Material universe – Q1FY22 estimates

Company (Rs mn)	Q1FY22E	Q1FY21A	Q4FY21A	YoY (%)	QoQ (%)	Comment
Kajaria Ceramics						
Sales	5,426	2,776	9,525	95.5	(43.0)	<ul style="list-style-type: none"> Volume growth of ~92% YoY (-42% QoQ) expected in tiles segment due to tepid lockdown hit-base Margin to improve YoY on the back of operating leverage and better cost management PAT growth to be aided by better operating performance
EBIDTA	847	(76)	1,909	NA	(55.6)	
PAT	432	(271)	1,271	NA	(66.0)	
Cera Sanitaryware						
Sales	2,305	1,460	4,384	57.8	(47.4)	<ul style="list-style-type: none"> Robust growth in revenue YoY due to tepid base Operating margin set to expand YoY led by operating leverage PAT growth to be aided by better operating performance
EBIDTA	304	38	701	702.9	(56.6)	
PAT	181	5	458	3840.5	(60.4)	
Pidilite Industries						
Sales	17,905	8,778	22,355	104.0	(19.9)	<ul style="list-style-type: none"> CBP revenue projected to double YoY off a weak base Margin likely to increase due to operating leverage despite RM cost pressure PAT growth to be strong YoY
EBIDTA	3,127	664	4,608	371.1	(32.1)	
PAT	2,053	268	3,098	666.6	(33.7)	
Greenply Industries						
Sales	2,530	1,327	3,967	90.6	(36.2)	<ul style="list-style-type: none"> Both India business as well as Gabon subsidiary to have strong growth due to low base YoY EBIDTA margin to improve aided by operating leverage Expect strong PAT growth off soft base YoY
EBIDTA	127	(28)	455	NA	(72.0)	
PAT	54	(113)	286	Na	(81.3)	
Century Plyboard						
Sales	4,334	2,007	7,386	115.9	(41.3)	<ul style="list-style-type: none"> All segments to witness YoY growth due to tepid base; MDF to remain strong QoQ as well Operating margin to improve due to operating leverage PAT growth to replicate strong operational performance
EBIDTA	585	8	1,268	6885.0	(53.9)	
PAT	331	(85)	826	NA	(59.9)	
Astral						
Sales	8,904	4,039	11,278	120	(21)	<ul style="list-style-type: none"> Revenue growth boosted by higher PVC prices YoY. Both pipes and adhesive segments to show strong growth YoY due to low base Better profitability in adhesive segment and inventory gains in pipes to aid operating margin PAT growth to be boosted by improved operational performance
EBIDTA	1,733	543	2,546	219	(32)	
PAT	1,110	210	1,747	429	(36)	
Finolex Industries						
Sales	12,794	5,621	12,493	127.6	2.4	<ul style="list-style-type: none"> Higher PVC prices YoY to aid revenue growth Inventory gains to support operating margin expansion EBITDA to underpin strong PAT growth
EBIDTA	2,689	882	4,101	204.8	(34.4)	
PAT	1,944	551	2,973	252.7	(34.6)	
Supreme Industries						
Sales	16,574	10,539	20,846	57.3	(20.5)	<ul style="list-style-type: none"> Revenue growth to be aided by increased PVC prices YoY and tepid base Operating margin to increase due to inventory gains and tighter control on cost PAT growth will be backed by better operating performance
EBIDTA	3,419	1,171	5,097	191.9	(32.9)	
PAT	2,198	442	3,800	397.5	(42.2)	
Greenpanel Industries						
Sales	2,890	902	3,888	220.5	(25.7)	<ul style="list-style-type: none"> Strong growth in MDF segment to boost revenue growth Higher MDF capacity utilisation to drive operating margin expansion PAT growth to be aided by operating performance
EBIDTA	629	(83)	957	NA	(34.2)	
PAT	294	(304)	508	NA	(42.1)	

Source: Company, BOBCAPS Research

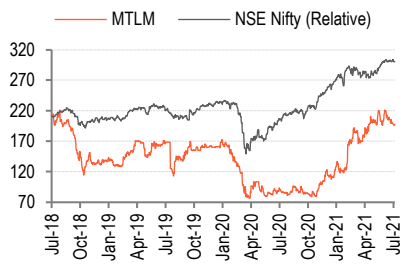
Stock performance

Fig 2 – KJC



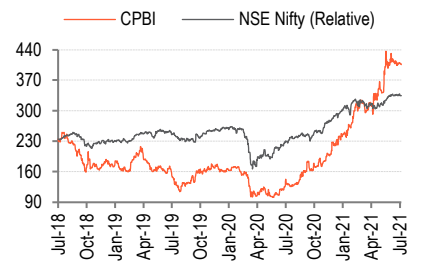
Source: NSE

Fig 3 – MTLM



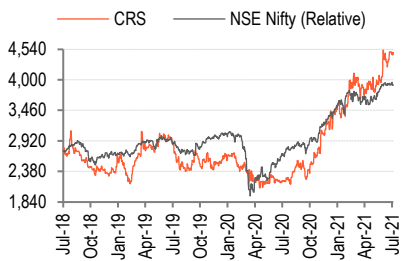
Source: NSE

Fig 4 – CPBI



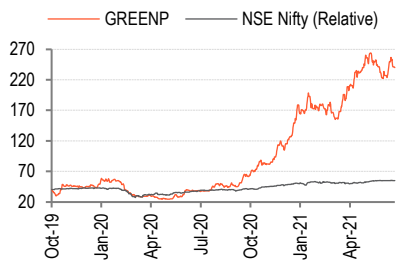
Source: NSE

Fig 5 – CRS



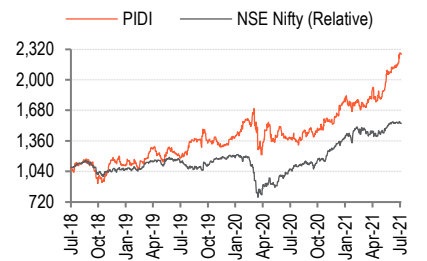
Source: NSE

Fig 6 – GREENP



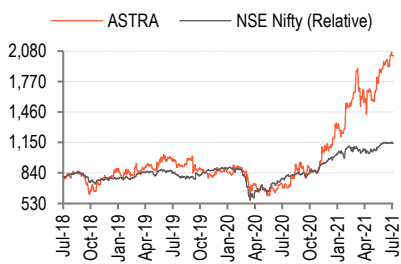
Source: NSE

Fig 7 – PIDI



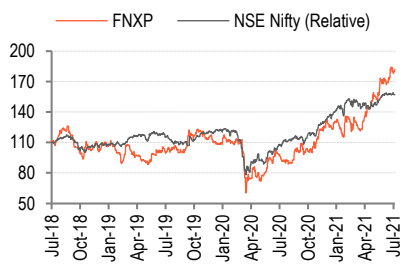
Source: NSE

Fig 8 – ASTRA



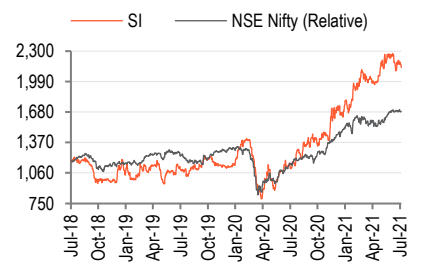
Source: NSE

Fig 9 – FNXP



Source: NSE

Fig 10 – SI



Source: NSE

Financials – KJC

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Total revenue	29,562	28,080	27,809	33,905	39,411
EBITDA	4,495	4,159	5,088	6,268	7,596
Depreciation	(891)	(1,081)	(1,067)	(1,186)	(1,352)
EBIT	3,604	3,078	4,022	5,082	6,244
Net interest inc./(exp.)	(156)	(195)	(107)	(97)	(72)
Other inc./(exp.)	180	242	213	224	246
Exceptional items	(48)	0	0	0	0
EBT	3,629	3,125	4,127	5,209	6,418
Income taxes	(1,293)	(589)	(1,038)	(1,313)	(1,617)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	(22)	18	(9)	(78)	(96)
Reported net profit	2,266	2,553	3,081	3,818	4,705
Adjustments	48	0	0	0	0
Adjusted net profit	2,314	2,553	3,081	3,818	4,705

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Accounts payables	2,890	2,105	1,760	2,161	2,514
Other current liabilities	2,211	2,311	2,201	2,191	2,671
Provisions	200	288	313	338	363
Debt funds	949	1,171	971	721	521
Other liabilities	1,073	731	687	712	737
Equity capital	159	159	159	159	159
Reserves & surplus	15,590	16,984	18,530	19,484	20,660
Shareholders' fund	15,749	17,143	18,689	19,643	20,819
Total liab. and equities	23,732	24,386	25,266	26,489	28,444
Cash and cash eq.	2,524	2,350	4,477	1,583	625
Accounts receivables	4,751	3,967	4,317	5,109	5,939
Inventories	4,058	5,127	3,731	5,573	6,371
Other current assets	581	640	615	743	864
Investments	3	3	0	0	0
Net fixed assets	10,671	11,854	11,911	13,205	14,343
CWIP	934	257	50	70	80
Intangible assets	107	103	112	112	112
Deferred tax assets, net	14	15	13	0	0
Other assets	90	70	40	93	110
Total assets	23,732	24,386	25,266	26,489	28,444

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Cash flow from operations	3,508	2,472	4,963	2,847	5,328
Capital expenditures	(976)	(1,213)	(1,012)	(2,500)	(2,500)
Change in investments	0	0	0	0	0
Other investing cash flows	1	0	3	0	0
Cash flow from investing	(975)	(1,213)	(1,009)	(2,500)	(2,500)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(402)	222	(201)	(250)	(200)
Interest expenses	(156)	(195)	(107)	(97)	(72)
Dividends paid	(570)	(1,150)	(1,591)	(2,864)	(3,529)
Other financing cash flows	294	(310)	72	(30)	15
Cash flow from financing	(833)	(1,433)	(1,827)	(3,241)	(3,786)
Chg in cash & cash eq.	1,700	(174)	2,127	(2,894)	(958)
Closing cash & cash eq.	2,524	2,350	4,477	1,583	625

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21A	FY22E	FY23E
Reported EPS	14.3	16.1	19.4	24.0	29.6
Adjusted EPS	14.6	16.1	19.4	24.0	29.6
Dividend per share	3.0	3.0	10.0	14.4	17.8
Book value per share	99.1	107.9	117.6	123.6	131.0

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21A	FY22E	FY23E
EV/Sales	5.3	5.6	5.6	4.6	3.9
EV/EBITDA	35.1	37.6	30.6	24.7	20.4
Adjusted P/E	67.8	61.4	50.9	41.1	33.3
P/BV	10.0	9.2	8.4	8.0	7.5

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21A	FY22E	FY23E
Tax burden (Net profit/PBT)	64.6	81.7	74.6	73.3	73.3
Interest burden (PBT/EBIT)	99.3	101.5	102.6	102.5	102.8
EBIT margin (EBIT/Revenue)	12.2	11.0	14.5	15.0	15.8
Asset turnover (Rev./Avg TA)	131.0	116.7	112.0	131.0	143.5
Leverage (Avg TA/Avg Equity)	1.5	1.5	1.4	1.4	1.4
Adjusted ROAE	15.8	15.5	17.2	19.9	23.3

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21A	FY22E	FY23E
YoY growth (%)					
Revenue	9.1	(5.0)	(1.0)	21.9	16.2
EBITDA	(1.5)	(7.5)	22.3	23.2	21.2
Adjusted EPS	(1.2)	10.3	20.6	24.0	23.2
Profitability & Return ratios (%)					
EBITDA margin	15.2	14.8	18.3	18.5	19.3
EBIT margin	12.2	11.0	14.5	15.0	15.8
Adjusted profit margin	7.8	9.1	11.1	11.3	11.9
Adjusted ROAE	15.8	15.5	17.2	19.9	23.3
ROCE	14.0	13.8	15.3	18.4	21.6
Working capital days (days)					
Receivables	57	57	54	51	51
Inventory	68	83	81	73	81
Payables	39	38	31	26	27
Ratios (x)					
Gross asset turnover	1.7	1.5	1.4	1.5	1.6
Current ratio	2.0	2.1	2.7	2.5	2.3
Net interest coverage ratio	23.1	15.8	37.5	52.4	86.7
Adjusted debt/equity	(0.1)	(0.1)	(0.2)	0.0	0.0

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – MTLM

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Total revenue	14,122	14,204	11,653	14,530	16,414
EBITDA	1,507	1,562	1,167	1,800	2,118
Depreciation	(224)	(257)	(231)	(256)	(314)
EBIT	1,282	1,304	936	1,544	1,804
Net interest inc./(exp.)	(186)	(208)	(166)	(120)	(54)
Other inc./(exp.)	71	6	44	58	77
Exceptional items	(55)	(495)	0	0	0
EBT	1,167	1,102	814	1,482	1,827
Income taxes	(315)	(134)	(205)	(357)	(435)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	0	0	0	0	0
Reported net profit	797	473	609	1,125	1,392
Adjustments	55	368	0	0	0
Adjusted net profit	852	841	609	1,125	1,392

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Accounts payables	2,320	2,317	2,043	2,435	2,753
Other current liabilities	538	389	500	530	616
Provisions	64	348	212	262	295
Debt funds	2,500	2,674	1,917	800	450
Other liabilities	96	115	112	107	103
Equity capital	123	123	123	123	123
Reserves & surplus	3,230	3,657	4,244	5,302	6,609
Shareholders' fund	3,352	3,779	4,367	5,424	6,732
Total liab. and equities	8,870	9,622	9,151	9,557	10,949
Cash and cash eq.	206	103	1,280	450	844
Accounts receivables	3,050	3,565	1,939	2,298	2,595
Inventories	1,694	1,771	1,792	2,073	2,300
Other current assets	964	646	704	756	854
Investments	222	238	225	225	225
Net fixed assets	2,444	3,076	3,070	3,676	4,052
CWIP	173	52	62	0	0
Intangible assets	75	67	15	15	15
Deferred tax assets, net	41	105	64	64	64
Other assets	0	0	0	0	0
Total assets	8,870	9,622	9,151	9,557	10,949

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Cash flow from operations	647	701	2,251	1,275	1,572
Capital expenditures	10,592	(559)	(177)	(800)	(690)
Change in investments	(38)	(16)	13	0	0
Other investing cash flows	(359)	(64)	41	0	0
Cash flow from investing	10,195	(639)	(123)	(800)	(690)
Equities issued/Others	(485)	0	0	0	0
Debt raised/repaid	(4,622)	174	(757)	(1,117)	(350)
Interest expenses	(186)	(208)	(166)	(120)	(54)
Dividends paid	(59)	(59)	(49)	(68)	(84)
Other financing cash flows	0	(72)	21	0	0
Cash flow from financing	(5,352)	(166)	(951)	(1,305)	(488)
Chg in cash & cash eq.	5,490	(103)	1,177	(830)	394
Closing cash & cash eq.	5,827	103	1,280	450	844

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21A	FY22E	FY23E
Reported EPS	6.5	3.9	5.0	9.2	11.3
Adjusted EPS	6.9	6.9	5.0	9.2	11.3
Dividend per share	0.4	0.4	0.4	0.5	0.6
Book value per share	27.3	30.8	35.6	44.2	54.9

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21A	FY22E	FY23E
EV/Sales	2.1	2.0	2.3	1.8	1.5
EV/EBITDA	19.4	18.4	22.8	14.3	11.7
Adjusted P/E	28.4	28.8	39.8	21.5	17.4
P/BV	7.2	6.4	5.5	4.5	3.6

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21A	FY22E	FY23E
Tax burden (Net profit/PBT)	76.6	138.5	74.8	75.9	76.2
Interest burden (PBT/EBIT)	86.7	46.5	86.9	96.0	101.3
EBIT margin (EBIT/Revenue)	9.1	9.2	8.0	10.6	11.0
Asset turnover (Rev./Avg TA)	95.1	153.6	124.1	155.3	160.1
Leverage (Avg TA/Avg Equity)	2.4	2.6	2.3	1.9	1.7
Adjusted ROAE	14.0	23.6	15.0	23.0	22.9

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21A	FY22E	FY23E
YoY growth (%)					
Revenue	54.8	0.6	(18.0)	24.7	13.0
EBITDA	110.7	3.6	(25.3)	54.3	17.6
Adjusted EPS	236.1	(1.3)	(27.6)	84.7	23.7
Profitability & Return ratios (%)					
EBITDA margin	10.7	11.0	10.0	12.4	12.9
EBIT margin	9.1	9.2	8.0	10.6	11.0
Adjusted profit margin	6.0	5.9	5.2	7.7	8.5
Adjusted ROAE	14.0	23.6	15.0	23.0	22.9
ROCE	8.4	16.5	11.0	18.7	20.5

Working capital days (days)

	FY19A	FY20A	FY21A	FY22E	FY23E
Receivables	76	85	86	53	54
Inventory	86	76	95	84	84
Payables	65	67	76	64	66

Ratios (x)

	FY19A	FY20A	FY21A	FY22E	FY23E
Gross asset turnover	2.3	3.6	2.6	2.9	2.8
Current ratio	1.3	1.2	1.4	1.6	1.7
Net interest coverage ratio	6.9	6.3	5.6	12.9	33.6
Adjusted debt/equity	0.7	0.7	0.1	0.1	(0.1)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – CPBI

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Total revenue	22,804	23,170	21,304	25,467	30,401
EBITDA	3,124	3,308	3,355	4,476	5,380
Depreciation	(595)	(763)	(687)	(810)	(861)
EBIT	2,529	2,545	2,669	3,666	4,519
Net interest inc./(exp.)	(469)	(389)	(128)	(95)	(96)
Other inc./(exp.)	22	43	173	88	61
Exceptional items	0	0	0	0	0
EBT	2,081	2,199	2,714	3,658	4,484
Income taxes	(535)	(519)	(690)	(937)	(1,148)
Extraordinary items	(58)	(427)	(112)	0	0
Min. int./Inc. from assoc.	(4)	253	2	(70)	(75)
Reported net profit	1,484	1,506	1,915	2,652	3,261
Adjustments	58	73	82	0	0
Adjusted net profit	1,542	1,579	1,996	2,652	3,261

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Accounts payables	1,595	1,515	2,089	1,954	2,166
Other current liabilities	1,070	1,284	1,617	1,605	1,916
Provisions	120	227	325	255	304
Debt funds	5,319	2,681	1,422	1,300	1,450
Other liabilities	0	0	0	0	0
Equity capital	223	223	223	223	223
Reserves & surplus	9,527	10,684	12,451	14,903	17,965
Shareholders' fund	9,749	10,906	12,674	15,125	18,187
Total liab. and equities	18,107	16,596	18,114	20,296	24,156
Cash and cash eq.	262	248	908	421	10
Accounts receivables	2,957	2,568	3,027	3,140	3,582
Inventories	4,613	3,980	3,692	4,535	5,414
Other current assets	974	1,217	1,476	1,605	1,916
Investments	64	63	1,169	64	64
Net fixed assets	8,346	7,777	7,551	10,240	12,879
CWIP	268	160	285	285	285
Intangible assets	18	9	8	8	8
Deferred tax assets, net	603	573	(1)	(1)	(1)
Other assets	0	0	0	0	0
Total assets	18,107	16,596	18,114	20,296	24,156

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Cash flow from operations	2,684	3,643	3,884	2,325	3,235
Capital expenditures	(1,474)	(235)	(535)	(3,500)	(3,500)
Change in investments	(3)	1	(1,106)	1,105	0
Other investing cash flows	0	0	0	0	0
Cash flow from investing	(1,477)	(234)	(1,641)	(2,395)	(3,500)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(435)	(2,639)	(1,259)	(122)	150
Interest expenses	(469)	(389)	(128)	(95)	(96)
Dividends paid	(257)	(535)	(8)	(270)	(274)
Other financing cash flows	6	139	(187)	70	75
Cash flow from financing	(1,155)	(3,424)	(1,582)	(417)	(145)
Chg in cash & cash eq.	51	(15)	661	(487)	(411)
Closing cash & cash eq.	262	248	908	421	10

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21A	FY22E	FY23E
Reported EPS	6.7	6.8	8.6	11.9	14.7
Adjusted EPS	6.9	7.1	9.0	11.9	14.7
Dividend per share	1.0	1.0	0.0	1.0	1.0
Book value per share	43.8	49.0	57.0	68.0	81.7

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21A	FY22E	FY23E
EV/Sales	4.2	4.1	4.4	3.6	3.0
EV/EBITDA	30.7	28.9	28.0	20.4	16.8
Adjusted P/E	58.5	57.1	45.2	34.0	27.7
P/BV	9.3	8.3	7.1	6.0	5.0

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21A	FY22E	FY23E
Tax burden (Net profit/PBT)	74.1	71.8	73.6	72.5	72.7
Interest burden (PBT/EBIT)	82.3	86.4	101.7	99.8	99.2
EBIT margin (EBIT/Revenue)	11.1	11.0	12.5	14.4	14.9
Asset turnover (Rev./Avg TA)	129.1	133.5	122.8	132.6	136.8
Leverage (Avg TA/Avg Equity)	1.9	1.7	1.5	1.4	1.3
Adjusted ROAE	16.9	15.3	16.9	19.1	19.6

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21A	FY22E	FY23E
YoY growth (%)					
Revenue	12.7	1.6	(8.1)	19.5	19.4
EBITDA	(6.3)	5.9	1.4	33.4	20.2
Adjusted EPS	(3.5)	2.4	26.4	32.8	23.0

Profitability & Return ratios (%)

EBITDA margin	13.7	14.3	15.7	17.6	17.7
EBIT margin	11.1	11.0	12.5	14.4	14.9
Adjusted profit margin	6.8	6.8	9.4	10.4	10.7
Adjusted ROAE	16.9	15.3	16.9	19.1	19.6
ROCE	12.6	13.5	14.4	17.8	18.5

Working capital days (days)

Receivables	52	44	48	44	40
Inventory	134	135	135	114	116
Payables	31	29	37	35	30

Ratios (x)

Gross asset turnover	2.4	2.1	1.9	2.0	1.8
Current ratio	1.3	1.5	1.8	2.1	2.2
Net interest coverage ratio	5.4	6.5	20.9	38.5	46.9
Adjusted debt/equity	0.5	0.2	0.0	0.1	0.1

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – CRS

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Total revenue	13,491	12,220	12,243	14,436	16,500
EBITDA	1,964	1,654	1,581	2,178	2,538
Depreciation	(280)	(388)	(396)	(410)	(432)
EBIT	1,684	1,266	1,185	1,769	2,106
Net interest inc./(exp.)	(85)	(101)	(97)	(66)	(58)
Other inc./(exp.)	63	65	252	291	337
Exceptional items	141	119	0	0	0
EBT	1,662	1,230	1,339	1,993	2,386
Income taxes	(652)	(243)	(340)	(502)	(601)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	0	27	9	10	12
Reported net profit	1,151	1,133	1,008	1,501	1,796
Adjustments	(141)	(119)	0	0	0
Adjusted net profit	1,010	1,013	1,008	1,501	1,796

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Accounts payables	1,109	953	1,554	1,345	1,447
Other current liabilities	1,979	2,102	2,186	2,334	2,577
Provisions	365	136	171	202	231
Debt funds	906	919	729	600	500
Other liabilities	436	299	303	335	367
Equity capital	65	65	65	65	65
Reserves & surplus	6,944	7,642	8,652	9,786	11,035
Shareholders' fund	7,009	7,707	8,717	9,851	11,100
Total liab. and equities	11,908	12,194	13,777	14,773	16,316
Cash and cash eq.	193	125	104	140	99
Accounts receivables	2,984	2,228	2,095	2,531	2,984
Inventories	2,158	2,430	1,997	2,413	2,758
Other current assets	747	737	670	831	949
Investments	1,779	2,283	4,743	4,800	5,500
Net fixed assets	3,845	4,373	4,147	4,037	4,006
CWIP	195	5	13	13	13
Intangible assets	9	12	8	8	8
Deferred tax assets, net	0	0	0	0	0
Other assets	0	0	0	0	0
Total assets	11,908	12,194	13,777	14,773	16,316

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Cash flow from operations	1,540	1,517	2,858	966	1,776
Capital expenditures	(678)	(450)	(140)	(300)	(400)
Change in investments	(693)	(504)	(2,460)	(57)	(700)
Other investing cash flows	(9)	(45)	5	(10)	(12)
Cash flow from investing	(1,380)	(999)	(2,595)	(367)	(1,112)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(56)	13	(191)	(129)	(100)
Interest expenses	(85)	(101)	(97)	(66)	(58)
Dividends paid	(188)	(396)	0	(358)	(535)
Other financing cash flows	36	(103)	5	(10)	(12)
Cash flow from financing	(293)	(586)	(283)	(563)	(705)
Chg in cash & cash eq.	(134)	(68)	(20)	36	(41)
Closing cash & cash eq.	193	125	104	140	99

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21A	FY22E	FY23E
Reported EPS	88.5	87.1	77.5	115.4	138.1
Adjusted EPS	77.7	77.9	77.5	115.4	138.1
Dividend per share	13.0	13.0	13.0	22.9	34.3
Book value per share	538.9	592.6	670.3	757.4	853.4

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21A	FY22E	FY23E
EV/Sales	4.3	4.7	4.7	4.0	3.5
EV/EBITDA	29.5	34.9	36.4	26.4	22.8
Adjusted P/E	57.7	57.5	57.9	38.9	32.5
P/BV	8.3	7.6	6.7	5.9	5.3

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21A	FY22E	FY23E
Tax burden (Net profit/PBT)	56.0	75.1	75.2	75.3	75.3
Interest burden (PBT/EBIT)	107.1	106.6	113.0	112.7	113.3
EBIT margin (EBIT/Revenue)	12.5	10.4	9.7	12.3	12.8
Asset turnover (Rev./Avg TA)	120.6	101.4	94.3	101.1	106.1
Leverage (Avg TA/Avg Equity)	1.7	1.6	1.6	1.5	1.5
Adjusted ROAE	15.5	13.8	12.3	16.2	17.1

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21A	FY22E	FY23E
YoY growth (%)					
Revenue	14.5	(9.4)	0.2	17.9	14.3
EBITDA	15.5	(15.8)	(4.4)	37.8	16.5
Adjusted EPS	4.1	0.3	(0.6)	49.0	19.7
Profitability & Return ratios (%)					
EBITDA margin	14.6	13.5	12.9	15.1	15.4
EBIT margin	12.5	10.4	9.7	12.3	12.8
Adjusted profit margin	7.5	8.3	8.2	10.4	10.9
Adjusted ROAE	15.5	13.8	12.3	16.2	17.1
ROCE	14.2	12.4	9.7	13.2	14.2
Working capital days (days)					
Receivables	77	78	64	58	61
Inventory	123	152	129	122	125
Payables	33	36	43	43	36
Ratios (x)					
Gross asset turnover	2.6	2.1	2.0	2.2	2.4
Current ratio	1.5	1.5	1.2	1.4	1.5
Net interest coverage ratio	19.7	12.6	12.2	26.6	36.5
Adjusted debt/equity	0.1	0.1	0.1	0.0	0.0

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – GREENP

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Total revenue	5,991	8,766	10,208	13,278	15,782
EBITDA	774	1,432	2,034	3,056	3,730
Depreciation	(530)	(692)	(686)	(743)	(754)
EBIT	244	740	1,347	2,313	2,976
Net interest inc./(exp.)	(246)	(302)	(247)	(240)	(180)
Other inc./(exp.)	8	22	34	45	58
Exceptional items	118	(343)	(125)	0	0
EBT	6	460	1,135	2,117	2,854
Income taxes	222	28	(322)	(635)	(856)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	0	0	0	0	0
Reported net profit	346	145	688	1,482	1,998
Adjustments	(118)	108	89	0	0
Adjusted net profit	228	253	778	1,482	1,998

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Accounts payables	816	1,207	1,297	1,673	1,989
Other current liabilities	1,197	1,036	1,172	1,528	1,816
Provisions	126	120	96	159	174
Debt funds	5,865	5,611	4,482	2,912	1,712
Other liabilities	121	69	202	202	202
Equity capital	123	123	123	123	123
Reserves & surplus	6,332	6,494	7,181	8,663	10,661
Shareholders' fund	6,455	6,616	7,304	8,786	10,784
Total liab. and equities	14,580	14,658	14,552	15,261	16,676
Cash and cash eq.	199	115	720	378	1,616
Accounts receivables	456	705	778	1,055	1,254
Inventories	1,345	1,539	1,494	2,001	2,378
Other current assets	1,167	1,131	783	1,091	1,297
Investments	0	0	0	0	0
Net fixed assets	11,368	11,107	10,741	10,733	10,130
CWIP	38	57	36	0	0
Intangible assets	7	4	2	2	2
Deferred tax assets, net	0	0	0	0	0
Other assets	0	0	0	0	0
Total assets	14,580	14,658	14,552	15,261	16,676

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Cash flow from operations	293	720	2,145	2,169	2,768
Capital expenditures	(11,943)	(242)	(127)	(700)	(150)
Change in investments	0	0	0	0	0
Other investing cash flows	67	0	0	0	0
Cash flow from investing	(11,876)	(242)	(127)	(700)	(150)
Equities issued/Others	123	0	0	0	0
Debt raised/repaid	5,865	(255)	(1,128)	(1,570)	(1,200)
Interest expenses	(246)	(302)	(247)	(240)	(180)
Dividends paid	0	0	0	0	0
Other financing cash flows	0	(4)	(37)	0	0
Cash flow from financing	5,741	(561)	(1,413)	(1,810)	(1,380)
Chg in cash & cash eq.	(5,842)	(83)	604	(341)	1,237
Closing cash & cash eq.	(5,842)	115	720	378	1,616

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21P	FY22E	FY23E
Reported EPS	2.8	1.2	5.6	12.1	16.3
Adjusted EPS	1.9	2.1	6.3	12.1	16.3
Dividend per share	0.0	0.0	0.0	0.0	0.0
Book value per share	52.6	54.0	59.6	71.6	87.9

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21P	FY22E	FY23E
EV/Sales	4.9	3.7	3.4	2.6	2.1
EV/EBITDA	38.0	22.6	17.2	11.2	8.7
Adjusted P/E	129.3	116.4	37.9	19.9	14.7
P/BV	4.6	4.5	4.0	3.4	2.7

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21P	FY22E	FY23E
Tax burden (Net profit/PBT)	184.0	216.0	77.0	70.0	70.0
Interest burden (PBT/EBIT)	50.7	15.8	74.9	91.5	95.9
EBIT margin (EBIT/Revenue)	4.1	8.4	13.2	17.4	18.9
Asset turnover (Rev./Avg TA)	82.2	60.0	69.9	89.1	98.8
Leverage (Avg TA/Avg Equity)	2.3	2.2	2.1	1.9	1.6
Adjusted ROAE	7.1	3.9	11.2	18.4	20.4

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21P	FY22E	FY23E
YoY growth (%)					
Revenue		46.3	16.4	30.1	18.9
EBITDA		84.8	42.1	50.3	22.0
Adjusted EPS		11.0	207.4	90.6	34.8
Profitability & Return ratios (%)					
EBITDA margin	12.9	16.3	19.9	23.0	23.6
EBIT margin	4.1	8.4	13.2	17.4	18.9
Adjusted profit margin	3.8	2.9	7.6	11.2	12.7
Adjusted ROAE	7.1	3.9	11.2	18.4	20.4
ROCE	4.0	6.0	7.6	13.8	17.2
Working capital days (days)					
Receivables	14	24	27	25	27
Inventory	96	134	120	111	116
Payables	29	50	56	53	55
Ratios (x)					
Gross asset turnover	0.9	0.6	0.7	0.9	1.0
Current ratio	0.9	1.0	1.1	1.2	1.6
Net interest coverage ratio	1.0	2.5	5.5	9.6	16.5
Adjusted debt/equity	0.9	0.8	0.5	0.3	0.0

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – PIDI

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Total revenue	70,787	72,945	72,927	89,678	1,03,628
EBITDA	13,682	15,760	16,806	20,895	24,145
Depreciation	(1,327)	(1,699)	(2,007)	(2,242)	(2,591)
EBIT	12,355	14,061	14,800	18,653	21,555
Net interest inc./(exp.)	(261)	(336)	(372)	(180)	(135)
Other inc./(exp.)	586	396	794	699	920
Exceptional items	0	0	0	0	0
EBT	13,560	15,219	15,221	19,172	22,340
Income taxes	(4,661)	(3,477)	(3,964)	(4,985)	(5,808)
Extraordinary items	349	(552)	(36)	0	0
Min. int./Inc. from assoc.	1	(26)	91	(25)	(30)
Reported net profit	9,249	11,164	11,312	14,162	16,501
Adjustments	(349)	426	27	0	0
Adjusted net profit	8,901	11,590	11,339	14,162	16,501

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Accounts payables	5,806	6,210	10,067	9,218	10,675
Other current liabilities	6,837	9,185	12,958	12,458	11,958
Provisions	637	735	829	959	1,109
Debt funds	1,111	1,691	2,139	3,000	850
Other liabilities	1,201	823	3,980	3,980	3,980
Equity capital	508	508	508	508	508
Reserves & surplus	40,973	44,048	55,421	61,202	67,938
Shareholders' fund	41,481	44,556	55,930	61,711	68,447
Total liab. and equities	59,145	65,357	88,304	93,798	99,573
Cash and cash eq.	1,904	7,033	4,515	9,049	10,733
Accounts receivables	10,560	10,885	13,210	13,513	15,615
Inventories	9,345	9,295	12,342	11,523	12,009
Other current assets	8,818	10,157	9,190	10,171	11,102
Investments	11,514	7,197	1,765	1,810	1,863
Net fixed assets	9,133	12,890	14,428	39,450	39,968
CWIP	2,421	2,593	2,939	2,939	2,939
Intangible assets	5,343	5,178	29,751	5,178	5,178
Deferred tax assets, net	107	130	166	166	166
Other assets	0	0	0	0	0
Total assets	59,145	65,357	88,304	93,798	99,573

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Cash flow from operations	5,006	13,474	14,866	14,970	16,896
Capital expenditures	(1,327)	(4,687)	(24,088)	(2,690)	(3,109)
Change in investments	945	4,317	5,433	(46)	(53)
Other investing cash flows	(247)	33	1,203	0	0
Cash flow from investing	(628)	(337)	(17,452)	(2,736)	(3,161)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(115)	581	448	861	(2,150)
Interest expenses	(261)	(336)	(372)	(180)	(135)
Dividends paid	(3,733)	(8,254)	(7)	(8,381)	(9,765)
Other financing cash flows	0	0	0	0	0
Cash flow from financing	(4,109)	(8,009)	69	(7,700)	(12,050)
Chg in cash & cash eq.	268	5,128	(2,517)	4,534	1,684
Closing cash & cash eq.	1,904	7,032	4,515	9,049	10,733

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21P	FY22E	FY23E
Reported EPS	18.2	22.0	22.3	27.9	32.5
Adjusted EPS	17.5	22.8	22.3	27.9	32.5
Dividend per share	6.5	13.5	8.5	13.1	15.3
Book value per share	81.7	87.7	110.1	121.4	134.7

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21P	FY22E	FY23E
EV/Sales	16.3	15.8	15.8	12.8	11.1
EV/EBITDA	84.2	73.1	68.4	55.0	47.6
Adjusted P/E	129.5	99.5	101.7	81.4	69.9
P/BV	27.8	25.9	20.6	18.7	16.8

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21P	FY22E	FY23E
Tax burden (Net profit/PBT)	65.6	76.2	74.5	73.9	73.9
Interest burden (PBT/EBIT)	109.8	108.2	102.8	102.8	103.6
EBIT margin (EBIT/Revenue)	17.5	19.3	20.3	20.8	20.8
Asset turnover (Rev./Avg TA)	127.3	117.2	94.9	98.5	107.2
Leverage (Avg TA/Avg Equity)	1.4	1.4	1.5	1.5	1.5
Adjusted ROAE	23.1	26.9	22.6	24.1	25.4

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21P	FY22E	FY23E
YoY growth (%)					
Revenue	17.3	3.0	0.0	23.0	15.6
EBITDA	2.0	15.2	6.6	24.3	15.6
Adjusted EPS	(2.9)	30.2	(2.2)	24.9	16.5
Profitability & Return ratios (%)					
EBITDA margin	19.3	21.6	23.0	23.3	23.3
EBIT margin	17.5	19.3	20.3	20.8	20.8
Adjusted profit margin	12.6	15.9	15.5	15.8	15.9
Adjusted ROAE	23.1	26.9	22.6	24.1	25.4
ROCE	19.4	23.3	20.1	21.6	22.9
Working capital days (days)					
Receivables	51	54	60	54	51
Inventory	88	100	117	104	88
Payables	36	38	53	51	46
Ratios (x)					
Gross asset turnover	3.3	2.9	2.5	2.0	1.7
Current ratio	2.1	2.1	1.5	1.9	2.1
Net interest coverage ratio	47.4	41.8	39.8	103.7	160.0
Adjusted debt/equity	0.0	(0.1)	0.0	(0.1)	(0.1)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – ASTRA

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Total revenue	25,073	25,779	31,763	36,042	42,945
EBITDA	3,853	4,441	6,445	6,463	7,814
Depreciation	(814)	(1,079)	(1,165)	(1,293)	(1,419)
EBIT	3,039	3,362	5,280	5,170	6,395
Net interest inc./(exp.)	(320)	(394)	(116)	(43)	(15)
Other inc./(exp.)	97	115	251	286	373
Exceptional items	0	0	0	0	0
EBT	2,816	3,083	5,415	5,413	6,753
Income taxes	(808)	(568)	(1,248)	(1,299)	(1,621)
Extraordinary items	(34)	(19)	(15)	0	0
Min. int./Inc. from assoc.	(15)	(17)	(108)	(50)	(80)
Reported net profit	1,958	2,479	4,044	4,064	5,052
Adjustments	34	19	15	0	0
Adjusted net profit	1,992	2,498	4,059	4,064	5,052

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Accounts payables	3,897	4,754	5,172	5,727	6,824
Other current liabilities	758	563	1,250	889	1,059
Provisions	124	92	69	108	129
Debt funds	2,753	1,856	666	200	100
Other liabilities	0	0	0	0	0
Equity capital	120	151	201	201	201
Reserves & surplus	12,657	14,878	18,757	20,854	23,461
Shareholders' fund	12,777	15,029	18,958	21,055	23,662
Total liab. and equities	20,459	22,462	26,327	28,241	32,116
Cash and cash eq.	981	1,301	4,760	4,553	6,398
Accounts receivables	3,391	2,278	2,767	3,259	3,883
Inventories	3,958	5,404	4,721	5,925	7,060
Other current assets	798	913	769	987	1,177
Investments	2	2	0	0	0
Net fixed assets	10,634	12,194	12,850	13,057	13,139
CWIP	808	444	566	566	566
Intangible assets	421	355	295	295	295
Deferred tax assets, net	(533)	(429)	(401)	(401)	(401)
Other assets	0	0	0	0	0
Total assets	20,459	22,462	26,327	28,241	32,116

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Cash flow from operations	2,671	4,133	6,745	3,719	5,826
Capital expenditures	(3,438)	(2,085)	(1,717)	(1,500)	(1,500)
Change in investments	(2)	(1)	2	0	0
Other investing cash flows	0	0	0	0	0
Cash flow from investing	(3,440)	(2,085)	(1,715)	(1,500)	(1,500)
Equities issued/Others	25	0	0	0	0
Debt raised/repaid	862	(897)	(1,190)	(466)	(100)
Interest expenses	(320)	(394)	(116)	(43)	(15)
Dividends paid	(251)	(240)	(151)	(1,967)	(2,445)
Other financing cash flows	998	(198)	(114)	50	80
Cash flow from financing	1,314	(1,729)	(1,571)	(2,426)	(2,480)
Chg in cash & cash eq.	545	320	3,459	(207)	1,846
Closing cash & cash eq.	981	1,301	4,760	4,553	6,398

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21P	FY22E	FY23E
Reported EPS	9.7	12.3	20.1	20.2	25.2
Adjusted EPS	9.9	12.4	20.2	20.2	25.2
Dividend per share	1.0	1.0	1.0	8.1	10.1
Book value per share	63.6	74.8	94.4	104.8	117.8

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21P	FY22E	FY23E
EV/Sales	16.3	15.9	12.9	11.3	9.4
EV/EBITDA	106.4	92.3	63.5	62.9	51.7
Adjusted P/E	204.8	163.4	100.5	100.4	80.8
P/BV	31.9	27.2	21.5	19.4	17.2

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21P	FY22E	FY23E
Tax burden (Net profit/PBT)	70.7	81.0	75.0	75.1	74.8
Interest burden (PBT/EBIT)	92.7	91.7	102.6	104.7	105.6
EBIT margin (EBIT/Revenue)	12.1	13.0	16.6	14.3	14.9
Asset turnover (Rev./Avg TA)	136.0	120.1	130.2	132.1	142.3
Leverage (Avg TA/Avg Equity)	1.6	1.5	1.4	1.4	1.3
Adjusted ROAE	17.4	18.0	23.9	20.3	22.6

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21P	FY22E	FY23E
YoY growth (%)					
Revenue	19.1	2.8	23.2	13.5	19.2
EBITDA	21.6	15.3	45.1	0.3	20.9
Adjusted EPS	17.4	25.4	62.5	0.1	24.3
Profitability & Return ratios (%)					
EBITDA margin	15.4	17.2	20.3	17.9	18.2
EBIT margin	12.1	13.0	16.6	14.3	14.9
Adjusted profit margin	7.9	9.7	12.8	11.3	11.8
Adjusted ROAE	17.4	18.0	23.9	20.3	22.6
ROCE	15.5	16.8	22.0	19.0	21.3
Working capital days (days)					
Receivables	47	40	29	31	30
Inventory	83	107	94	84	86
Payables	64	74	72	67	65
Ratios (x)					
Gross asset turnover	2.2	1.8	2.0	2.0	2.2
Current ratio	1.5	1.6	1.9	2.1	2.3
Net interest coverage ratio	9.5	8.5	45.5	119.4	426.3
Adjusted debt/equity	0.1	0.0	(0.2)	(0.2)	(0.3)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – FNXP

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Total revenue	30,913	29,860	34,628	34,395	35,344
EBITDA	6,043	4,481	9,893	5,962	6,281
Depreciation	(701)	(738)	(777)	(894)	(954)
EBIT	5,342	3,743	9,116	5,068	5,327
Net interest inc./(exp.)	(123)	(119)	(73)	(82)	(59)
Other inc./(exp.)	404	299	716	481	547
Exceptional items	0	0	0	0	0
EBT	5,624	3,923	9,759	5,467	5,816
Income taxes	(1,812)	(852)	(2,543)	(1,418)	(1,529)
Extraordinary items	(279)	0	0	0	0
Min. int./Inc. from assoc.	140	256	162	160	250
Reported net profit	3,672	3,327	7,378	4,209	4,537
Adjustments	184	0	0	0	0
Adjusted net profit	3,857	3,327	7,378	4,209	4,537

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Accounts payables	2,838	2,334	3,952	2,709	2,755
Other current liabilities	1,387	1,723	3,085	2,356	2,227
Provisions	230	297	420	471	484
Debt funds	906	2,827	2,039	1,239	439
Other liabilities	2,205	1,873	2,053	1,943	1,833
Equity capital	1,241	1,241	1,241	1,241	1,241
Reserves & surplus	24,521	18,619	30,149	32,464	34,959
Shareholders' fund	25,762	19,860	31,390	33,704	36,200
Total liab. and equities	33,327	28,913	42,939	42,422	43,938
Cash and cash eq.	291	932	3,363	3,025	3,061
Accounts receivables	743	732	1,480	942	968
Inventories	6,205	8,578	9,188	8,427	8,571
Other current assets	1,035	710	779	942	968
Investments	13,619	6,607	16,792	16,992	17,692
Net fixed assets	9,489	10,153	10,013	10,619	11,164
CWIP	902	73	82	50	50
Intangible assets	20	16	11	11	11
Deferred tax assets, net	0	0	0	0	0
Other assets	1,023	1,113	1,233	1,414	1,452
Total assets	33,327	28,913	42,939	42,422	43,938

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21A	FY22E	FY23E
Cash flow from operations	3,535	1,057	9,209	3,526	4,435
Capital expenditures	(1,366)	(603)	(647)	(1,469)	(1,500)
Change in investments	0	0	0	0	0
Other investing cash flows	(1,605)	942	(5,859)	(200)	(700)
Cash flow from investing	(2,971)	340	(6,507)	(1,669)	(2,200)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(101)	1,921	(788)	(800)	(800)
Interest expenses	(123)	(119)	(73)	(82)	(59)
Dividends paid	(1,532)	(2,873)	(42)	(1,894)	(2,042)
Other financing cash flows	1,416	315	632	581	700
Cash flow from financing	(340)	(756)	(271)	(2,195)	(2,200)
Chg in cash & cash eq.	223	641	2,431	(337)	35
Closing cash & cash eq.	291	932	3,363	3,025	3,061

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21A	FY22E	FY23E
Reported EPS	5.9	5.4	11.9	6.8	7.3
Adjusted EPS	6.2	5.4	11.9	6.8	7.3
Dividend per share	2.0	2.0	4.0	2.5	2.7
Book value per share	41.5	32.0	50.6	54.3	58.3

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21A	FY22E	FY23E
EV/Sales	3.7	3.8	3.2	3.2	3.0
EV/EBITDA	18.7	25.1	11.4	18.5	16.9
Adjusted P/E	29.3	34.0	15.3	26.8	24.9
P/BV	4.4	5.7	3.6	3.4	3.1

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21A	FY22E	FY23E
Tax burden (Net profit/PBT)	68.6	84.8	75.6	77.0	78.0
Interest burden (PBT/EBIT)	105.3	104.8	107.1	107.9	109.2
EBIT margin (EBIT/Revenue)	17.3	12.5	26.3	14.7	15.1
Asset turnover (Rev./Avg TA)	90.4	95.9	96.4	80.6	81.9
Leverage (Avg TA/Avg Equity)	1.3	1.4	1.4	1.3	1.2
Adjusted ROAE	14.4	14.6	28.8	12.9	13.0

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21A	FY22E	FY23E
YoY growth (%)					
Revenue	12.9	(3.4)	16.0	(0.7)	2.8
EBITDA	24.9	(25.9)	120.8	(39.7)	5.3
Adjusted EPS	28.9	(13.8)	121.8	(43.0)	7.8
Profitability & Return ratios (%)					
EBITDA margin	19.5	15.0	28.6	17.3	17.8
EBIT margin	17.3	12.5	26.3	14.7	15.1
Adjusted profit margin	12.5	11.1	21.3	12.2	12.8
Adjusted ROAE	14.4	14.6	28.8	12.9	13.0
ROCE	19.2	15.2	32.5	14.8	14.9
Working capital days (days)					
Receivables	7	9	12	13	10
Inventory	117	139	168	146	139
Payables	39	37	46	43	34
Ratios (x)					
Gross asset turnover	1.4	1.3	1.5	1.4	1.3
Current ratio	1.5	1.5	1.6	2.0	2.3
Net interest coverage ratio	43.5	31.4	125.4	61.9	90.8
Adjusted debt/equity	0.0	0.1	0.0	(0.1)	(0.1)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Financials – SI

Income Statement

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Total revenue	56,086	55,087	63,571	66,323	74,167
EBITDA	7,812	8,563	12,843	10,126	11,502
Depreciation	(1,835)	(2,057)	(2,128)	(2,369)	(2,650)
EBIT	5,977	6,506	10,715	7,757	8,852
Net interest inc./(exp.)	(336)	(297)	(221)	(8)	(20)
Other inc./(exp.)	56	84	169	254	380
Exceptional items	803	(192)	0	0	0
EBT	5,697	6,293	10,662	8,002	9,212
Income taxes	(2,158)	(1,739)	(2,341)	(2,310)	(2,627)
Extraordinary items	0	0	0	0	0
Min. int./Inc. from assoc.	144	312	1,460	1,020	1,050
Reported net profit	4,486	4,674	9,781	6,713	7,635
Adjustments	(803)	192	0	0	0
Adjusted net profit	3,683	4,866	9,781	6,713	7,635

Balance Sheet

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Accounts payables	5,574	5,475	6,462	6,360	7,112
Other current liabilities	2,123	2,347	3,380	2,544	2,845
Provisions	240	313	364	464	519
Debt funds	1,613	4,113	6	100	100
Other liabilities	843	947	919	919	919
Equity capital	254	254	254	254	254
Reserves & surplus	21,286	22,358	31,438	34,496	38,435
Shareholders' fund	21,540	22,612	31,692	34,750	38,689
Total liab. and equities	31,932	35,807	42,823	45,137	50,185
Cash and cash eq.	373	1,614	7,684	6,371	7,656
Accounts receivables	3,874	3,128	3,898	4,179	4,674
Inventories	7,504	8,906	7,608	9,449	10,566
Other current assets	1,847	2,379	2,614	2,544	2,845
Investments	2,223	2,773	3,366	3,366	3,366
Net fixed assets	15,014	15,917	17,033	18,608	20,458
CWIP	900	929	508	508	508
Intangible assets	196	160	112	112	112
Deferred tax assets, net	0	0	0	0	0
Other assets	0	0	0	0	0
Total assets	31,932	35,807	42,823	45,137	50,185

Cash Flows

Y/E 31 Mar (Rs mn)	FY19A	FY20A	FY21P	FY22E	FY23E
Cash flow from operations	7,331	6,038	14,494	6,200	9,501
Capital expenditures	(3,661)	(2,953)	(2,774)	(3,945)	(4,500)
Change in investments	287	(550)	593	0	0
Other investing cash flows	71	(211)	(1,432)	0	0
Cash flow from investing	(3,304)	(3,714)	(3,614)	(3,945)	(4,500)
Equities issued/Others	0	0	0	0	0
Debt raised/repaid	(851)	2,500	(4,107)	94	0
Interest expenses	(336)	(297)	(221)	(8)	(20)
Dividends paid	(1,991)	(3,522)	(635)	(3,655)	(3,695)
Other financing cash flows	(840)	235	153	0	0
Cash flow from financing	(4,017)	(1,084)	(4,810)	(3,569)	(3,715)
Chg in cash & cash eq.	10	1,240	6,070	(1,313)	1,285
Closing cash & cash eq.	373	1,613	7,684	6,371	7,656

Per Share

Y/E 31 Mar (Rs)	FY19A	FY20A	FY21P	FY22E	FY23E
Reported EPS	35.3	36.8	77.0	52.8	60.1
Adjusted EPS	29.0	38.3	77.0	52.8	60.1
Dividend per share	13.0	14.0	22.0	23.8	24.0
Book value per share	169.6	178.0	249.5	273.6	304.6

Valuations Ratios

Y/E 31 Mar (x)	FY19A	FY20A	FY21P	FY22E	FY23E
EV/Sales	4.8	4.9	4.2	4.1	3.7
EV/EBITDA	34.4	31.4	20.9	27.0	24.1
Adjusted P/E	73.5	55.6	27.7	40.3	35.5
P/BV	12.6	12.0	8.5	7.8	7.0

DuPont Analysis

Y/E 31 Mar (%)	FY19A	FY20A	FY21P	FY22E	FY23E
Tax burden (Net profit/PBT)	56.7	79.8	91.7	83.9	82.9
Interest burden (PBT/EBIT)	108.8	93.8	99.5	103.2	104.1
EBIT margin (EBIT/Revenue)	10.7	11.8	16.9	11.7	11.9
Asset turnover (Rev./Avg TA)	183.0	162.6	161.7	150.8	155.6
Leverage (Avg TA/Avg Equity)	1.5	1.5	1.4	1.3	1.3
Adjusted ROAE	18.2	22.0	36.0	20.2	20.8

Ratio Analysis

Y/E 31 Mar	FY19A	FY20A	FY21P	FY22E	FY23E
YoY growth (%)					
Revenue	13.0	(1.8)	15.4	4.3	11.8
EBITDA	(0.4)	9.6	50.0	(21.2)	13.6
Adjusted EPS	(13.2)	32.1	101.0	(31.4)	13.7
Profitability & Return ratios (%)					
EBITDA margin	13.9	15.5	20.2	15.3	15.5
EBIT margin	10.7	11.8	16.9	11.7	11.9
Adjusted profit margin	6.6	8.8	15.4	10.1	10.3
Adjusted ROAE	18.2	22.0	36.0	20.2	20.8
ROCE	17.9	18.7	28.6	16.6	17.2
Working capital days (days)					
Receivables	25	23	20	22	22
Inventory	69	84	75	71	75
Payables	40	43	43	42	39
Ratios (x)					
Gross asset turnover	2.1	1.9	2.0	1.9	1.9
Current ratio	1.4	1.3	2.1	2.4	2.4
Net interest coverage ratio	17.8	21.9	48.4	974.8	442.6
Adjusted debt/equity	0.1	0.1	(0.2)	(0.2)	(0.2)

Source: Company, BOBCAPS Research | Note: TA = Total Assets

Disclaimer

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