# SECTOR UPDATE



# BANKING

Q4FY20 Preview

Limited lockdown impact in Q4

We expect a modest fourth quarter for our banking coverage followed by a sharp credit slowdown in Q1FY21 as the lockdown impact unravels. Q4 systemic loan growth has been tepid at 6% YoY but is expected to be higher for large private banks, while asset quality should perk up across the board. Management comments on unsecured retail/SME delinquencies and moratorium impact are keenly awaited. As noted in our sector report, the top 3 private banks offer a higher margin of safety led by sturdy liability franchises, growth capital and fortified balance sheets.

Asset quality of unsecured loans on the radar: Banks are likely to showcase marginally better asset quality trends in Q4 as there were no lumpy slippages and this is a seasonally strong quarter in terms of recoveries and one-time settlements. Stress in the unsecured retail and MSME portfolios will be closely watched. We also await commentary on the share of loans under moratorium and measures initiated by banks to limit slippages from such accounts. A few banks may build contingent provisions to strengthen their balance sheets amid Covid-19.

Loan growth to come off across banks: Systemic credit growth has steadily moderated to ~6% YoY in Q4FY20 vs. ~15% a year ago due to weak corporate credit and a slowdown in unsecured retail loans. Loan growth is expected to slow for banks under our coverage in Q4, though large private players should fare relatively better. Proforma business updates suggest a sharp deceleration for Kotak Mahindra Bank (KMB: ~7% YoY) and IndusInd Bank (IIB: ~13%). Credit growth is likely to slump further given the lockdown, though the impact is difficult to quantify at this time.

**NIMs to remain largely stable in Q4:** Most banks have cut their MCLR by up to 80bps since Mar'19 even as growth in unsecured retail loans has moderated, which is likely to put pressure on yields. We expect this pressure to be offset by a reduction in term deposit rates over the last few months, lower interest reversals and one-off interest recognition on NPA recoveries, thereby keeping margins intact in Q4. Management outlook on NIMs will be keenly watched as the lockdown brings both growth and asset quality of unsecured retail loans into question.

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## Vikesh Mehta research@bobcaps.in

### **RECOMMENDATION SNAPSHOT**

| Ticker     | Rating |
|------------|--------|
| AXSB IN    | BUY    |
| DCBB IN    | ADD    |
| FB IN      | BUY    |
| HDFCB IN   | BUY    |
| ICICIBC IN | BUY    |
| IDFCFB IN  | ADD    |
| IIB IN     | BUY    |
| KMB IN     | BUY    |
| RBK IN     | ADD    |
| SBIN IN    | BUY    |





## FIG 1 - BOBCAPS BANKING UNIVERSE: Q4FY20 EXPECTATIONS

| Particulars (Rs mn)     | Q4FY20E  | Q4FY19  | Q3FY20  | YoY (%)  | Q₀Q (%) | Comments   |  |  |  |
|-------------------------|----------|---|---|----------|---------|--|--|--|--|
| Axis Bank               |          |   |   |          |         | We expect loan growth in the region of 14-16% YoY  |  |  |  |
| Net interest income     | 66,318   | 57,056  | 64,530  | 16.2     | 2.8     | with higher emphasis on retail. A large part of the  |  |  |  |
| Pre-provisioning profit | 56,451   | 50,144  | 57,427  | 12.6     | (1.7)   | slippages could come from the below-investment<br>grade book. Margins are likely to decline slightly while               |  |  |  |
| Profit after tax        | 8,791    | 15,051  | 17,570  | (41.6)   | (50.0)  | PCR is expected to improve.  |  |  |  |
| DCB Bank                |          |   |   |          |         | · · ·  |  |  |  |
| Net interest income     | 3,313    | NIM is forecast to remain stable at ~3.7% with ~10%<br>YoY loan growth. Management outlook on asset |   |          |         |  |  |  |  |
| Pre-provisioning profit | 1,961    | 1,853   | 1,899   | 5.8      | 3.2     | quality in the SME, mortgage and CV portfolios   |  |  |  |
| Profit after tax        | 801      | 963   | 967   | (16.9)   | (17.2)  | awaited.   |  |  |  |
| Federal Bank            |          |   |   |          |         |  |  |  |  |
| Net interest income     | 12,210   | 10,965  | 11,549  | 11.4     | 5.7     | Loan growth and NIM are expected to be stable $\operatorname{QoQ}$   |  |  |  |
| Pre-provisioning profit | 7,990    | 7,548   | 7,438   | 5.9      | 7.4     | Asset quality of the SME portfolio is a key monitorable.   |  |  |  |
| Profit after tax        | 3,920    | 3,815   | 4,406   | 2.7      | (11.0)  | monitorable.   |  |  |  |
| HDFC Bank               |          | ·   |   |          |         | Market share gains are likely to continue with strong  |  |  |  |
| Net interest income     | 152,820  | 130,895   | 141,729   | 16.8     | 7.8     | 24% YoY loan growth. We await management   |  |  |  |
| Pre-provisioning profit | 134,031  | 108,436   | 129,454   | 23.6     | 3.5     | commentary on the unsecured portfolio and impact of  |  |  |  |
| Profit after tax        | 75,851   | 58,851  | 74,165  | 28.9     | 2.3     | RBI moratorium. HDFCB may create contingent provisions amid Covid-19.  |  |  |  |
| ICICI Bank              | - )      | )   | ,   |          |         |  |  |  |  |
| Net interest income     | 87,569   | 76,201  | 85,453  | 14.9     | 2.5     | Loan growth is projected at 12-14% YoY with NIM  |  |  |  |
| Pre-provisioning profit | 75,312   | 62,334  | 75,486  | 20.8     | (0.2)   | largely stable. Slippages could flow primarily from the below-investment grade portfolio while reduction in              |  |  |  |
| Profit after tax        | 42,663   | 9,691   | 41,465  | 340.3    | 2.9     | headline GNPA/NNPA is expected to continue.  |  |  |  |
| DFC First Bank          | ,        | .,  | ,   |          |         |  |  |  |  |
| Net interest income     | 15,956   | 4.0   | Balance sheet restructuring continues with a focus on |          |         |  |  |  |  |
| Pre-provisioning profit | 6,408    | 11,129<br>2,386   | 15,343<br>6,817                                       | 43.4     | (6.0)   | reducing the share of wholesale loans and increasing<br>retail loan share. Expect sustained, robust traction ir          |  |  |  |
| Profit after tax        | 1,652    | (2,180)   | (16,389)  | (175.8)  | (110.1) | retail deposits.   |  |  |  |
| IndusInd Bank           | 1,002    | (2,100)   | (10,007)  | (1) 0.0) | (11011) | Proforma numbers released by the bank indicate that  |  |  |  |
| Net interest income     | 28,604   | 22,324  | 30,742  | 28.1     | (7.0)   | loan as well as deposit growth has come off materially   |  |  |  |
| Pre-provisioning profit | 22,877   | 20,671  | 27,577  | 10.7     | (17.0)  | to 13% and 4% respectively. Performance of the   |  |  |  |
| Profit after tax        | 816      | 3,595   | 13,092  | (77.3)   | (93.8)  | . CV/MFI portfolio and management outlook on loan growth are key to watch.   |  |  |  |
| Kotak Mahindra Bank     | 010      | 3,373   | 10,072  | (11.0)   | (70.0)  | Q4 loan growth at 6.7% YoY (as disclosed by the  |  |  |  |
| Net interest income     | 33,900   | 30,479  | 34,295  | 11.2     | (1.2)   | bank) has come off meaningfully given KMB's  |  |  |  |
| ivet interest income    |          |   |   |          |         | conservative approach. Traction in liability franchise   |  |  |  |
| Pre-provisioning profit | 25,432   | 22,823  | 23,881  | 11.4     | 6.5     | should continue, aiding cost of funds. We don't expect<br>material slippage in asset quality. Management                 |  |  |  |
| Profit after tax        | 15,823   | 14,078  | 15,959  | 12.4     | (0.9)   | commentary on unsecured and SME loans is awaited.  |  |  |  |
| RBL Bank                |          |   |   |          |         |  |  |  |  |
| Net interest income     | 9,479    | 7,387   | 9,227   | 28.3     | 2.7     | Asset quality of the MFI and credit card portfolios  |  |  |  |
| Pre-provisioning profit | 7,440    | 5,600   | 7,322   | 32.9     | 1.6     | holds the key. Movement of deposits, especially<br>CASA, will be keenly watched.   |  |  |  |
| Profit after tax        | 714      | 2,472   | 700   | (71.1)   | 2.1     | - S. I.S. , Will be Reenly Wateried.   |  |  |  |
| State Bank of India     |          |   |   |          |         | We expect loan growth to remain weak at 5-6% YoY,  |  |  |  |
| Net interest income     | 264,126  | 229,538   | 277,788   | 15.1     | (4.9)   | while deposits could see a sharp uptick, especially  |  |  |  |
| Pre-provisioning profit | 221,389  | 169,331   | 182,226   | 30.7     | 21.5    | CASA. NIM looks to have peaked out with no materia   |  |  |  |
| Profit after tax        | 79,208   | 8,384   | 55,834  | 844.8    | 41.9    | <ul> <li>recovery of bad loans. One-time gain from stake sal<br/>in SBI Cards will boost non-interest income.</li> </ul> |  |  |  |
| Yes Bank                |          |   |   |          |         |  |  |  |  |
| Net interest income     | 8,932    | 25,059  | 10,616  | (64.4)   | (15.9)  | We expect the loan book to continue to decline considering the sharp outflow of deposits, especially                     |  |  |  |
| Pre-provisioning profit | (149)    | 13,234  | (126)   | NM       | NM      | CASA deposits. Operating parameters are likely to<br>remain weak while asset quality further deteriorates.               |  |  |  |
| Profit after tax        | (52,452) | (15,066)  | (185,642)   | NM       | NM      |  |  |  |  |
| Source: Company, BOBCA  |          | ,- 00)  | , ,   |          |         |  |  |  |  |

Source: Company, BOBCAPS Research







# FIG 3 - ...LARGELY DUE TO WEAK NON-RETAIL GROWTH (YOY)



Source: RBI, BOBCAPS Research

### FIG 4 – MCLR OF BANKS DOWN BY UPTO 80BPS SINCE MAR'19

| Banks -             |        | Change (bps) |        |        |        |                    |
|---------------------|--------|--------------|--------|--------|--------|--------------------|
| Danks               | Mar-19 | Jun-19       | Sep-19 | Dec-19 | Mar-20 | Mar-20 over Mar-19 |
| Axis Bank           | 8.9    | 8.7          | 8.5    | 8.2    | 8.1    | (80)               |
| DCB Bank            | 10.8   | 10.8         | 10.7   | 10.3   | 10.2   | (62)               |
| Federal Bank        | 9.2    | 9.2          | 9.0    | 8.9    | 8.8    | (40)               |
| HDFC Bank           | 8.8    | 8.7          | 8.5    | 8.2    | 8.2    | (60)               |
| ICICI Bank          | 8.8    | 8.8          | 8.6    | 8.3    | 8.2    | (65)               |
| IDFC First Bank     | 9.3    | 9.5          | 9.3    | 9.3    | 9.4    | 10                 |
| IndusInd Bank       | 9.9    | 9.8          | 9.6    | 9.4    | 9.3    | (65)               |
| Kotak Bank          | 9.0    | 8.9          | 8.8    | 8.4    | 8.4    | (65)               |
| RBL Bank            | 10.3   | 10.1         | 10.0   | 9.7    | 9.5    | (80)               |
| State Bank of India | 8.6    | 8.5          | 8.2    | 7.9    | 7.8    | (80)               |
| Yes Bank            | 9.7    | 9.7          | 9.7    | 9.7    | 9.7    | -                  |

Source: RBI, BOBCAPS Research



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#### Recommendations and Absolute returns (%) over 12 months

BUY - Expected return >+15%

ADD – Expected return from >+5% to +15%

**REDUCE –** Expected return from -5% to +5%

SELL - Expected return <-5%

Note: Recommendation structure changed with effect from 1 January 2018 (Hold rating discontinued and replaced by Add / Reduce)

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# BANKING



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